# DRAFT economic Terms and Conditions (T&C) of the 2023 Innovation Fund Pilot Auction for renewable hydrogen production

### **Table of contents**

1	Background and auction objectives	2
2	Overview of auction design elements	4
2.1	General auction design elements	5
2.2	Eligibility criteria – assessed as qualification requirements (single step with clearing)	
2.3	Design elements defining the auction procedure	20
2.4	Design elements defining rights and obligations	25
2.5	Design elements defining the auction and framework conditions	27

### **Background and auction objectives**

The Innovation Fund (IF) is one of the world's largest funding programmes for the demonstration of innovative low-carbon technologies. The Fund aims to demonstrate and commercialise industrial solutions to decarbonise Europe and support its transition to climate neutrality. Financing of the IF is provided by revenues from the EU Emission Trading System (ETS) and remaining funds from the NER300 programme. Until now, the IF has used a selection procedure based on multiple award criteria defined in its legal basis and call-specific scoring and ranking mechanisms.

The revised ETS Directive foresees the introduction of competitive bidding mechanisms (i.e. auctions) to award funding. The objectives of the competitive bidding mechanism are fourfold:

- Cost efficient way of distributing financial support. Auctions have been a major success story in the power sector in many Member States<sup>1</sup>, bringing down the support costs for renewable power by magnitudes.
- Price discovery and market formation. As long as there is sufficient competition, auctions can reveal the "real" price of the private sector of engaging in a certain activity. This creates valuable data points for the public sector but also helps to create markets where there are none yet, by providing a vetted price point.
- De-risking projects and leveraging private capital into them.
- Reduced administrative burden for projects and the contracting authority.

With the RePowerEU Plan<sup>2</sup> to reduce dependence on Russian fossil fuels, the EC explicitly states renewable hydrogen uptake in industrial processes as a central measure to reduce fossil fuel consumption in hard-to-abate industrial sectors. Derived from that, the first pilot auctions under the IF will target renewable hydrogen production and transition to hydrogen-based production processes in new industrial sectors. As hydrogen can be used as an energy carrier in many sectors and appliances across the energy system, a cross-sectoral perspective is still ensured. This was confirmed in the Green Deal Industrial Plan<sup>3</sup> that announced the launch of the first auction for renewable hydrogen production for autumn 2023, with a budget of EUR 800 million allocated to be paid out as a fixed premium. The European Hydrogen Bank Communication<sup>4</sup> indicated further elements of the economic design and outlined the idea of "auctions as a service" that could award additional projects with national contributions. After the pilot auctions on renewable hydrogen production, low-carbon hydrogen could be targeted. Possibly, Carbon Contracts for Difference could be auctioned for the industrial sectors.

Consequently, a competitive bidding mechanism aiming at renewable hydrogen production and uptake in industry was developed by the Commission services, supported by a project team including Fraunhofer ISI, Guidehouse, ICF and BBH.

For the first pilot auction rounds of the IF competitive bidding mechanism, a supply-side auction for supporting hydrogen production based on a fixed premium was chosen in the light of stake-holder feedback and consulting work that will be published. The auctions aim at ramping up hy-

<sup>&</sup>lt;sup>1</sup> Competitive auctions are the recommended type of support under Climate, Energy and Environmental State Aid Guidelines.

<sup>&</sup>lt;sup>2</sup> European Comission (2022): REPowerEU Plan. COM/2022/230 final.

<sup>&</sup>lt;sup>3</sup> European Commission (2023): Green Deal Industrial Plan. COM/2023/62 final

<sup>&</sup>lt;sup>4</sup> Europan Commission (2023): European Hydrogen Bank. COM/2023/156 final

