

**Association ASPEN**

 **AEA Energy & Environment**  
From the AEA group



## Assessment of options for the legislation of CO<sub>2</sub> emissions from light commercial vehicles



**CE Delft**



**Öko-Institut e.V.**  
Institut für angewandte Ökologie  
Institute for Applied Ecology

**ENV.C.5/FRA/2006/0071**

# LCVs & CO<sub>2</sub> | Contents

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## LCVs & CO<sub>2</sub> | Project team

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- CE Delft: *Richard Smokers, Gerdien van de Vreede, Femke Brouwer*
- TNO: *Gerben Passier*
- AEA: *Ian Skinner*
- work is part of larger project “Impacts of regulatory options to reduce CO<sub>2</sub> emissions from cars, in particular on car manufacturers”, carried out by a consortium led by AEA with CE, TNO and Öko-Institut as partners

## LCVs & CO<sub>2</sub> | Project context

- part of European Commission's plans as outlined in COM(2007) 19 and SEC(2007) 60
  - CO<sub>2</sub> legislation for LCVs as element in Integrated Approach to bridge 10 g/km gap between overall goal of 120 g/km and the M1 target of 130 g/km
  - objective of reaching 175 g/km CO<sub>2</sub> by 2012 and 160g/km CO<sub>2</sub> by 2015
- approach preferably similar to legislation for M1
- European Commission has requested assessment of following options:

| target [g/km] | target year | target types  | slope values     | AMI assumptions                    |
|---------------|-------------|---|------------------|------------------------------------|
| 175           | 2012        | utility-based limit function for mass and pan area percentage reduction | 0 – 140%<br>n.a. | 0.0 – 1.5% p.a.<br>0.0 – 1.5% p.a. |
| 175           | 2015        | utility-based limit function for mass and pan area percentage reduction | 0 – 140%<br>n.a. | 0.0 – 1.5% p.a.<br>0.0 – 1.5% p.a. |
| 160           | 2015        | utility-based limit function for mass and pan area percentage reduction | 0 – 140%<br>n.a. | 0.0 – 1.5% p.a.<br>0.0 – 1.5% p.a. |

## LCVs & CO<sub>2</sub> | Project history

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- **IEEP/CE/TNO 2007:** *Service Contract on possible regulatory approaches to reducing CO<sub>2</sub> emissions from cars*, DG Environment, contract nr. 070402/2006/452236/MAR/C3
- **TNO/IEEP/LAT 2006:** *Service Contract to review and analyse the reduction potential and costs of technological and other measures to reduce CO<sub>2</sub> emissions from passenger cars*, DG Enterprise, contract nr. SI2.408212
- **IEEP/TNO/CAIR 2004:** *Service Contract on a business impact assessment of measures to reduce CO<sub>2</sub> emissions from passenger cars*, DG Environment, contract nr. B4-3040/2003/366487/MAR/C2
- **TNO/IEEP/LAT 2004:** *Service Contract on the policies for reducing CO<sub>2</sub> emissions from light commercial vehicles*, DG Environment, B4-3040/2003/364181/MAR/C1.
- **IEEP/TNO/CAIR 2003:** *Service Contract on the future of the passenger car CO<sub>2</sub> strategy*, DG-Environment
- TNO cost assessment model has been developed, used and updated in above projects

# LCVs & CO<sub>2</sub> | Definitions

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- N1 vehicles are motor vehicles with at least four wheels designed and constructed for the carriage of goods and having a maximum mass not exceeding 3.5 tonnes
- Classes of N1 vehicles on the basis of reference mass:
  - Class I: reference mass  $\leq 1305\text{kg}$
  - Class II:  $1305\text{ kg} < \text{reference mass} \leq 1760\text{ kg}$
  - Class III: reference mass  $> 1760\text{ kg}$
- Regulation is intended to cover N1, N2 and M2 vehicles with reference mass not exceeding 2610 kg.
  - further extended to vehicles with reference mass up to 2840 kg of which other model variants are type approved as N1, N2 or M2 with reference mass below 2610 kg
  - harmonisation with scope of Euro 5/6 legislation

# LCVs & CO<sub>2</sub> | Definitions

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- Sales database contains kerb weight instead of reference mass
  - kerb weight is total weight of vehicle with standard equipment, all necessary operating consumables (such as motor oil and coolant), a full tank of fuel, and not loaded with either passengers or cargo.
  - definition of kerb weight not consistent
    - incl. or excl. 75 kg for driver?
  - approximate definitions used
    - reference mass = kerb weight + 60 kg
- Relation between additional manufacturer costs and additional retail price based on ACEA tax guide data

# LCVs & CO<sub>2</sub> | Database for LCVs

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JATO has supplied two datasets:

- 2007 “Vols database”
  - vehicle **registration data** and limited technical information (but containing CO<sub>2</sub> combined, kerb weight, payload, overall length, overall width, overall height, wheelbase, cargo volume, sales) for 20 European countries in 2007
- 2007 “Specs database”
  - extensive technical data for all vehicles registered in 20 countries in 2007 but no sales data (included in addition to the Vols database: base price, CO<sub>2</sub> and fuel consumption for urban, extra-urban and combined, front and rear track width, and cargo space dimensions).
  - For 9 countries JATO has established a coupling between the Vols and the Specs database so that for these countries the Specs database also contains sales volumes



# LCVs & CO<sub>2</sub> | Database for LCVs

- Filtering applied
  - all typical passenger cars (registered as van) removed
  - small vans (Berlingo / Kangoo / Doblo-type) assumed N1
  - large pick-ups assumed N1
  - all other SUVs assumed M1 and removed
  - campers considered M1 and removed
  - minibuses  $\leq 9$  seats considered M1 and removed
  - midibuses  $> 9$  seats considered M2 and included
  - other fuels than petrol and diesel excluded
- All remaining vehicles labelled class I, II or III based on reference mass
- Missing CO<sub>2</sub> data estimated on basis of linear fit through available data on other vehicles in same model range
  - or average if number of available CO<sub>2</sub> data was limited
  - or based on fit through data on other vehicles in same class if no CO<sub>2</sub> data available for given model

# LCVs & CO<sub>2</sub> | Database for LCVs

- Multi-stage vehicles
  - chassis-cab combination fitted with build-up by “final stage manufacturer” after vehicle is sold to customer by OEM
  - can not be identified on basis of information in database
    - largest share expected in class II and class III
  - CO<sub>2</sub> emission data will generally be missing for 2007
    - when available, lower CO<sub>2</sub> emissions measured without build-up are partly compensated by lower mass
  - share in overall sales only 8%
- Uncertainties with respect to multi-stage vehicles are considered not to prohibit the definition of an appropriate limit function for the CO<sub>2</sub> legislation for LCVs
- Available CO<sub>2</sub> data in database are considered sufficient for defining correct fit through 2007 data

# LCVs & CO<sub>2</sub> | Database for LCVs

- Shares of petrol / diesel
  - Share of different fuels in N- and M-type vehicle sales in the JATO database

|               | N      | M      |
|---------------|--------|--------|
| <b>petrol</b> | 2.1%   | 3.8%   |
| <b>diesel</b> | 96.7%  | 93.1%  |
| <b>CNG</b>    | 0.5%   | 0.1%   |
| <b>other</b>  | 0.7%   | 3.1%   |
| <b>total</b>  | 100.0% | 100.0% |

