

## Cost-Benefit Analysis of Options for Certification, Validation and Monitoring and Reporting of HDVs

**Leif-Erik Schulte**  
**Vicente Franco**

**Brussels, January, 30<sup>th</sup> 2015**

- Introduction
- Technical Assessment
  - CO<sub>2</sub> Determination Methodology (Task 1)
  - Conformity of Production / Ex-Post Validation (Task 2)
- Cost Assessment
  - CO<sub>2</sub> Determination Methodology (Task 1)
  - Conformity of Production / Ex-Post Validation (Task 2)

A specific service request has been issued by the EC under Framework Service Contract CLIMA.C.2/FRA/2013/0007. The work under this contract, managed by TNO, has the following objectives:

- to identify, define and assess options for Certification, Validation, and Reporting and Monitoring of fuel consumption and CO<sub>2</sub> emissions from heavy-duty vehicles.
- to determine the costs of these options to the relevant stakeholders.

- Task 1 Certification (TüV NORD)
- Task 2 Ex-post validation (TüV NORD)
- Task 3 Monitoring and reporting (TNO)
- Task 4-6 Costs for tasks 1-3 (ICCT)
- Task 7 Stakeholder consultation (ICCT)

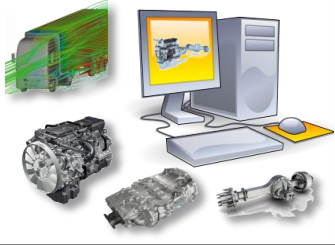
- Introduction
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# CO<sub>2</sub> Determination Methodology

## Overview

### Options

D1



D2



D3



D4



D5



Simulation based Engine Testing (HILS)

Real Driving

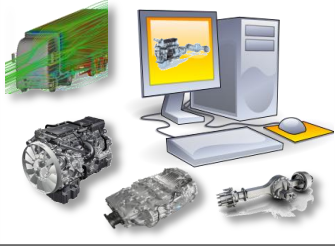
Chassis Dyno

Reduced Testing Effort and Simulation

Component Testing and Simulation (baseline option)

### Options

D1



D2



D3



D4



D5



### Pros

- + Determination of vehicle specific CO<sub>2</sub> emission / fuel consumption
- + High accuracy possible if use of default is minimized
- + Easy determination of CO<sub>2</sub> emissions / fuel consumption for different mission profiles and payloads
- + No driver influence
- + Good repeatability and reproducibility (vs. mismatch . . . )

### Cons

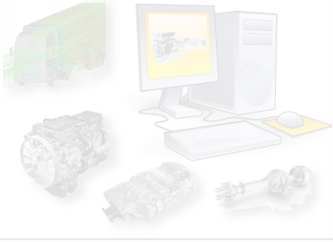
- Possible mismatch between simulation and reality (cycle, gear change, etc.)
- Possible operating errors of tool or data handling
- High testing effort on component level

# CO<sub>2</sub> Determination Methodology

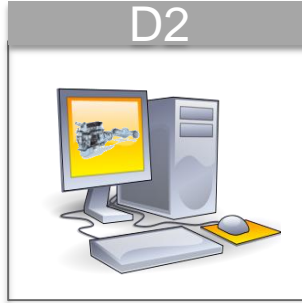
## Reduced Testing Effort and Simulation

### Options

D1



D2



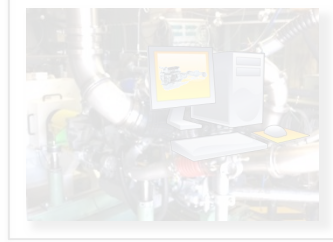
D3



D4



D5



### Pros

+ Lower effort compared to baseline option

### Cons

- Loss of accuracy
- Loss of technology driver
- Similar to (large) family concept

Option for niche products?