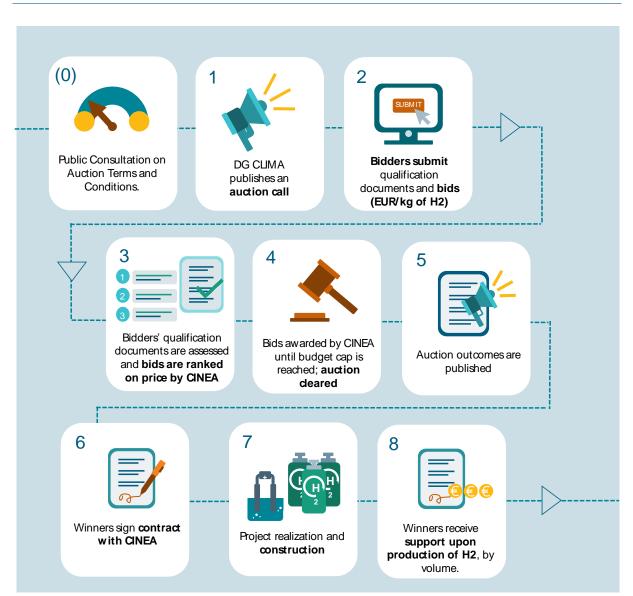
drogen production in line with the REPowerEU Plan, the Green Deal Industrial Plan and the European Hydrogen Bank objectives. The proposed auction design elements for these pilot supply side auctions are outlined in the following tabular overview.

#### **Overview of auction design elements**

In the following, the proposed auction design elements determining the pilot hydrogen supply auctions of the IF are presented in a tabular overview. In order to facilitate orientation, the design elements have been split into five categories:

- $\rightarrow$  I. General auction design elements
- → II. Qualification requirements
- → III. Auction procedure
- → IV. Obligations, deadlines and penalties
- $\rightarrow$  V. Auction framework conditions

Figure 1 gives an overview of the auction process for the IF pilot auctions.



#### Figure 1: Innovation Fund pilot auction process

# I. General auction design elements

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
(1.0)	Objective of the auction	Objective of the auction is essential for defining the key auction features.	To cost-efficiently support the pro- duction of renew- able hydrogen and ensure con- nection of supply with European off-takers.	This correspondents to the policy priorities outlined in the RePowerEU and Green Deal Industrial plans.
1.1	Auc- tioned good	The auctioned good is the product of the auction to be subsidised/supported by the auctioneer. In the context of the IF pilot auction, this could be <b>hydrogen</b> <b>produced/ demanded or electrolyser capacity in-</b> <b>stalled</b> .	Renewable hy- drogen in line with require- ments put for- ward in RED II Delegated Regu- lations	Political decision to use Innovation Fund auctions to help reach RePower EU targets on renewable hydrogen.
1.2	Con- straining value	The constraining value in the auctions for hydrogen could be the <b>installed electrolyzer capacity</b> , the <b>hy-drogen produced</b> or the <b>budget available</b> .	Auction budget will be constrain- ing value and will	Budget in the auction has a hard cap. Transparent and deliberated budget gap en- sures that there is competition.

#### Table 1: Overview of design elements for the IF competitive bidding mechanism - general design

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
			be known in ad- vance.	See correction measures regarding under- subscription in point 3.10.
			Based on budget constraint and bidding prices, the volume of awarded RE H2 will be identified.	
1.3	Sup- port type	The remuneration auctioned for a project can be ei- ther <b>capacity-based</b> (e.g. payment for each installed MW of electrolyser capacity) or <b>output-based</b> (e.g. payment for each unit of hydrogen produced). In prin- ciple, it can be restricted to certain cost types (e.g. in- vestment expenditures or operational costs).	Output-based support (payment per unit of veri- fied and certified production).	Ensures that objectives of the scheme (in- centivising RE H2 output) are achieved.
1.4	Reference price	(Carbon) contracts for difference require the defini- tion of reference market values, which is particularly challenging in the absence of liquid markets.	No reference price needs to be defined for a fixed premium auction (see 1.5).	Non-liquid hydrogen market makes it too difficult to find a reference price that sub- stantially reduces risk.
1.5	Support form	The support form defines the details of the payment. There are several options for operational support in- cluding <b>feed-in tariffs</b> (fixed payments covering all	Fixed premium	Preference of stakeholders, ease of imple- mentation in the regulatory environment of the EC, absence of H <sub>2</sub> reference market