- Share of different fuels and classes in sales of N-type vehicles according to [TNO 2004]

| TNO 2004                              | petrol |       |       | diesel |       |       |
|---------------------------------------|--------|-------|-------|--------|-------|-------|
|                                       | I      | II    | III   | I      | II    | III   |
| share of sales per class <sup>1</sup> | 27.5%  | 33.0% | 39.5% | 27.5%  | 33.0% | 39.5% |
| share of sales per fuel <sup>2</sup>  | 34.1%  | 34.1% | 34.1% | 65.9%  | 65.9% | 65.9% |
| share of sales per fuel per class     | 9.4%   | 11.3% | 13.5% | 18.1%  | 21.7% | 26.0% |

<sup>1</sup>) based on data from Member State registration bodies and RAND 2002

<sup>2</sup>) based on TREMOVE

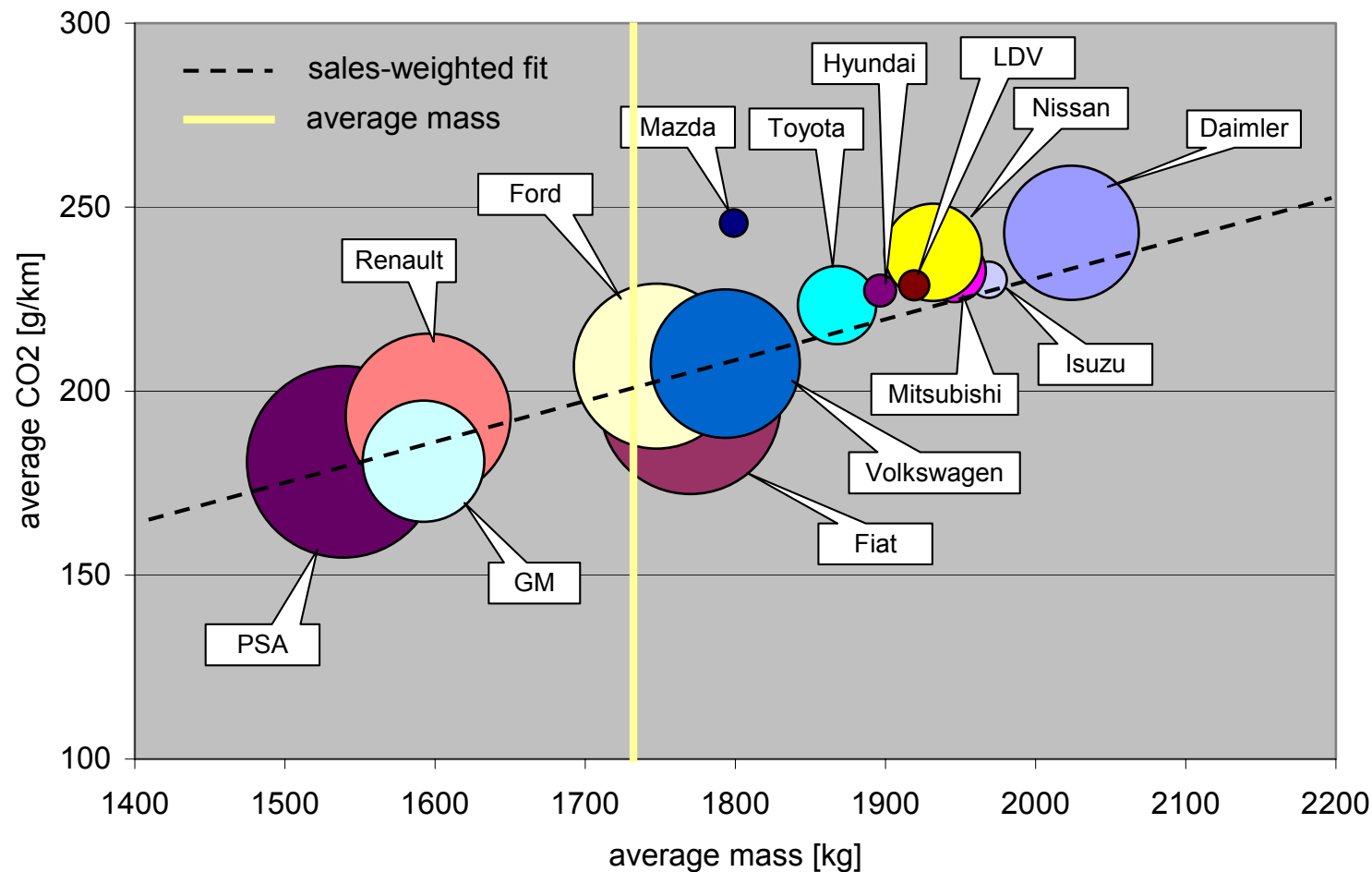
# LCVs & CO<sub>2</sub> | Database for LCVs

- 2007 averages and sales data

| manufacturer           | 2007-data  |             |            |              |             |             |               |               |               |                |
|------------------------|------------|-------------|------------|--------------|-------------|-------------|---------------|---------------|---------------|----------------|
|                        | CO2        | mass        | pan are    | sales        |             |             |               |               |               |                |
|                        | [g/km]     | [kg]        | [m^2]      |              |             |             |               |               |               |                |
|                        | avg.       | avg.        | avg.       | p,I          | p,II        | p,III       | d,I           | d,II          | d,III         | total          |
| <b>ACEA</b>            |            |             |            |              |             |             |               |               |               |                |
| Daimler                | 243        | 2024        | 10.9       | 0            | 35          | 365         | 0             | 4623          | 151677        | 156700         |
| Fiat                   | 196        | 1770        | 9.9        | 6308         | 532         | 0           | 28401         | 75819         | 168481        | 279541         |
| Ford                   | 207        | 1748        | 9.7        | 147          | 376         | 962         | 2358          | 116737        | 114927        | 235507         |
| GM                     | 181        | 1592        | 8.6        | 1428         | 351         | 906         | 30483         | 45157         | 49920         | 128245         |
| PSA                    | 181        | 1539        | 8.6        | 6830         | 399         | 0           | 131167        | 66020         | 112850        | 317266         |
| Renault                | 193        | 1595        | 8.8        | 5164         | 1597        | 278         | 87669         | 28367         | 110797        | 233872         |
| Volkswagen             | 207        | 1793        | 9.4        | 747          | 3132        | 1093        | 1882          | 71094         | 112716        | 190664         |
| <b>JAMA</b>            |            |             |            |              |             |             |               |               |               |                |
| Isuzu                  | 230        | 1969        | 9.2        | 0            | 0           | 0           | 0             | 422           | 11127         | 11549          |
| Mazda                  | 246        | 1799        | 9.1        | 0            | 0           | 0           | 876           | 622           | 5225          | 6723           |
| Mitsubishi             | 233        | 1946        | 9.2        | 0            | 0           | 0           | 460           | 137           | 34078         | 34675          |
| Nissan                 | 238        | 1932        | 9.6        | 363          | 65          | 119         | 4363          | 12604         | 64649         | 82163          |
| Toyota                 | 223        | 1868        | 9.3        | 0            | 0           | 0           | 51            | 6680          | 46508         | 53239          |
| <b>KAMA</b>            |            |             |            |              |             |             |               |               |               |                |
| Hyundai                | 227        | 1897        | 9.0        | 0            | 96          | 0           | 0             | 1510          | 7448          | 9054           |
| <b>Other</b>           |            |             |            |              |             |             |               |               |               |                |
| LDV                    | 229        | 1919        | 10.9       | 0            | 0           | 0           | 0             | 13            | 7884          | 7897           |
| <b>total / average</b> | <b>203</b> | <b>1731</b> | <b>9.4</b> | <b>20987</b> | <b>6583</b> | <b>3723</b> | <b>287710</b> | <b>429805</b> | <b>998287</b> | <b>1747095</b> |
| <b>share</b>           |            |             |            | <b>1.2%</b>  | <b>0.4%</b> | <b>0.2%</b> | <b>16.5%</b>  | <b>24.6%</b>  | <b>57.1%</b>  |                |

