

Cooperation on Sustainability

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Key Messages

- Siemens' Environmental Portfolio in a competitive market – a successful business case all around the world

- Global collaboration in reducing CO₂ emissions with available technologies – new ways of partnerships
 - Siemens – Tata cooperation to improve sustainability: Best practice in Asia-Pacific

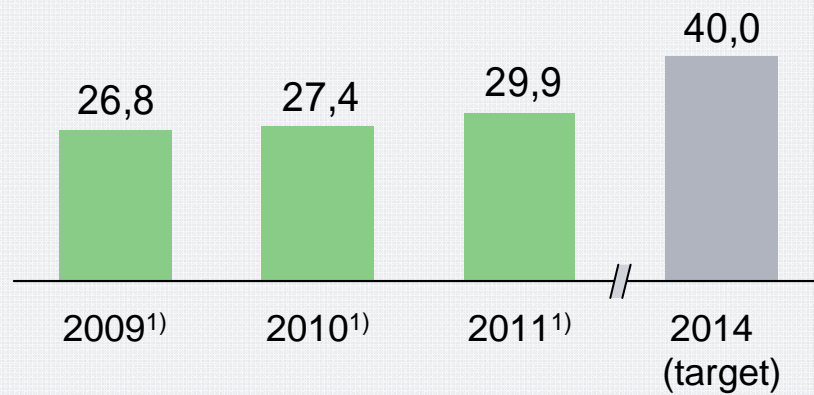
 - High-level engagements in a non-profit area: “UN Year of Sustainable Energy for All 2012”

Environmental Portfolio: Sustainable growth and further opportunities



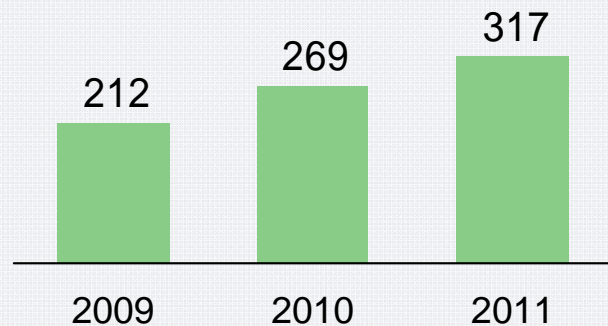
Environmental Portfolio revenue

(in € billions)



Environmental Portfolio CO₂ abatement

(in million metric tons)



1 Energy efficiency



2 Renewable energies



3 Environmental technologies

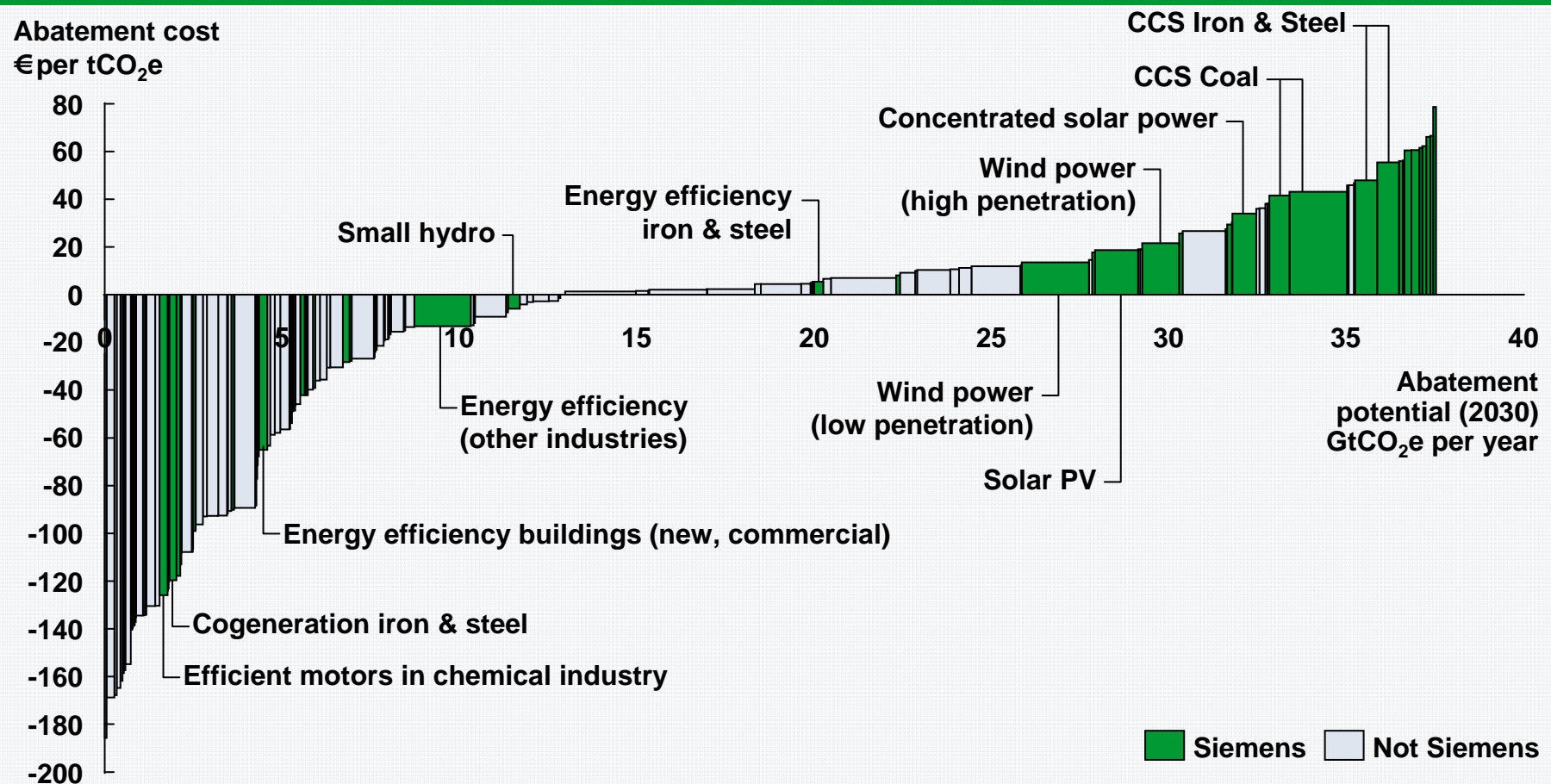


1) Without OSRAM, on a comparable basis

Siemens' technologies cover ~37% of GHG abatement potential in 2030



Siemens solutions for ~37% of the reduction potential



Source: McKinsey; Sustainability Office

Siemens – Tata cooperation on sustainability

The Siemens logo, consisting of the word "SIEMENS" in a bold, teal, sans-serif font.

- The partnership exists since 2010 and was prolonged because of the success for additional two years in 2011
- Sharing knowledge, jointly seeking solutions and mutually benefiting for the relation
- Goals for both business partners are clear:
 - increase energy efficiency
 - increase recycling
 - reduce CO₂ footprint

Based on a clear business focus. The business cases are excellent.

Siemens engages in the UN Year of Sustainable Energy for All 2012 (SEFA)

SIEMENS

- Peter Löscher, CEO and President of Siemens AG is member of the high-level group on SEFA, invited by Secretary General of the UN, Mr Ban Ki-Moon
- *One example:*
Siemens can help island nations convert their existing oil based power into renewable hybrid power plants.
- Several commitments to be launched at RIO +20