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
		costs), <b>fixed premiums</b> (covering only part of the costs and require to sell the product on the market), one-sided (without payback) or two-sided (with payback) <b>contracts for difference</b> .		price, transparency of auction. Lower provi- sioning costs for EC resulting in higher funding volumes available earlier.
		Fixed premium is regarded as a form of guaranteed support.		
1.6	Limits to profitability of guaran- teed sup- port	Claw-backs to profitability could be envisaged (e.g. if hydrogen producers achieve a better offtake price during the payment period, part of the upside could be clawed back) or alternatively strong competition in line with CEEAG recommendations needs to be en- sured.	Ensuring com- petition by: mar- ket testing, hard budget cap and feedback on level of compe- tition from one round to an- other. No claw-backs.	This approach will ensure sufficient levels of competition from one auction round to an- other.
1.7	Ranking of bids	<ul> <li>Auction ranking criteria can be price-only or include additional decision criteria (for multi-criteria auctions).</li> <li>After the bids are received, their qualification documents are assessed (see point 2.1-2.2), the auctioneer ranks the bids that passed qualification on price and awards the bids from lowest to highest.</li> </ul>	Price-only rank- ing	Cost-efficiency, speed, transparency and legal robustness.

No.	De- S sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
1.8	Bid compo- nents	The bid components are the pieces of information that the bidder needs to provide in the auction. Be- sides information on the auctioned good and bid price, other bid components can be included. This de- sign element does not include qualification require- ments, which are discussed in point 2.1-2.2.	Fixed premium required in EUR/kg of hydro- gen production (basis for bid ranking), Planned average annual produc- tion over 10 years that would bene- fit from fixed pre- mium (basis for the calculation of overall project support) in vol- ume of hydrogen per year, Capacity of elec- trolyser (GW_el) to be certified as being fully opera- tional at Entry into Operation.	Information necessary for clearing the auc- tion, calculating support requirements per bidder and ensuring the budget cap is met.
1.9	Minimum and maxi- mum yearly	Minimum and/or maximum production thresholds can be set to determine the range in which bidders can de- fine their planned production. Minimum thresholds can	planned produc-	Variety in size or other features of hydro- gen production projects is expected. The

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
	production thresholds	make sure that electrolysers operate at a minimum but can introduce additional risks for producers if the min- imum level is set too high. Maximum levels can reduce budget requirements per project but more production enables a higher contribution to hydrogen production targets.	fined by the bid- der as part of the	auction should be open to all project to ensure a high level of competition.
1.10	Banking and bor- rowing	<b>Banking of support</b> can reduce risks and allow for more flexibility by moving support to later years e.g. if an off-taker faces difficult market situations and hy- drogen production is paused. <b>Borrowing</b> describes the opposite mechanism.	Yearly production can be increased by 30% com- pared to plan. Production above 130% compared to plan is possi- ble but not sup- ported. Support is restricted to 100% over the overall project volume. Support disbursement ter- minates the ear- lier of ten years after entry into operation or	Balance between budget provisioning and flexibility of production. No hard sanctions in case of slightly lower or higher produc- tion (within limits foreseen). Operational support and hydrogen offtake agreements are deemed sufficient to in- centivise production up to 100%. If more hydrogen can be produced in line with re- quirements for renewable hydrogen and electricity grids, this is beneficial for the programme.

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
			<ul> <li>when the overall financial support</li> <li>is reached (if on average the pro- ject produces</li> <li>more than 100%</li> <li>per year (see be- low) and the total</li> <li>production vol- ume is met ear- lier).</li> <li>See also 4.2. for</li> <li>severe underper- formance leading</li> <li>to termination of</li> <li>the contract.</li> </ul>	
1.11	Support duration (disburse- ment pe- riod)	The duration of support needs to be defined and can be based either on a <b>temporal span</b> (i.e. years), a <b>cer- tain project output</b> or a <b>maximum support budget</b> . These options can also be combined. Budget limits can be beneficial for the provider of support, whilst they tend to increase the risks for investors.	Limitation to a maximum of 10	Long project lifetimes requires long sup- port period to sufficiently de-risk the pro- jects. While the practice for renewables projects is 10-15Y, limiting support disbursement period helps to address the possibility of overcompensation due to choice of fixed premium (on immature market of hydro- gen).

No.	De- sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
			If, however, the project budget is used up earlier, due to constant production above 100% of planned production, the support is dis- bursed earlier.	
			If Entry into Op- eration is delayed beyond the maxi- mum realisation period of 3,5 years then the disbursement pe- riod is also re- duced (as per section 4.2).	
1.12	Indexation of support		No indexation.	EU-wide indexation not sufficient for risk mitigation. MS specific indexation can level out price differences between MS which should be part of the bid calculation.