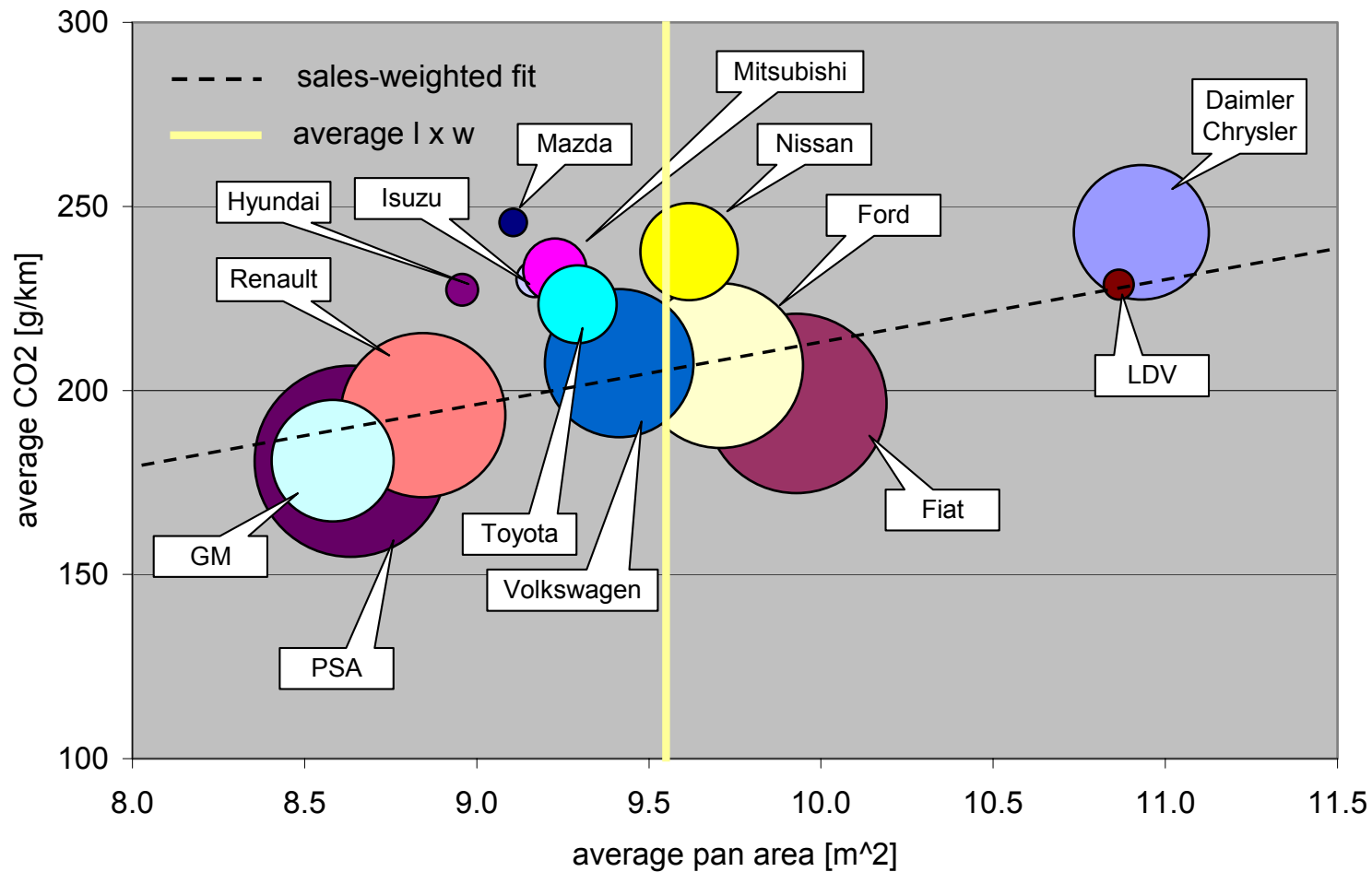
# LCVs & CO<sub>2</sub> | Database for LCVs

- average CO<sub>2</sub> as function of mass, weights determined by sales



# LCVs & CO<sub>2</sub> | Database for LCVs

- average CO<sub>2</sub> as function of pan area (l x w), weights determined by sales