### Options

D1



D2



D3



D4



D5



### Pros

- + Real operation of complete system
- + Laboratory conditions (ambient)

### Cons

- Family approach needed
- Driver influence
- Repeatability / Reproducibility
- Availability of test benches
- No technology driver for single components

### Options

D1



D2



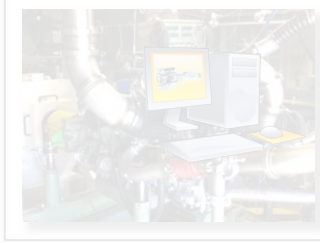
D3



D4



D5



### Pros

+ Real operation of complete system under real conditions

### Cons

- Family approach needed
- Limited to poor repeatability, reproducibility, comparability
- No technology driver for single components

# CO<sub>2</sub> Determination Methodology

## Simulation based Engine Testing (HILS)

### Options

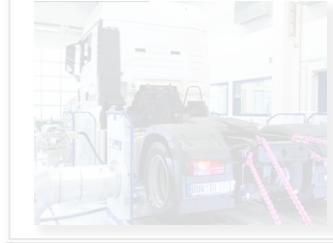
D1



D2



D3



D4



D5



### Pros

- + High accuracy
- + Dynamic behaviour of engine included
- + Comparable option to D1 and D2