No.	De- S sign ele- ment	Short description and options	Concrete imple- mentation in the IF pilot auc- tions	Why this choice?
				Indexation for inflation requires substantial provisioning of support payments and may thus reduce the supported hydrogen vol- ume. Indexation can be tackled in PPAs and HOAs
1.13	Technology baskets, differentia- tion by re- gions or ac- tors	Auctions can focus on a specific sector or technology or include multiple sectors and technologies. Auction design covering a specific sector with similar attrib- utes is generally easier. In order to enable different sectors and technologies to compete, <b>minimum</b> and/or <b>maximum quotas</b> or <b>shares</b> or <b>bonus/malus</b> <b>systems</b> can be implemented. This can also be used in case different countries compete in one auction or different actor groups need to be considered. According to CEEAG, decarbonisation measures tar- geting specific activities which compete with other unsubsidised activities can be expected to lead to greater distortions of competing activities.	No special rules for different tech- nologies, regions or actors are foreseen. Such tools might be used in later auction rounds, e.g. to reach the IF objective of geographical or sectoral balance or to do broader auctions with dif- ferent auctioned goods.	Special rules tend to decrease cost-effi- ciency of the auction. There is only limited budget and there are currently no im- portant reasons to use discriminatory rules. Renewable hydrogen is a sufficiently uni- form good. Sectoral or geographical balance in IF is sought for overall programme operation not a specific call. Broader eligibility will lead to greater com- petition, Lower costs risk of market distor- tions.

#### II. Qualification requirements (single step within auction clearing)

Bidders need to fulfil qualification requirements in order to have their bids ranked. Qualification aims at making sure that bidders are capable of realizing the project, the project is sufficiently advanced to be realized and the participation in the auction is not just used as an option. Qualification requirements can include material (as for example minimum requirements for CO<sub>2</sub>-abatement, bidder criteria (e.g., previous experience, financial and technical capacity), technical or financial requirements for projects. If completion bonds or other guarantees are used, other requirements can be reduced. The following table lists the qualification requirements for the IF pilot auctions. These also include technical requirements for renewable hydrogen generation and rules for the cumulation of support with other support schemes. Qualification requirements will be assessed on a Yes/No basis.

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
2.1	Key technical and fi- nancial checks for project and bidder <sup>5</sup>	Qualification requirements ensure that the projects selected in the auction contribute to the objectives of the support scheme.	Legal Entity checks (KYC, AML, not sanc- tioned (call), Anti Bribery, no default) CINEA/REA	5.5
	р	They also guarantee the seriousness of the projects participating in the auction in	Exclusion of undertakings in difficulty + exclusion of undertakings concerned by the Deggendorf rule (undertakings that have received incompatible aid and are subject to a recovery obligation)	projects.
			Standard Financial Viability Checks	
			Streamlined application Forms A and B summarising the key project details, identi- fication of applicants, planned FC and EiO time, assumptions behind financial model (Financial Information File).* <sup>5</sup>	

#### Table 2: Overview of design elements for the IF competitive bidding mechanism – qualification requirements

<sup>&</sup>lt;sup>5</sup> IMPORTANT: Depth of descriptions in project application and number of documents requested marked with (\*) depends on the use of completion bonds. Feedback of stakeholders is sought on preference between completion bonds and requested documentation, especially for smaller companies and new market entrants.

Nr.	Design element	Description and options	Concrete implementation in the IF pi- Why this choice? lot auctions
			Financial Information File* <sup>5</sup>
			Any existing information of financing (MoU/LoIs with banks and/or equity inves- tors)* <sup>5</sup>
			Feasibility study* <sup>5</sup>
			Business plan* <sup>5</sup>
			Evidence of (pre-)contractual relations:
			<ul> <li>MoU<sup>6</sup> or Lol with manufacturer of equipment, electrolyser</li> </ul>
			<ul> <li>PPA: MoU or LoI for fixed-price or narrow sleeve, 10-year PPA, 90% of planned electricity usage</li> </ul>
			<ul> <li>HPA: MoU or LoI for fixed-price, 5- year minimum HOA on 100% of the bid volume with flexibility to renego- tiate; defined volume considering possibilities for banking and bor- rowing</li> </ul>
			<ul> <li>LoI from a bank (min. rating BBB/Baa2) to issue the completion bond requested at grant signature (see 2.2).</li> </ul>

<sup>&</sup>lt;sup>6</sup> Existing contracts equally acceptable wherever MoU or LoI is mentioned