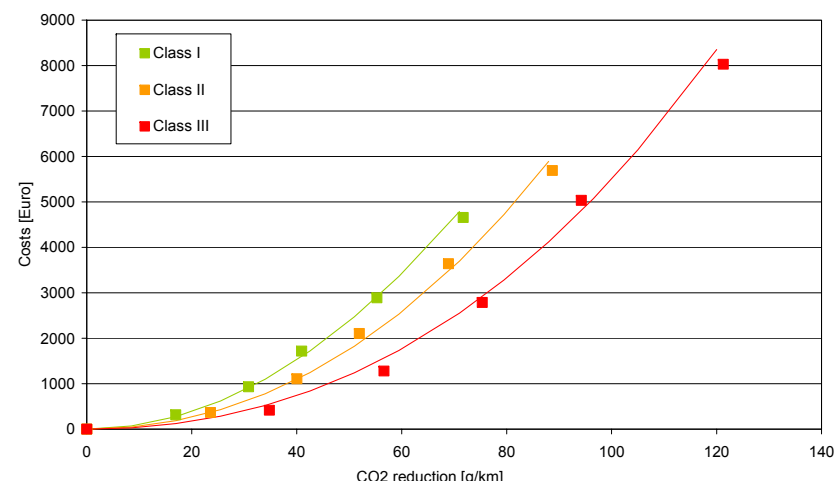


# LCVs & CO<sub>2</sub> | Update of cost curves

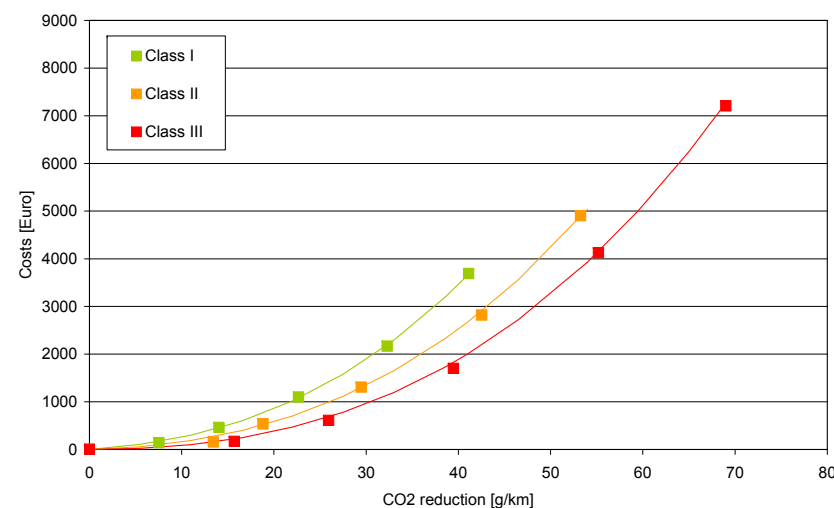
- based on methodology and cost figures from [TNO 2006]
- CO<sub>2</sub> emissions of 2002 reference vehicles updated on basis of 2007 data
  - with assumed efficiency improvement between 2002 and 2007
- cost curves based on CO<sub>2</sub> reduction and costs of 5 packages
  - includes indicative correction factor for avoiding double counting of effect from measures that apply to same energy loss

$$CO_2^{combined} = correction\_factor \times CO_2^{baseline} \times \prod_{i=1}^n (1 - \delta_i)$$

N1 petrol - cost curves based on 5 packages

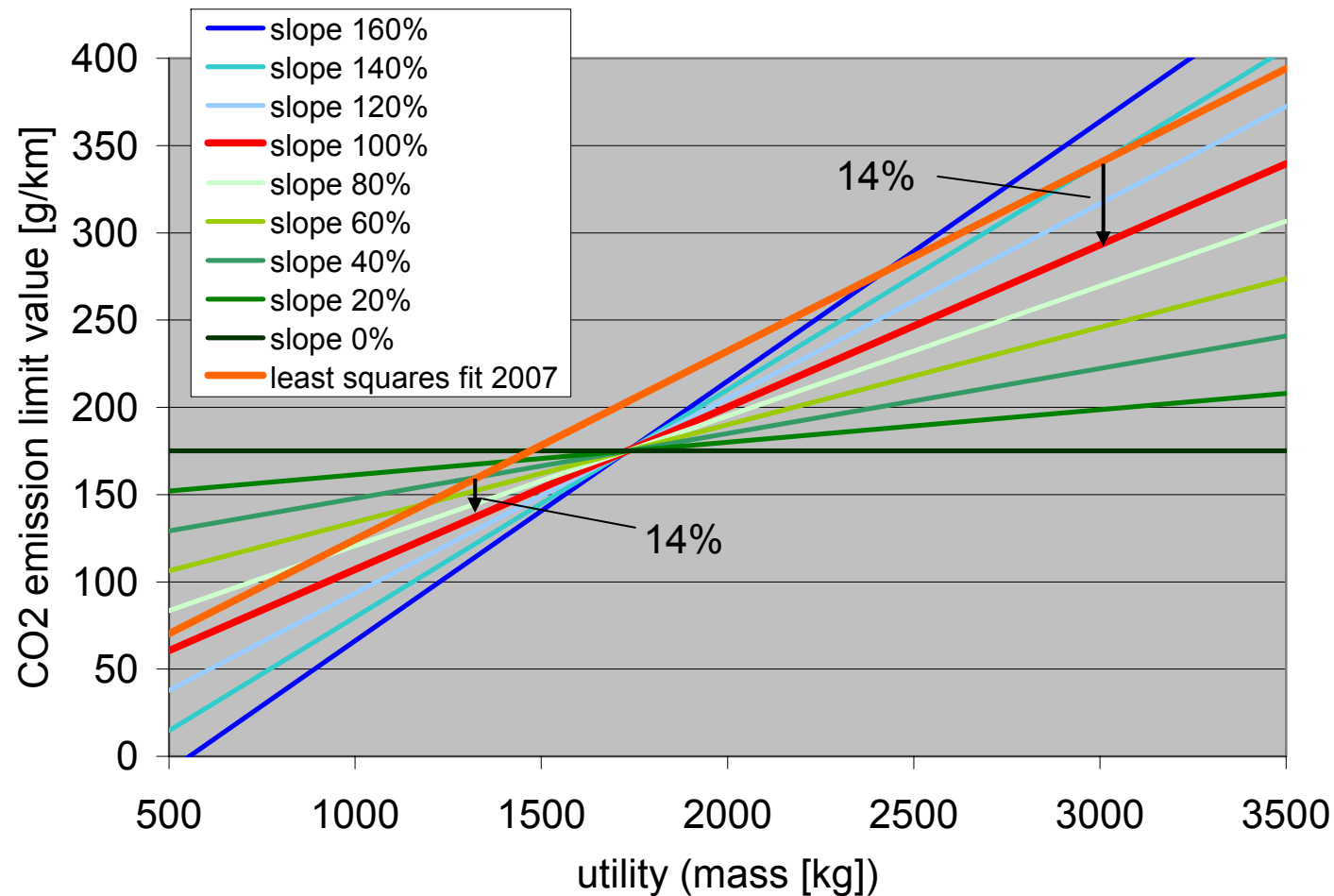


N1 diesel - cost curves based on 5 packages



# LCVs & CO<sub>2</sub> | Definition of utility-based limit functions

- methodology identical to M1 case





# LCVs & CO<sub>2</sub> | Definition of utility-based limit functions

- limit functions developed for:
  - 175 g/km in 2012, with AMI = 0.0%, 0.82% and 1.5% p.a.
  - 175 g/km in 2015, with AMI = 0.0%, 0.82% and 1.5% p.a.
  - 160 g/km in 2015, with AMI = 0.0%, 0.82% and 1.5% p.a.