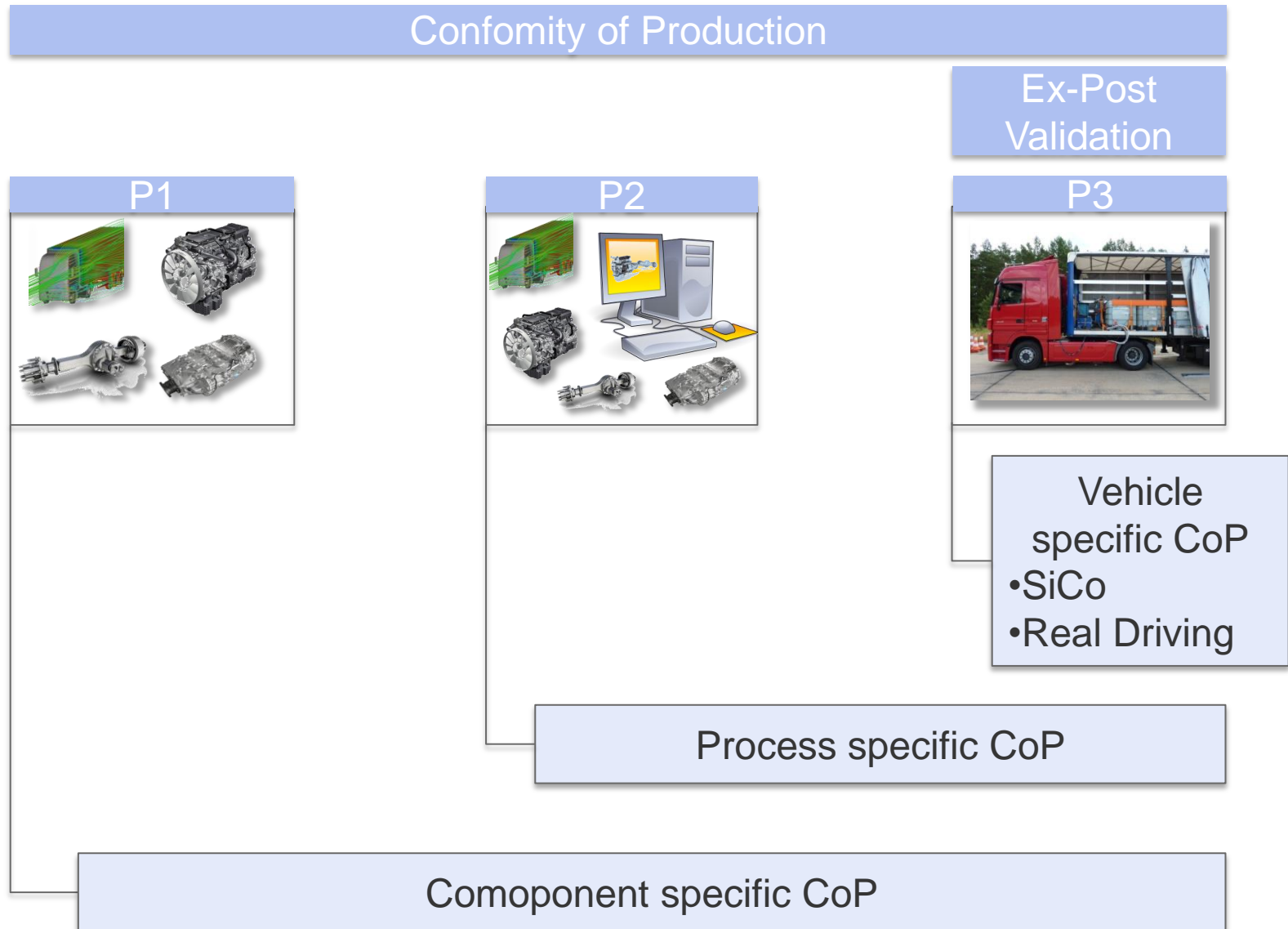
### Cons

- High engine testing effort
- Family approach could become necessary to limit effort

# CO<sub>2</sub> Determination Methodology Summary

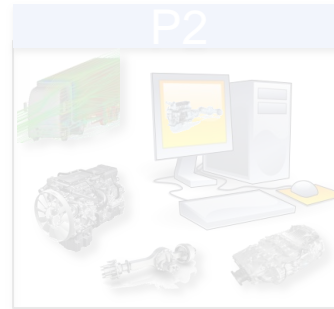
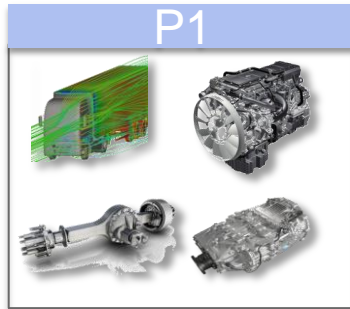
		Costs	Timeline	Comparability between vehicles	Technical feasibility	Accuracy	Stakeholder preference	Notes
D1	Simulation and component testing	Yellow	Yellow	Yellow	Green	Green	Green	Preferred by both industrial and non-industrial stakeholders
D2	Simulation and reduced effort component testing	Green	Yellow	Yellow	Green	Yellow	Green	Alternative for niche vehicles. Lowest total estimated cost.
D3	Chassis dynamometer testing	Yellow	Red	Yellow	Yellow	Red	Yellow	Alternative for ex-post validation due to better real world representation of whole vehicle. Fleet coverage is diminished in comparison to simulation options (D1, D2 and D5).
D4	On-road testing (PEMS / fuel flow meters)	Yellow	Red	Red	Yellow	Red	Yellow	Alternative for ex-post validation due to best real-world representation of whole vehicle. Fleet coverage is diminished in comparison to simulation options (D1, D2 and D5). Least preferred option from industrial stakeholders.
D5	Simulation and transient engine testing	Red	Red	Yellow	Green	Yellow	Yellow	Alternative for hybrids. Highest total estimated costs.

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### Conformity of Production

### Ex-Post Validation



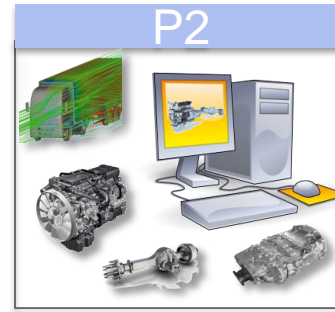
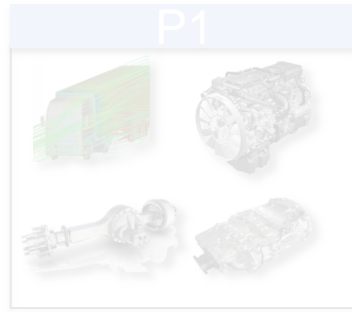
### Pros

- + Direct quality control on component level
- + Use of simplified test procedures possible

### Cons

- No control of the complete process, e.g. operating error during certification
- Transfer of responsibility to component supplier => number of involved parties / administrative burden