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
			• Proof of advanced conversation with environmental permit authority and grid provider.	
			List of self-declarations (general legal im- plications apply for false declarations in EU application, e.g. if self-declaration is false the support will be recovered and the con- tract terminated.)	
			<ul> <li>Declarations on non-cumulation with State aid or funding from other EU programmes for the same project</li> </ul>	
			<ul> <li>Declaration that the applicant will produce the RE H2 according to REDII DAs (relevance)</li> </ul>	
			• Declaration that it is green field pro- ject (co-location of a new project with an existing project is allowed) electro- lyser construction has to be new. Standard document.	
			<ul> <li>Declaration that "do no significant harm" check is applied</li> </ul>	

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
2.2	Bid and completion bonds <sup>7</sup>	Bid bonds and completion bonds aim to ensure that bidders take the auction seri- ously and non-serious/speculative projects or those with lower chances for realisation refrain from participating. They also guar- antee that financial fines, e.g. for non-reali- sation of a project are covered. Bid bonds and completion bonds thus complement and/or replace other prequalification re- quirements. Bigger bid bonds have a stronger effect in ensuring realisation, but can also add an extra barrier for (smaller) companies to participate.	No bid bond. Completion bond covering the amount of 7.5% of the total support volume based on a bank guarantee or guarantee of a mother company, through a bank. <sup>8</sup> Letters of intent from the bank indicating possibility of the completion bond for a bidder will be required as qualification. Completion bond will have to be signed ahead of contract signature with auc- tioneer. The enforcement of completion bonds is further explained in Section 4 below.	The checks described in point 2.1 exclude non-serious/specula- tive bids. Completion bonds ensure seriousness of the bid, commitment of bidder and ease of implementation. Completion bond sized to strike a bal- ance between being a real deterrent to speculative bids, but still low enough to be financeable by serious participants through a guarantee.
2.3	Minimum or maxi- mum restriction for project size and for bid volume	Limits to project sizes and bid volumes that each bidder can submit can be imple- mented for different reasons, such as mar- ket concentration, diversification of bids, limited resources for project monitoring,	fined budget available for the respective auction round.	The minimum re- quirement reduces administrative efforts, while a maximum of 33% guarantees more

<sup>&</sup>lt;sup>7</sup> IMPORTANT: Depth of descriptions in project application and number of documents requested marked with (\*) depends on the use of completion bonds. Feedback of stakeholders is sought on preference between completion bonds and requested documentation, especially for smaller companies and new market entrants.

<sup>&</sup>lt;sup>8</sup> The maturity of the requested completion bond needs to cover at least the maximum time until entry into operation (4 years) plus time to verify entry into operation. If entry into operation is reached earlier, the bond can be released.

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
		policy objectives. Maximum size require- ments can encourage diverse and smaller actors to participate but also limit econo-		than one supported actor per auction round.
		mies of scale. Minimum size requirements can reduce the transaction costs associated with smaller bids, but also limit its participa- tion and thus can reduce competition levels. Besides, limits to the maximum amount of bid volume each bidder can submit can be imposed to prevent one strong bidder be- ing awarded with most or all the auctioned volume.		Greater participation in the scheme will en- sure that learnings and experience are spread to a greater number of market players, and avoid the risk (1) consolidating market power of large players (2) entire auc- tion failing if one beneficiary fails
2.4	Offtaker restrictions	Offtaker restrictions can ensure that the supported hydrogen is used in hard-to- abate sectors. The restriction can be a ban of selling to certain sectors or industries or only allow for certain shares of the hydro- gen to be used in these sectors or appli- ances.	monitoring of first auction round to avoid that IF mainly funds H2 uptake in the	Enables flexibility for hydrogen producers. Monitoring ensures timely adaptations for new auction rounds if necessary. Broader eligibility will lead to greater com- petition, lower costs, and less risk of mar- ket distortions.