- examples:

| CO2(reference mass) |        |        | target year |        | 2012   |        |
|---------------------|--------|--------|-------------|--------|--------|--------|
| AMI                 | 0.00%  |        | 0.82%       |        | 1.50%  |        |
| target              | 175    |        | 175         |        | 175    |        |
| slope               | a      | b      | a           | b      | a      | b      |
| 2007 fit            | 0.1079 | 16.33  | 0.1079      | 16.33  | 0.1079 | 16.33  |
| 160%                | 0.1488 | -82.48 | 0.1433      | -83.31 | 0.1389 | -83.98 |
| 140%                | 0.1302 | -50.30 | 0.1254      | -51.02 | 0.1215 | -51.60 |
| 120%                | 0.1116 | -18.11 | 0.1075      | -18.73 | 0.1042 | -19.23 |
| 100%                | 0.0930 | 14.07  | 0.0895      | 13.55  | 0.0868 | 13.14  |
| 90%                 | 0.0837 | 30.17  | 0.0806      | 29.70  | 0.0781 | 29.33  |
| 80%                 | 0.0744 | 46.26  | 0.0716      | 45.84  | 0.0694 | 45.51  |
| 70%                 | 0.0651 | 62.35  | 0.0627      | 61.99  | 0.0608 | 61.70  |
| 60%                 | 0.0558 | 78.44  | 0.0537      | 78.13  | 0.0521 | 77.88  |
| 50%                 | 0.0465 | 94.54  | 0.0448      | 94.28  | 0.0434 | 94.07  |
| 40%                 | 0.0372 | 110.63 | 0.0358      | 110.42 | 0.0347 | 110.26 |
| 30%                 | 0.0279 | 126.72 | 0.0269      | 126.57 | 0.0260 | 126.44 |
| 20%                 | 0.0186 | 142.81 | 0.0179      | 142.71 | 0.0174 | 142.63 |
| 10%                 | 0.0093 | 158.91 | 0.0090      | 158.86 | 0.0087 | 158.81 |
| 0%                  | 0.0000 | 175.00 | 0.0000      | 175.00 | 0.0000 | 175.00 |

| CO2(pan area) |         | target year |         | NA     |  |
|---------------|---------|-------------|---------|--------|--|
| AMI           | NA      | NA          | NA      |        |  |
| target        | 175     | 160         |         |        |  |
| slope         | a       | b           | a       | b      |  |
| 2007 fit      | 17.2792 | 40.20       | 17.2792 | 40.20  |  |
| 160%          | 23.8848 | -49.44      | 21.8376 | -45.20 |  |
| 140%          | 20.8992 | -21.38      | 19.1079 | -19.55 |  |
| 120%          | 17.9136 | 6.67        | 16.3782 | 6.10   |  |
| 100%          | 14.9280 | 34.73       | 13.6485 | 31.75  |  |
| 90%           | 13.4352 | 48.76       | 12.2836 | 44.58  |  |
| 80%           | 11.9424 | 62.78       | 10.9188 | 57.40  |  |
| 70%           | 10.4496 | 76.81       | 9.5539  | 70.23  |  |
| 60%           | 8.9568  | 90.84       | 8.1891  | 83.05  |  |
| 50%           | 7.4640  | 104.86      | 6.8242  | 95.88  |  |
| 40%           | 5.9712  | 118.89      | 5.4594  | 108.70 |  |
| 30%           | 4.4784  | 132.92      | 4.0945  | 121.53 |  |
| 20%           | 2.9856  | 146.95      | 2.7297  | 134.35 |  |
| 10%           | 1.4928  | 160.97      | 1.3648  | 147.18 |  |
| 0%            | 0.0000  | 175.00      | 0.0000  | 160.00 |  |

## LCVs & CO<sub>2</sub> | Results of cost assessment

- cost assessment model based on model for M1s from previous projects
  - divides distribution efforts per manufacturer over vehicle segments based on lowest overall manufacturer costs
    - equal marginal costs per segment
  - improved to take account of maximum reduction potential per segment
- assumptions on autonomous mass increase (AMI)
  - AMI = 0.0% p.a. / 0.82% p.a. / 1.5% p.a. for consistency with M1 assessment
  - AMI = 2.5% considered not likely for N1s
  - sales per class kept constant
- AMI is only time-dependent parameter in model
  - cost curves are static: cost for level of reduction if required to meet target in 2012-2015 period

# LCVs & CO<sub>2</sub> | Results of cost assessment

- 175 g/km can be met for mass-based limit with slope  $\geq 80\%$
- 160 g/km can not be met with existing cost curves
  - except for percentage reduction target and low AMI

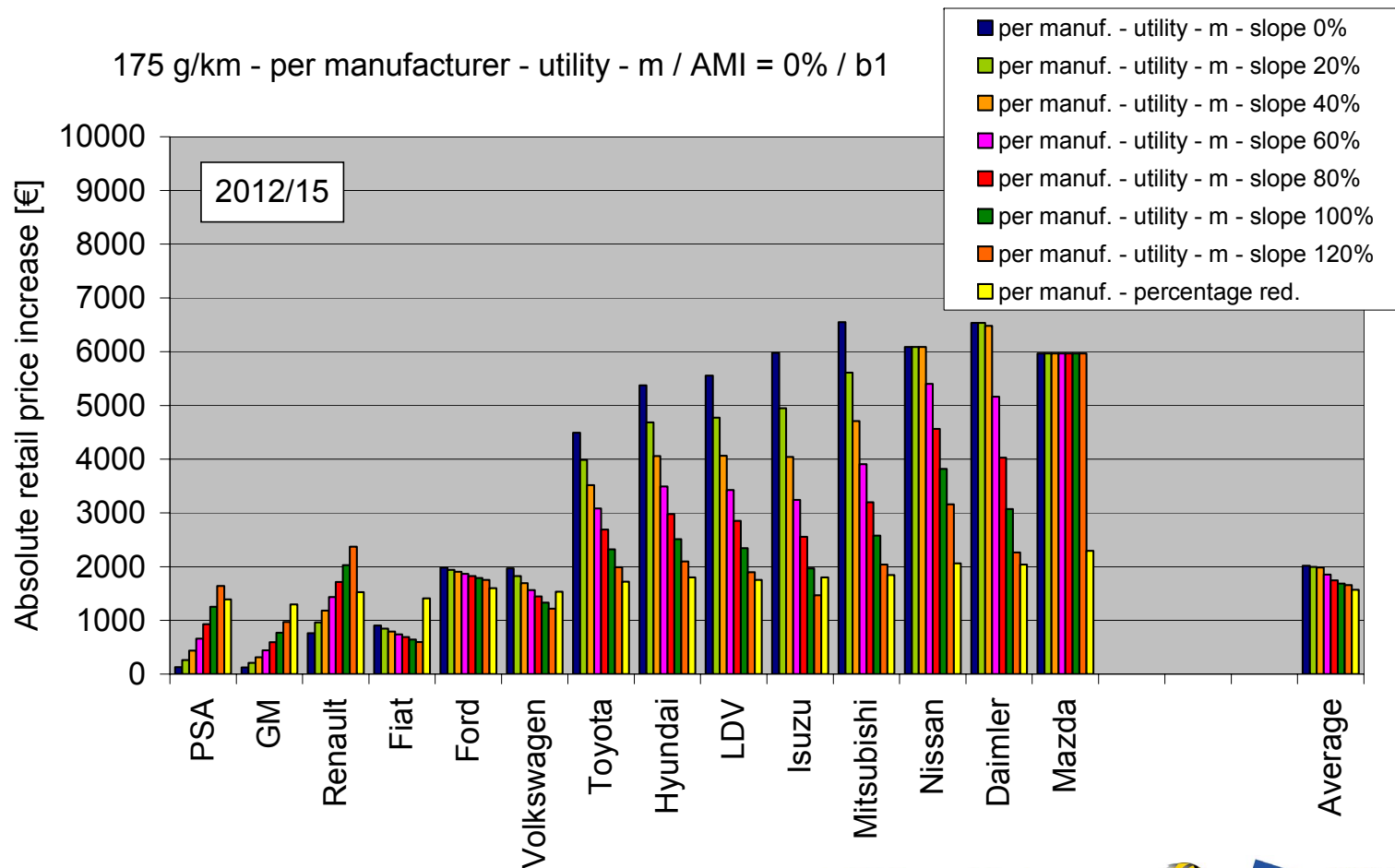
| utility = reference mass |      |      | 2012 average CO2 emission |       |       |       |       |       |       |       |            |
|--------------------------|------|------|---------------------------|-------|-------|-------|-------|-------|-------|-------|------------|
| target                   | year | AMI  | target definitions        |       |       |       |       |       |       |       |            |
| [g/km]                   |      | p.a. | 0%                        | 20%   | 40%   | 60%   | 80%   | 100%  | 120%  | 140%  | percentage |
| 175                      | 2012 | 0.0% | 176,4                     | 175,8 | 175,1 | 175,1 | 175,0 | 175,0 | 175,0 | 175,0 | 175,0      |
| 175                      | 2015 | 0.0% | 176,4                     | 175,8 | 175,1 | 175,1 | 175,0 | 175,0 | 175,0 | 175,0 | 175,0      |
| 160                      | 2015 | 0.0% | 164,3                     | 163,4 | 162,6 | 161,8 | 161,1 | 160,5 | 160,2 | 160,3 | 160,0      |
| 175                      | 2012 | 1.5% | 178,0                     | 177,2 | 176,4 | 175,7 | 175,2 | 175,1 | 175,1 | 175,1 | 175,0      |
| 175                      | 2015 | 1.5% | 179,1                     | 178,2 | 177,4 | 176,5 | 175,8 | 175,3 | 175,1 | 175,2 | 175,0      |
| 160                      | 2015 | 1.5% | 169,2                     | 168,3 | 167,6 | 167,0 | 166,3 | 166,2 | 166,2 | 166,2 | 165,1      |