### Conformity of Production



### Pros

- + Control of complete process
- + Only few values to control

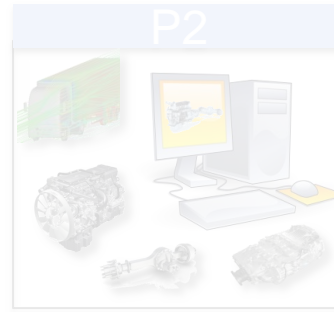
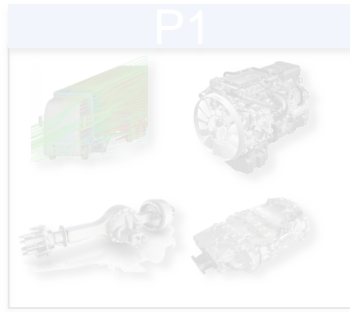
### Cons

- No simplification of component test procedures possible
- Further CoP levels needed to identify components causing non-conformity



### Conformity of Production

### Ex-Post Validation



### Pros

+ Identification of misuse / handling errors of VECTO

### Cons

- Real driving requires high conformity factors for CoP due to poor repeatability, reproducibility
- Further CoP levels needed to identify single components causing non-conformity

# Conformity of Production / Ex-Post Validation Summary

		Costs	Timeline	Comparability between vehicles	Technical feasibility	Accuracy (depends on D option)	Stakeholder preference	Notes
P1	Component-specific CoP							Preferred option for OEMs and TAA and Technical Services.
P2	Process-specific CoP							
P3	Vehicle-specific CoP							Preferred option for research bodies, consultancies and NGOs. Least preferred option for industrial stakeholders.

Current status (Lot3): 1-Stage certification on basis of standard bodies/trailers/semi-trailers

### Vehicle Combinations



Source: DAF

### Multi-Stage

#### Manufacturer A



Source: Mercedes Benz

#### Manufacturer B



Certification of non-standard bodies/trailers/semi-trailers to stipulate introduction of fuel/CO<sub>2</sub> efficient bodies/trailers/semi-trailers

Certification of non-standard bodies/trailers/semi-trailers to stipulate introduction of fuel/CO<sub>2</sub> efficient bodies/trailers/semi-trailers

### Option 1 Complete VECTO Simulation

Body/Trailer/Semi-Trailer Config.

Chassis Identification

#### Component Testing

Air Drag (Testing or CFD)



with original OEM input data and updated air drag



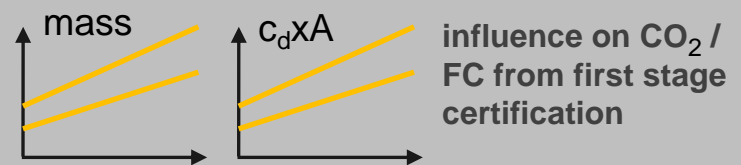
### Option 2 Table values

Body/Trailer/Semi-Trailer Config.

Chassis Identification

#### Component Testing

Air Drag (Testing or CFD)



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- Costs of certification
- Costs of CoP
- Conclusions and recommendations

## Methodology

1. Determining which cost components are relevant to the option
2. Evaluating the cost associated with each component (as a synthesis of several different sources)
3. Aggregating and allocating the costs for each option (based on the number of times that each cost component is required for each vehicle certified or sold)

## Cost structure for “D” options: assumptions

Assumption	Rationale
The estimated costs are referred to <b>vehicle OEMs</b>	Vehicle OEMs have a key position in the value chain. This assumption enables the allocation of estimated cost to vehicle sales by means of commercial HDV databases.
Segmentation of vehicle OEMs	<i>Two different tiers of vehicle OEMs were defined to investigate the changes in the impact of the regulation with the size of OEMs.</i>
Time horizon	The commercial lifetime of a vehicle variant was required for the calculation of annual costs of determination options. The lifetime was determined to be approximately five years, and the commercial lifetime of vehicle families was determined to be ten years.
The costs of testing tyres and auxiliaries are not included	Tyre manufacturers already determine the rolling resistance coefficient of tyres according to EC 458/2011. Auxiliaries were excluded due to the uncertainty about nature of tests and lack of cost data.
Marginal cost of simulations	The cost of simulation covers all the relevant runs necessary for the given vehicle. Simple modifications of the simulation file and subsequent re-runs do not bring about additional costs.