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
2.5	Local content re- quirements	Local content requirements (LCRs) in an auction can be implemented to spur do- mestic economic activity, usually expressed as economic growth or increased employ- ment. Local content requirements typically require or incentivize bidders to source spe- cific components of their projects domesti- cally or to spend a certain amount of their investment expenditures locally. There are several options to include LCRs: as eligibility criterion or as a non-price award criterion. Options for LCR include specific components to be sourced locally, a CO2 footprint or lifecycle assessment of the hy- drogen produced, a certain impact on the workforce or investment obligations or se- curity of supply consideration.	None	Decision in line with broader EU policy on WTO compatibility.
2.6	Regulations for transporting hydro- gen	Hydrogen transport is still in its early phases of development but will play a substantive role in the expected outcome of the IF pilot auction. An EU-wide hydrogen infrastruc- ture will need to emerge allowing hydrogen transport from areas with large renewable potential to demand centres. Projects with and without transport costs incorporated into project costs will need to be considered in scaling up hydrogen production across Europe.	tive disadvantage of projects with infra-	Hydrogen transport can be included in the bids but it is not the primary target of the IF pilot auction sup- port.

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
2.7	Consideration of General measures (e.g. green premium stemming from reg- ulations)	Projects will benefit from specific conditions in all MS	As long as these are not State aid but general measures projects are welcome to benefit from such favourable condi- tions, it will be an element of competition but not distortive	General measures have always been ele- ment of competition
2.8	Cumulation with State Aid or EU funding for hydro- gen producers	Projects eligible for IF competitive bidding schemes could also be eligible for other (national) support schemes. The auction design needs to implement rules for such cumulation of support schemes or exclude it.	Cumulation with State aid (e.g. IPCEI) or EU funding programmes is excluded. The ful- filment of this criterion will be checked based on a self-declaration.	•
2.9	Cumulation with State aid or EU funding for the hy- drogen offtaker. Cu- mulation with fund- ing for hydrogen in- frastructure.	<ul> <li>(1) Off-takers of hydrogen from production projects eligible for the IF competitive bid- ding schemes</li> <li>(2) the infrastructure projects used for transporting the hydrogen (in case of non- co-located projects)</li> <li>could receive support from other (national) support schemes.</li> </ul>	Contracts with off-takers receiving <u>opera-</u> <u>tional</u> support for buying the hydrogen must be excluded. Support for <u>infrastructure or CAPEX sup-</u> <u>port</u> to off-takers should not be excluded (but declaration required that subsidy will not be used for construction of dedicated infrastructure <sup>9</sup> ).	Avoid overcompensa- tion/cross-subsidiza- tion and concentra- tion of support to projects in countries that have own funds available (level play- ing field).

<sup>9</sup> In line with CEEAG

Nr.	Design element	Description and options	Concrete implementation in the IF pi- lot auctions	Why this choice?
		The auction design needs to implement rules for such cumulation of support schemes or exclude it.	If it cannot be distinguished if the aid re- ceived by the offtaker has been for CAPEX only, the project should be excluded.	
			The fulfilment of this criterion will be checked based on a self-declaration.	
2.10	Exclusion of cross- subsidisation of "grey" hydrogen	It is possible that subsidies awarded to pro- jects will not cover the entire production of an electrolyser.	3,	This will ensure that any non-RFNBOs pro- duced by beneficiaries do not undermine the environmental bene- fits of the support provided under the scheme.

# III. Design elements defining the auction procedure

Table 3: Overview of design elements for the IF competitive bidding mechanism - auction procedu	ure
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Nr.	Design el- ement	Description and options	Concrete implementation in the IF pilot auctions	Why this choice?
3.1	Competi- tiveness of the pro- cess	<ul><li>In order to ensure a competitive process the following conditions have to be met:</li><li>a) the bidding process is open, clear, transparent and non-discriminatory, based on objective criteria, defined ex ante in accordance with the objective of</li></ul>	No discrimination on participants in auction. Transparency on requirements and suf- ficient lead times to prepare bids. Budget is a limiting constraint.	The auctions has to be competi- tive to ensure proportionality of the aid