| utility = pan area |      |      | 2012 average CO2 emission |       |       |       |       |       |       |       |            |
|--------------------|------|------|---------------------------|-------|-------|-------|-------|-------|-------|-------|------------|
| target             | year | AMI  | target definitions        |       |       |       |       |       |       |       |            |
| [g/km]             |      | p.a. | 0%                        | 20%   | 40%   | 60%   | 80%   | 100%  | 120%  | 140%  | percentage |
| 175                | 2012 | 0.0% | 176,4                     | 176,0 | 175,6 | 175,4 | 175,4 | 175,4 | 175,4 | 175,4 | 175,0      |
| 175                | 2015 | 0.0% | 176,4                     | 176,0 | 175,6 | 175,4 | 175,4 | 175,4 | 175,4 | 175,4 | 175,0      |
| 160                | 2015 | 0.0% | 164,3                     | 163,9 | 163,5 | 163,1 | 162,7 | 162,3 | 162,0 | 161,9 | 160,0      |
| 175                | 2012 | 1.5% | 178,0                     | 177,6 | 177,2 | 176,8 | 176,3 | 176,2 | 176,2 | 176,2 | 175,0      |
| 175                | 2015 | 1.5% | 179,1                     | 178,7 | 178,3 | 177,9 | 177,4 | 177,0 | 176,8 | 176,8 | 175,0      |
| 160                | 2015 | 1.5% | 169,2                     | 168,7 | 168,3 | 168,0 | 167,7 | 167,4 | 167,1 | 167,1 | 165,1      |

|  |                         |
|--|-------------------------|
|  | < 1 g/km above target   |
|  | 1 - 2 g/km above target |
|  | > 2 g/km above target   |

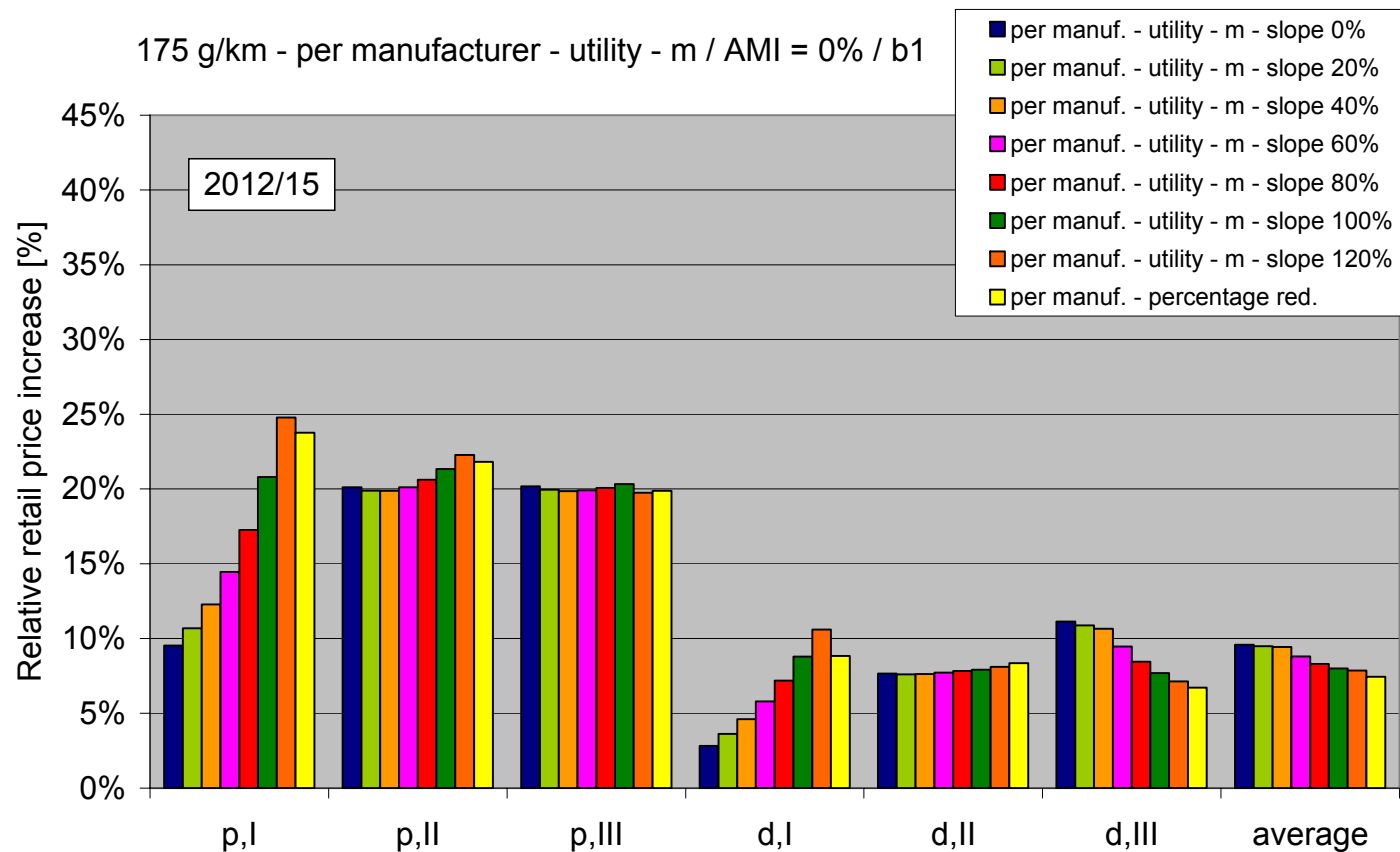
# LCVs & CO<sub>2</sub> | Results of cost assessment

- example of distributional impacts:
  - 175 g/km in 2012/15, mass-based, AMI = 0.0% p.a.