## Cost structure for “D” options: data sources

Data source	Primary use
Stakeholder questionnaire	Identification of cost components associated to certification. Estimation of <b>capital investments</b> required for each “D” option, as well as the individual costs of the <b>relevant physicals tests</b> and simulations.
Structured interviews	Further refinement of the cost components and estimates gathered from the stakeholder questionnaire.
Database IHS1 (IHS 2013)	Estimation of the average variant-to-manufacturer ratios. Estimation of average commercial lifetime. Estimation of cost allocation ratios ( <b>Q coefficients</b> ): average model family-to-variant and transmission-to-variant ratios.
Database IHS2 (IHS 2012a)	Database on European HDV engine production, including forecasts up until 2018. Yields engine-to-variant, transmission-to-variant and other relevant ratios for the allocation of costs to vehicle variants).
Database IHS3 (IHS 2012b)	Database on European HDV chassis production, including forecasts up until 2018. Yields estimates for unique tractor bodies and commercial lifetime and lifetime sales of models.

## Costs of certification

### Generic cost structure for “D” options

	Variable costs	Fixed costs
Direct costs	<b>Air drag:</b> cost of performing an air drag test. This may be a physical air drag test (constant speed test, options D3, D4) or a CFD simulation (relevant to option D2) [EUR/test or simulation]	<b>Staff training:</b> costs incurred [additional annual person-hours multiplied by an estimate of hourly training costs]
	<b>Transmission:</b> cost of performing a transmission test to determine the power transmission efficiency for all gears [EUR/test]	
	<b>Axle:</b> cost of performing an axle test to determine the power transmission efficiency [EUR/test]	<b>Additional staff:</b> costs incurred [additional number of staff required multiplied by an estimate of annual staff costs]
	<b>Engine:</b> cost of performing a modal engine test to determine a steady-state fuelling rate map (options D1, D2) or a transient test (D5)	
	<b>VECTO:</b> cost of entering the relevant data to the simulation tool and running the simulation according to the requirements of the regulation (using the tool’s “declaration mode”; this is a desktop activity) [EUR/vehicle simulated; marginal cost of simulation runs is negligible]	
Indirect costs	No indirect variable costs were identified within the scope of the analysis.	<b>Other:</b> Lump estimate of indirect fixed costs [EUR p.a.]

## Estimated costs for option D1 (baseline): *transition costs*

Cost type	Item costs				Transition costs					
	Cost component	Cost type	Estimated Cost	Base	Large manufacturers			Medium manufacturers		
					Q	Q * C	Q * C / VS	Q	Q * C	Q * C / VS
Direct variable costs	air drag	test	€ 10 000	component	132.0	1 320 000	€ 34.46	53.3	532 500	€ 29.63
	transmission	test	€ 20 000	component	39.0	780 000	€ 20.36	31.3	625 000	€ 34.77
	axle	test	€ 6 250	component	3.5	21 875	€ 0.57	3.5	21 875	€ 1.22
	engine	test	€ 5 325	component	39.0	207 675	€ 5.42	31.3	166 406	€ 9.26
	VECTO	simulation	€ 100	certified vehicle	1 609.7	160 967	€ 4.20	1 066.0	106 600	€ 5.93
	RRC	default	€ -	component	-	-	€ -	-	-	€ -
	auxiliaries	default	€ -	component	-	-	€ -	-	-	€ -
	Total direct variable costs				manufacturer	-	2 490 517	€ 65.02	-	1 452 381
Fixed costs	Cost component	Cost type	Estimated Cost	Base	Large manufacturers			Medium manufacturers		
					Q	Q * C * N	Q * C * N / VS	Q	Q * C * N	Q * C * N / VS
	Training	estimate	€ 600	manufacturer	16.3	29 250	€ 0.76	5.7	10 293	€ 0.57
	Additional staff	estimate	€ 60 000	manufacturer	2.5	450 000	€ 11.75	0.9	158 358	€ 8.81
	Other	estimate	€ 200 000	manufacturer	1.0	600 000	€ 15.66	0.4	211 145	€ 11.75
Total direct/indirect fixed costs				manufacturer	-	1 079 250	€ 28.17	-	379 796	€ 21.13
<b>Grand total</b>					-	3 569 767	€ 93.19	-	1 832 178	€ 101.94