		<ul> <li>the scheme and minimising the risk of strategic bidding;</li> <li>(b) the criteria are published sufficiently far in advance of the deadline for submitting applications to enable effective competition;</li> <li>(c) the budget or volume related to the bidding process is a binding constraint in that it can be expected that not all bidders will receive aid, the expected number of bidders is sufficient to ensure effective competition, and the design of undersubscribed bidding processes during the implementation of a scheme is corrected to restore effective competition in the subsequent bidding processes or, failing that, as soon as appropriate; and</li> <li>(d) ex post adjustments to the bidding process outcome are avoided as they may undermine the efficiency of the process's outcome.</li> </ul>	No ex-post adjustments of auction rules.	
3.2	Single vs. multiple- item auc- tion	In the auction either one project for which several bidders compete ( <b>single-item</b> , often used in off-shore wind auctions) or several projects ( <b>multiple-item</b> ) can be awarded.	Multiple-item	Intention of the IF competitive bidding mechanism is to support the development of multiple pro- jects per auction round.
3.3	One-stage or two- stage auc- tion	The auction can be organized in a <b>one-stage</b> or <b>two-stage format</b> . In the latter, the auction is usually divided in a request for prequalification (RFQ) to prequalify the prospective bidders and a request for proposals including the financial bid. Both options can work well, and the choice often depends on local regulatory requirements.	One stage	Ease of implementation and faster overall clearing of the auction.

3.4	Auction type	The auction can be <b>static</b> or <b>dynamic</b> . In static auctions, the bidders bid one price which is not changed afterwards. The dynamic auction includes a price-discovery process during which bidders re- ceive some information about the bidding of other auction participants (descending or ascending clock designs). Both options can also be combined in a hybrid format.	Static auction	Ease of implementation and faster overall clearing of the auction. Dynamic auctions are more prone to collusion.
3.5	Pricing rules	Pricing can be <b>pay-as-bid</b> or <b>uniform</b> (pay-as- clear). In the case of pay-as-bid pricing, every bid- der receives the amount required in his own bid. In the case of uniform pricing all successful bidders usually receive the amount of the last accepted bid. While there are some theoretical drawbacks and advantages of both mechanisms, empirical assess- ments tend to find very small differences between both approaches.	Pay-as-bid	Concept is easy-to-understand. Potential cost savings for auc- tioneer due to heterogeneous cost structure of projects and lim- ited information of bidders about direct competition.
3.6	Minimum prices	<b>Minimum prices</b> are used in settings where costs are unclear and aim among others to ensure realistic bids.	No minimum price	Limited budget availability. Eligi- bility criteria and completion bonds implemented to ensure re- alistic bidding.
3.7	Ceiling prices	<b>Ceiling or maximum prices</b> can be introduced to limit possible support ranges if the budget is re- stricted and if a low competition level poses a risk for strategic bidding. The auctioneer also needs to decide whether the level of the ceiling or floor prices are <b>disclosed</b> or not.	Disclosed ceiling price: 4.00 €/kg of hy- drogen produced as a maximum bid for the fixed premium. To be reviewed in subsequent auction rounds.	Disclosure increases transparency, ensures that projects do not fall out of auction "by accident", and increases changes that auctioned volumes are met.

				4€/kg of hydrogen premium ceil- ing was based on scenario analy- sis for auction results to avoid overcompensation. Too low ceiling could depress level of competition.
3.8	Clearing mecha- nism and marginal bid	Bids are awarded based on the submitted price un- til the auctioned volume (for the IF competitive bidding mechanism, the budget) is covered. If the "marginal" project exceeds the pre-defined auc- tioned volume (1) the last bid can either be awarded and the auction volume increased, (2) the last bid can be rejected and the auction volume decreased, (3) the project can be partly awarded (requested to reduce its size) or the remaining auc- tion volume can be filled with more expensive smaller projects.	The last bid that exceeds the pre-de- fined auctioned volume will be rejected and the auction volume decreased. The un-allocated remaining budget will be transferred to the next auction round.	Hard budget cap excludes in- creasing the auction volume, need for equal treatment of all applicants.
3.9	Tiebreaker rule	If two projects have the same score a tiebreaker rule must be defined.	If two bids have the same support level, the bid with the overall smaller support requirement will be awarded. If two bids have the same support require- ments, the one from the country with less bids awarded in the same auction will be awarded. If both projects are from countries with an equal sum of IF projects awarded, shorter stated times until EiO are considered.	Limited budget availability, geo- graphical balance as IF objective

3.10	Minimum	The minimum volume of bids can to be defined to	Endogenous rationing is excluded all	Simplicity and clarity for partici-
	volume of	define undersubscription. In the case of severe un-	conditions are set ex-ante.	pants
	bidders	dersubscription the auction can be cancelled.		

