

Implementation of New Entrant Reserve Funding

The Zep's views

European Technology Platform for Zero Emission Fossil Fuel Power Plants



Zep and its contribution

ZEP established in 2005 as a forum for CCS technology and innovation:

- Industry (utility, equipment supplier, hydrocarbon), NGO's, research bodies
- Mandate to explore and promote development of CCS technology

ZEP has been a prime mover behind the CCS Demo Programme:

- Recommendations on technology and public/commercial structures
- 2007: recommended Demo Prog., adopted by EC and Parliament
- 2008: recommended allocation of EUAs to provide support
- April June 2009: recommendations on implementation of NER

ZEP's response to the Commission's Non-Paper of early June:

- Commission has thought carefully over complex matters
- Strongly support the principle of central coordination for NER disbursement
- Some disagreements of emphasis
- Some important omissions, concerns about how the detail will be filled in



Zep's objectives

For the whole programme:

- Realise best value for the NER
- Fair, transparent and timely allocation process, best public value
- Meet needs of government due process
- Meet industry's needs complex timing and staging

CCS:

- Must have enough public support to realise full Programme
- Specify a CCS portfolio with optimum demonstration value
- Deliver the programme on time, substantially by 2015
- Large universe of candidate projects
- Design a process for selection
- Sharing of costs and risks



Timing and process

CCS Programme is urgent

- Two-stage process helps to hold 2015 target for most CCS projects
- Last CCS projects need to be operational by 2016 (or 2017 at latest)

	Invitation	Shortlist	Award	FID	Complete
Stage 1	2009	2010	2011	2011/12	2015
Stage 2	2011	2011	2012?	2013	2016/17

• 2014 is certainly too late for Stage 2 Final Investment Decision

Chosen projects may be appointed pre-FEED or taken through FEED to further competition

Heavy task for the Commission

- Complex process requiring intricate management
- Precedents in Alberta, US and UK lessons from their experience?
- Advisers will be needed, recommend early appointment
- Take time to prepare and get it right!



Tentative schedule

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Allocation process Establish responsibilities Comitology Appoint advisers Design process Member State processes Realisation of NER Value Auction design Auction NER EUA's as required Stage 1 Projects Prelim project development Prepare prequal invitation Solicit prequal proposals Submissions prepared Form prequalified list Select shortlist Preliminary negotiation Final development (FEED) Confirm awards Negotiate final terms FID						1 1			•	•													
Construct & commission Stage 2 Projects Prelim project development Prepare prequal invitation Solicit prequal proposals Submissions prepared Form prequalified list Select shortlist Preliminary negotiation Final development (FEED) Confirm awards Negotiate final terms FID Construct & commission							1																



Maximising NER value

Agree with the Commission:

- Must estimate value of the NER300 for preliminary awards in Stage 1
- Must know the value by the time of final definitive award (FID)
- Several options for award and valuation process

Future price is set by the market:

- Current market prices will (unfortunately?) set the value of the NER 300
- Complex and uncertain market, politically driven
- The market does not currently value mid-Phase 3 future upside
- Any underwriting at a higher value will be a value contribution

Projects and/or Member States carry some EUA price risk:

- Exposure from award date until FID
- To be developed and tested
- Danger that Project Developers will price unwanted risks expensively
- Flexible arrangements needed to encourage Member State underwriting



Member States - funding and relationship

Member States have a crucial role:

- Value contributions in cash, underwriting future EUA value, etc?
- Channel for NER funding
- Member State funding not considered as "public" for the purpose
 of NER funding competition

Primary formal relationship between Commission and Project Developer;

- In practice Member States will participate in triangular negotiations
- More thought needed to make this process efficient
- Must avoid "double competitions"

Geographical spread is vital:

 NER funding limits? e.g. special allocation to States with lower per capita GDP



Project funding

Developers invited to bid for NER funding:

- Applied alongside EEPR (if any), Member State and Developer funding
- EEPR funding bundled with NER for assessment

Form of awards needs to be more flexible

- Evaluate in cash terms
- Value provided either in cash or EUA's facilitates Member State underwriting
- But definitive value/allocation of EUA's must be assessed at FID

Developers to fund base plant and take delivery risk:

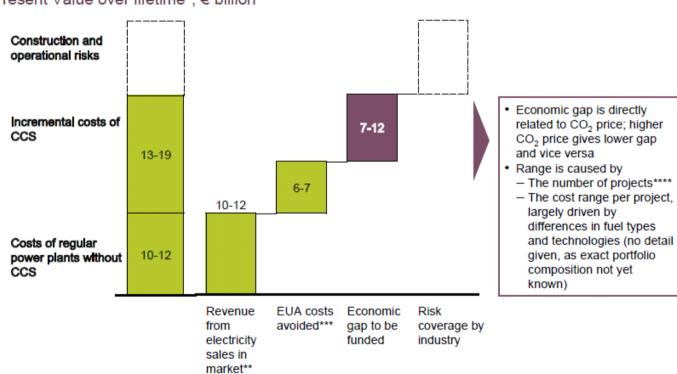
• Developers' share of CCS funding element determined by competition

Projects must receive funding during construction:

- Developers bear delivery risk through clawback for poor performance
- Provides value to public, credit risk is controllable
- Performance metric clean MWh or tonnes of CO2 stored/avoided jury still out.



CCS Portfolio Value Components



Present Value over lifetime*, € billion

* Assuming 300 MW power plant, lifetime 25 years, 8% WACC, 80% of portfolio offshore

** Assuming electricity revenues equal the costs of regular power plant (incl. capital costs at 8% WACC)

*** ETS Emission Unit Allowances (EUAs), assumed to be at €35/tonne CO,

**** A portfolio of 11 projects would have a economic gap of €8 - €11 billion

Source: McKinsey & Company "CCS - Assessing the Economics" for the cost numbers; policy implications drawn by ZEP



CCS Project selection

Threshold criteria:

- Principles stand, but some project criteria should be more flexible
- Vital to make a place for gas and bio co-firing projects
- Technology blocks likely to need at least 10, possibly 12 projects

Competitive portfolio proposal is constructive:

- Allows open and transparent competition
- Courageous judgement will be needed
- Enough emphasis on geographic criteria? (Second call only?)

Funds will be tight:

- Negotiate with project promoters to reduce costs/increase contributions
- Flexibility on size both CCS and RES should size to need, not to numbers



Conclusions

The Non-Paper is a good start:

- Thanks and congratulations to Commission staff!
- Still work to do complex process not to be underestimated
- Harness the experience of other processes and of advisers

ZEP priority comments on the Non-Paper:

- An integrated NER award process is vital
- Must meet 2015 schedule for the bulk of CCS projects (at least)
- Flexible NER award for best value: encourage Member State underwriting
- Maximise NER value by award during construction with conditional clawback
- Attention to geographical spread
- Projects at full demonstration size but no more

ZEP and its members continue to support the process

- A transparent competitive process
- Risk and cost sharing by industry