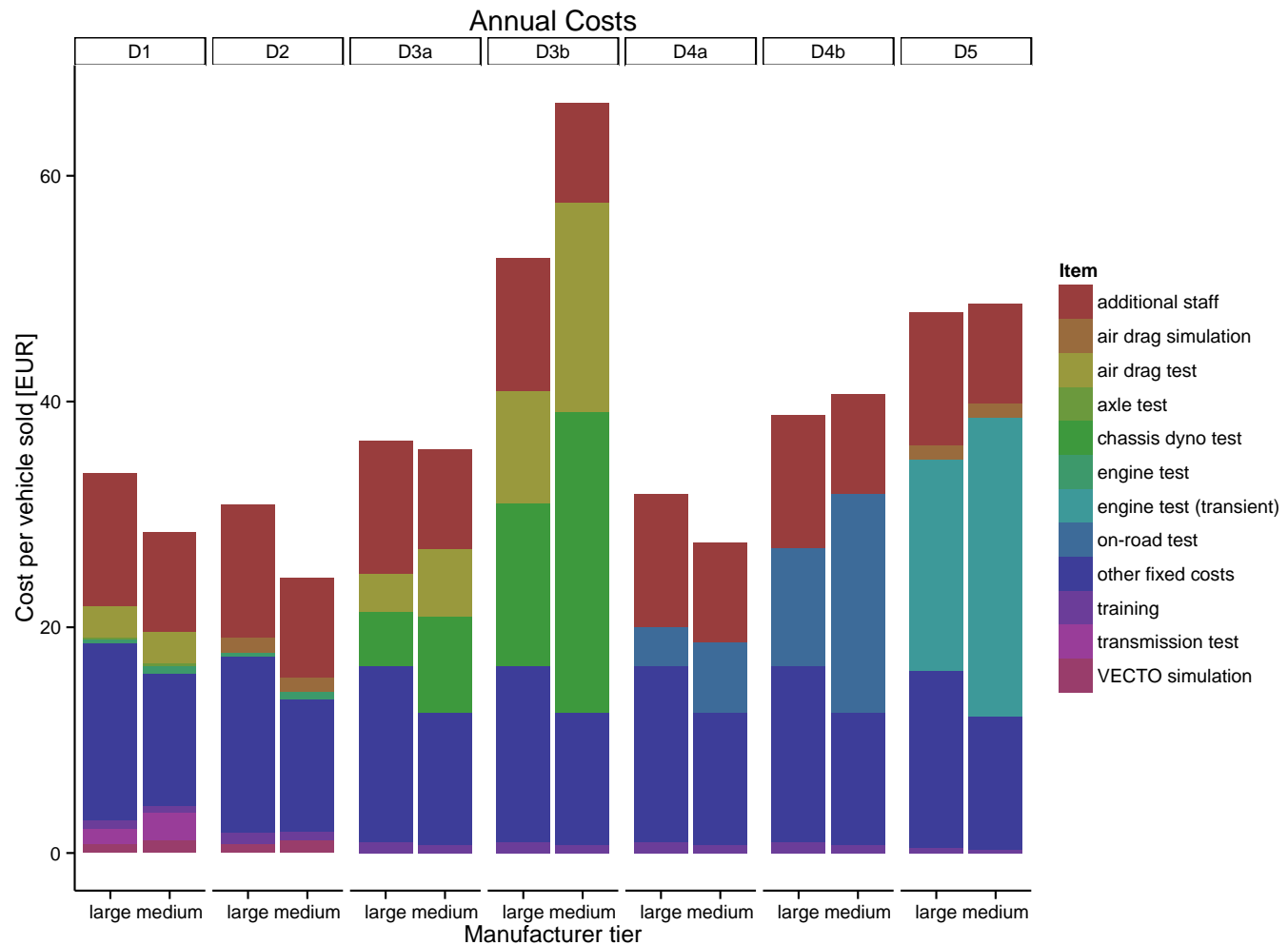
Costs are allocated to individual *vehicle sold*