# IV. Design elements defining rights and obligations

Table 4:	4: Overview of design elements for the F competitive bloding mechanism - Rights and obligations				
Nr.	Design ele- ment	Description and options	Concrete imple- mentation	Why this choice?	
4.1	Realisa- tion pe- riods	Realisation periods define a certain date or period after the auction until when the project needs to have realised 100% of the capacity offered in their bid (reach entry into operation, EiO, for 100% of its bid capacity). After this date penalties can be applied or disbursement periods shortened, contracts terminated and unused auction volumes can enter the auction process again. The definition of realisation periods requires knowledge about the length of the planning and production process of the technologies covered in the auction.		Achieves timely results, avoids speculation on future cost develop- ments, allows some flex- ibility for project devel- opers but limits distor- tive impacts on national H2 funding lines. In line with the objective of the auction to attract bids from H2 projects that are already quite well developed.	
4.2	Sanc- tions in case of non- compli- ance with support require- ments	Sanctions, fines or penalties (usually guaranteed by the bid and/or completion bond) are used to ensure the seriousness of a bid and therefore effectiveness of an auction. They can also be in different levels (e.g. shortening the duration of support in case of delays or now support if the delay is too long). Sanctions in- crease bidders' costs of non-compliance with contractual obligations and dis- courage underbidding. They are usually applied in combination with bonds. They can adopt different nature, such as shortening the duration of support in case of delays; cancelling the allocated support or the signed PPA if the delay is too long; or even exclude the bidder from future auction rounds. Sanctions can be applied gradually, considering the extent of the delay or the failure to comply with obli- gations.	If the maximum re- alisation period is exceeded by six months or more, the completion bond is called and the contract is cancelled. If the maximum re- alisation period is	Ensures effective project operation and effective spending of public sup- port	

#### Table 4: Overview of design elements for the IF competitive bidding mechanism - Rights and obligations

Nr.	Design ele- ment	Description and options	Concrete imple- mentation	Why this choice?
			exceeded by less than six months, the total support is reduced: 1/20 of total support budget is lost.	
			Termination clause applies when pro- ject produces on a average (cumula- tive, rolling basis) below 30% of planned yearly production for 3 years in a row.	
4.3	Pay- ment sched- ules	The payment schedule describes in which frequency payments are disbursed to the awarded projects. Payments may be disbursed as a lump sum or in multiple instalments, in set intervals or attached to the reaching of pre-defined mile- stones.	Annual.	Ease of implementation.
4.4	Report- ing re- quire- ments	Reporting requirements are used to ensure that the support payment is adequate and the implementing agency is informed in time about adaptations. The infor- mation gained can contribute to the objective of price discovery and more gen- erally to increase the EU Commission's knowledge about the hydrogen market.	Reporting to im- plementing agency is tied to pay- ments. Defined in call conditions, report- ing will cover the	Ensures price discovery and adequate support payments

Nr. Design ele- ment	Description and options	Concrete imple- Why mentation	y this choice?
		renewable H2 vol- umes produced and certified as well as final offtake agreements	

# V. Design elements defining the auction and framework conditions

Nr.	Design ele- ment	Description and options	Concrete implemen- tation	Why this choice?
5.1	Schedul- ing/auction frequency	Auctions can take place regularly (daily, monthly, quarterly or yearly etc.) or non-regularly. Presenting a schedule with regular future auc- tion rounds and volumes deliver clarity and build trust among inves- tors and in the involved industries.	Annual auction sched- ule	Provides sufficient clarity and aligns with budgeting process and manpower for IF.
5.2	Timing of the auction (early stage or late stage auc- tion)	The timing of the auction relates to the development stage in which competing projects are or need to be in to participate in the auction. A late auction can contribute to higher realisation rates since projects have already overcome issues that could stop the project until they are resolved. However, late auctions require bidders to invest more money and time before participating in the auction (which would im- ply sunk costs if they are not awarded),	Late stage auction	Allows sufficient time for prequalification elements such as permits to be in place or be- ing negotiated

#### Table 5: Overview of design elements for the IF competitive bidding mechanism - auction and framework conditions

Nr.	Design ele- ment	Description and options	Concrete implemen- tation	Why this choice?
5.3	Implementing authority	An important framework element is the designation of an authority or institution who manages the auction. It is important that the counterparty is endowed with sufficient creditworthiness and liquid- ity. A credible implementing authority is crucial to ensuring project bankability (e.g. financially viable public or state-owned entity or private industrial off-taker).	CINEA (delegation still outstanding)	Aligns with operation of IF grant programme