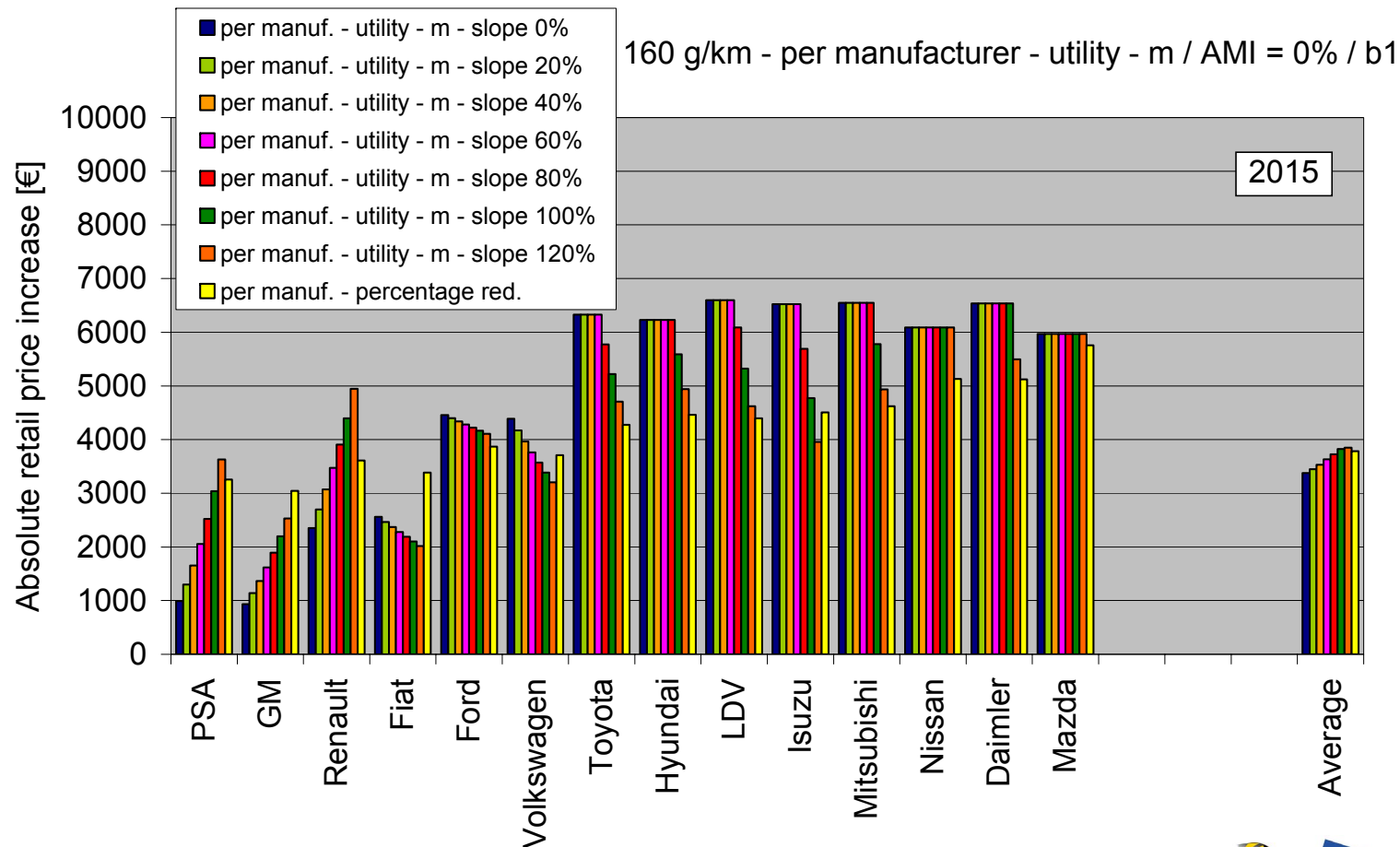
# LCVs & CO<sub>2</sub> | Results of cost assessment

- example of distributional impacts
  - 175 g/km in 2012/15, mass-based, AMI = 0.0% p.a.



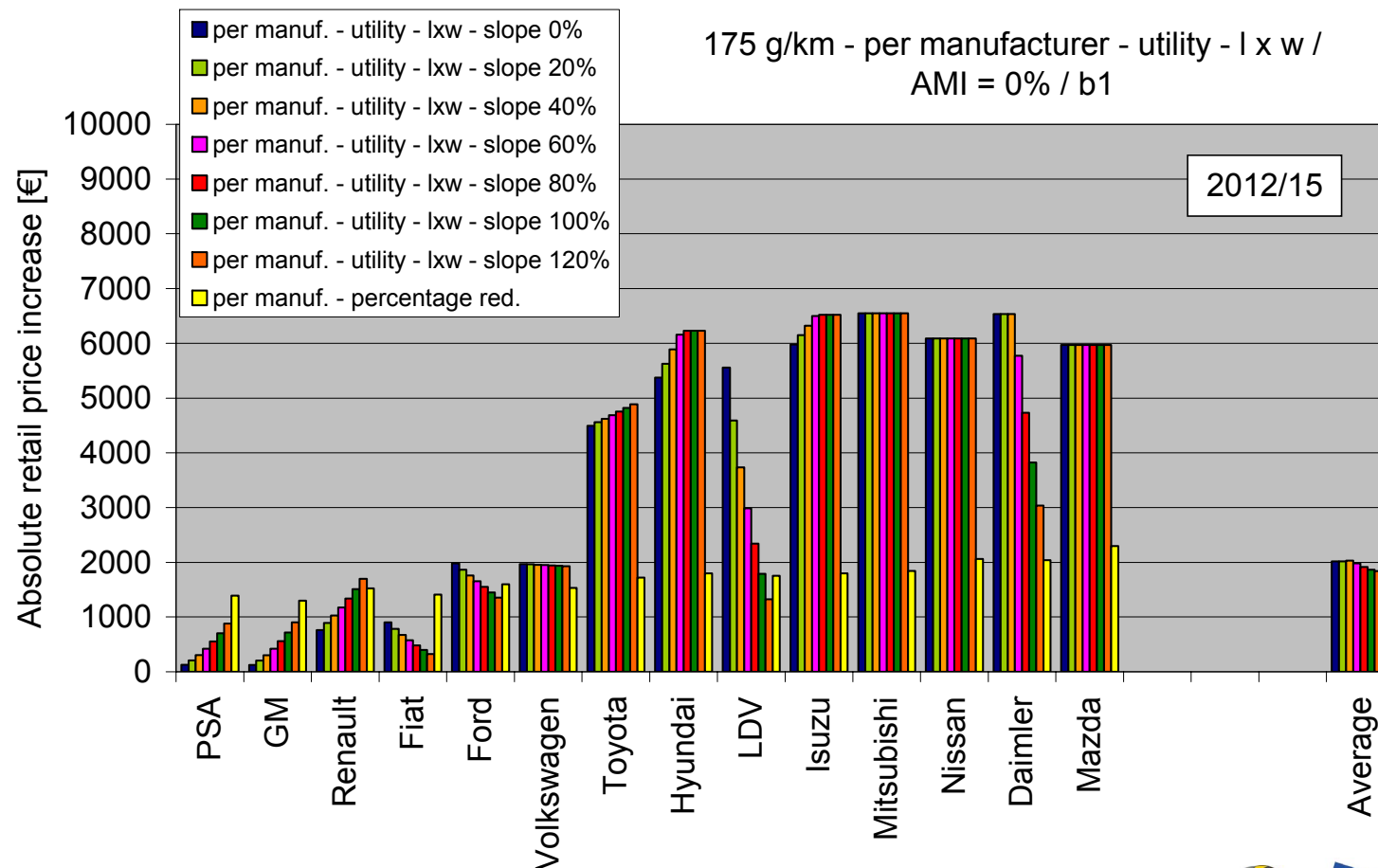
# LCVs & CO<sub>2</sub> | Results of cost assessment