## Estimated costs for option D1 (baseline): *annual costs*

Cost type	Item costs				Annual costs					
	Cost component	Cost type	Estimated Cost	Base	Large manufacturers			Medium manufacturers		
					Q'	Q' * C	Q' * C / VS	Q'	Q' * C	Q' * C / VS
Direct variable costs	air drag	test	€ 10 000	component	10.6	105 783	€ 2.76	4.9	48 835	€ 2.72
	transmission	test	€ 20 000	component	2.5	50 874	€ 1.33	2.2	43 519	€ 2.42
	axle	test	€ 6 250	component	1.2	7 292	€ 0.19	0.9	5 469	€ 0.30
	engine	test	€ 5 325	component	2.5	13 545	€ 0.35	2.2	11 587	€ 0.64
	VECTO	simulation	€ 100	certified vehicle	321.9	32 193	€ 0.84	213.2	21 320	€ 1.19
	RRC	default	€ -	component	-	-	€ -	-	-	€ -
	auxiliaries	default	€ -	component	-	-	€ -	-	-	€ -
	Total direct variable costs				manufacturer	-	209 688	€ 5.47	-	130 729
Fixed costs	Cost component	Cost type	Estimated Cost	Base	Large manufacturers			Medium manufacturers		
					Q'	Q' * C * N	Q' * C * N / VS	Q'	Q' * C * N	Q' * C * N / VS
	Training	estimate	€ 600	manufacturer	16.3	29 250	€ 0.76	5.7	10 293	€ 0.57
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	Other	estimate	€ 200 000	manufacturer	1.0	600 000	€ 15.66	0.4	211 145	€ 11.75
Total direct/indirect fixed costs				manufacturer	-	1 079 250	€ 28.17	-	379 796	€ 21.13
<b>Grand total</b>					-	1 288 938	€ 33.65	-	510 525	€ 28.40