- example of distributional impacts
  - 160 g/km in 2015, mass-based, AMI = 0.0% p.a.



# LCVs & CO<sub>2</sub> | Results of cost assessment

- example of distributional impacts:
  - 175 g/km in 2012/15, pan area based, AMI = 0.0% p.a.



# LCVs & CO<sub>2</sub> | Results of cost assessment

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- comments:
  - high reductions in petrol segment can be considered artefact of modelling approach
    - will not happen in practice due to low sales numbers
    - has negligible impact on cost analysis
  - some manufacturers have more difficulty than others in reaching target, mostly related to large pick-ups in LCV sales
  - if overall target is not met, costs of various target definitions can not be accurately compared



# LCVs & CO<sub>2</sub> | Results of cost assessment

## Conclusions:

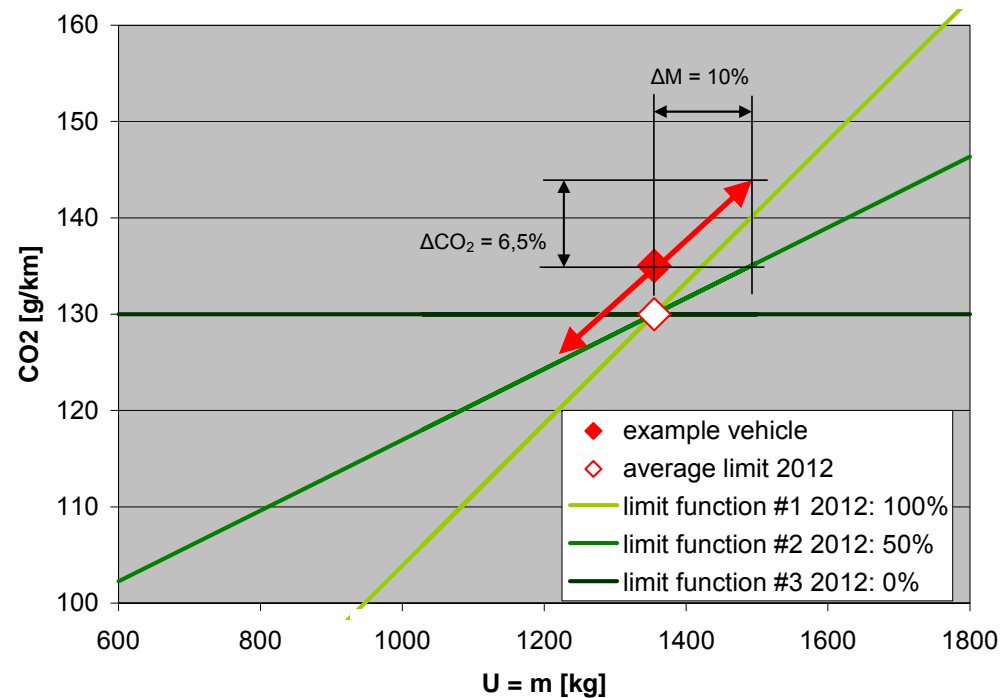
- mass-based limit function with slope  $\geq 80\%$  leads to:
  - lowest average costs per vehicle for meeting target
    - € 1650 – 1750 (8 - 9.5%) per vehicle for 175g/km in 2012/15 with AMI = 0.0%
    - € 3050 – 3120 (13 - 15%) per vehicle for 175g/km in 2015 with AMI = 1.5.0%
  - equal distribution of efforts among manufacturers
- non-zero AMI has strong impacts on costs
  - but non-zero AMI less likely in vans compared to M1
- pan area based limit function leads to:
  - higher costs for meeting target
  - stronger distributional impacts

# LCVs & CO<sub>2</sub> | Perverse incentives

- high slope of mass-based limit function may create incentive to increase mass in order to reduce required CO<sub>2</sub> reduction effort
- general principles similar to M1 case

*example from M1 analysis*

$$\Delta\text{CO}_2 / \text{CO}_2 = \gamma \times \Delta m / m$$



# LCVs & CO<sub>2</sub> | Perverse incentives

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- option 1: simply add weight (“brick in the boot”)
  - $\gamma = 0.35$
  - goes at expense of payload
  - slope < 30% needed to avoid this
- option 2: add weight and compensate power to maintain performance
  - $\gamma = 0.65$
  - makes cars more expensive, trend in LCVs unknown
  - slope < 60% needed to avoid this
- option 3: sell heavier, more luxurious and more powerful cars (increase power-to-weight ratio)
  - $\gamma > 0.65$
  - very unlikely for rational LCV market

# LCVs & CO<sub>2</sub> | Perverse incentives

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## Conclusion:

- advantages of using a slope of 80% or more, as identified in the cost assessment, can be considered to outweigh the possible perverse incentives for mass increase provided by higher slope values for the mass-based limit function

## LCVs & CO<sub>2</sub> | Conclusions

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- 175 g/km target can be reached in 2012/15
  - at around 10% retail price increase
- 160 g/km target not feasible for 2015
  - based on static cost curves for 2012-15 period with conservative safety margin for assessing total reduction potential for combined measures
  - assessment of LT target for 2020 still on-going
    - analysis will include additional technological options and cost reduction as function of cumulative production due to learning effects
- mass-based limit function with slope  $\geq 80\%$  preferred due to:
  - lowest average costs per vehicle for meeting target
  - most equal distribution of efforts among manufacturers
  - limited chance of perverse effects compared to M1
- non-zero AMI has strong impacts on costs
  - impacts on CO<sub>2</sub> corrected by adjusting limit curve

# LCVs & CO<sub>2</sub> |

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Thank you