Costs are allocated to individual *vehicle sold*

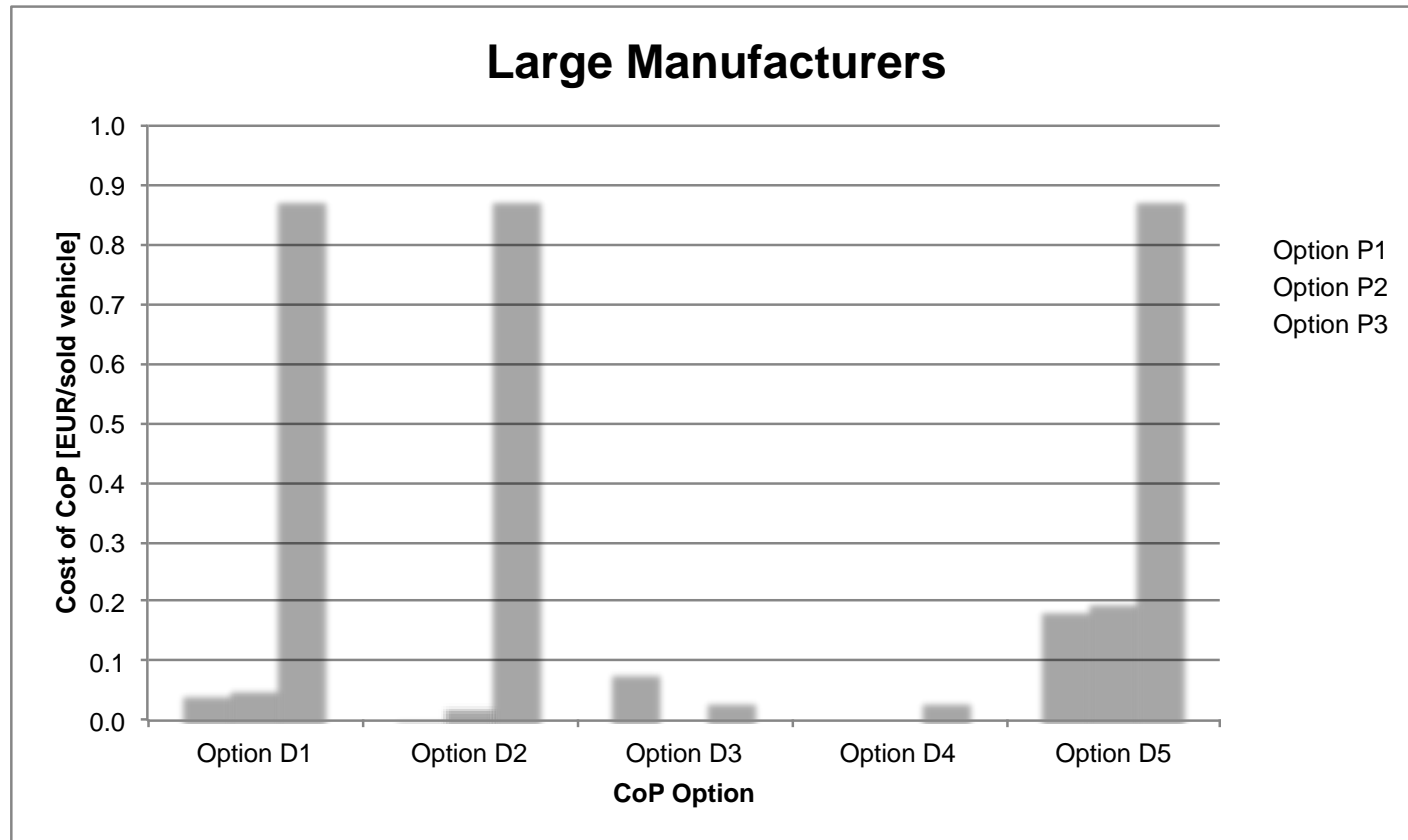
## Estimated costs for all options: *annual costs*



## Cost structure for “P” options: assumptions

Assumption	Rationale
Option P1: Component-specific CoP	Option P1 relies on ensuring that the input data for the simulation of CO <sub>2</sub> emissions is valid (it therefore applies to options D1, D2 and D5). This option is based on the assumption that, if the specifications of the different components conform to the data delivered for the certification of the vehicle, then the certified vehicle is in conformity. It was assumed that <b>one percent of components would be retested</b> .
Option P2: Process-specific CoP	Option P2 consists of replicating the CO <sub>2</sub> determination process, including retesting components and rerunning the simulation for a portion of certified vehicles. It was assumed that <b>one percent of component tests and simulations would be repeated</b> . The process-specific CoP was determined to be <b>unsuitable for options D3 and D4</b> , as these options do not rely on simulations.
Option P3: Vehicle-specific CoP	Option P3 relies on confirming a vehicle’s CO <sub>2</sub> emission value based on <b>PEMS on-road measurements or measurements on a test track</b> . Under determination options D1, D2, and D5, <b>one percent of the certified vehicles would be tested</b> . Under options D3 and D4, <b>ten percent of vehicle families would be retested</b> .

## Estimated costs of “P” options



### “D” options

1. Options D1 (baseline) and D2 (simplified baseline) are the most cost-effective, provide the best fleet coverage.
2. Options D3 and D4 only comparable in cost to D1, D2 if a broad family concept is adopted (there is a tradeoff between cost and fleet coverage).
3. Option D5 is not cost-effective due to the large number of transient engine tests it requires.



### “P” options

1. For similar levels of coverage, options P1 (component-specific) and P2 (process-specific) are vastly more cost-efficient than option P3 (vehicle-specific conformity of production).
2. The cost-effectiveness of simulation approaches (options D1, D2) are carried over to CoP.
3. The estimated additional costs per sold vehicle are EUR 0.05 and 0.07 for large and medium manufacturers (1% coverage).



**Thank you for your attention**