

HUNTSMAN

Enriching lives through innovation

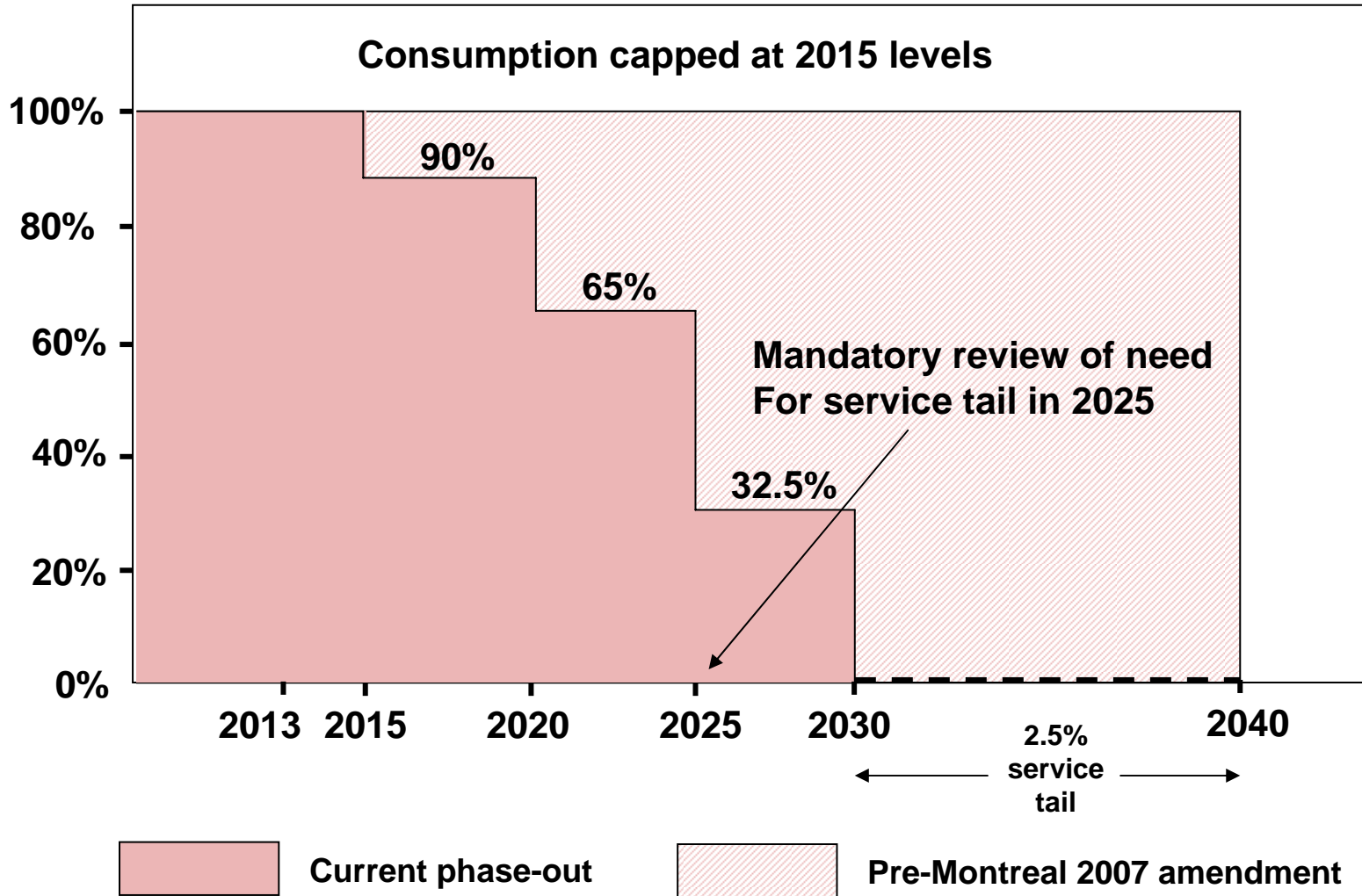
HCFC Phase-out in China for Rigid Polyurethane Foam Applications

Dr Enshan Sheng
Country Manager, Huntsman Polyurethanes (China) Ltd.

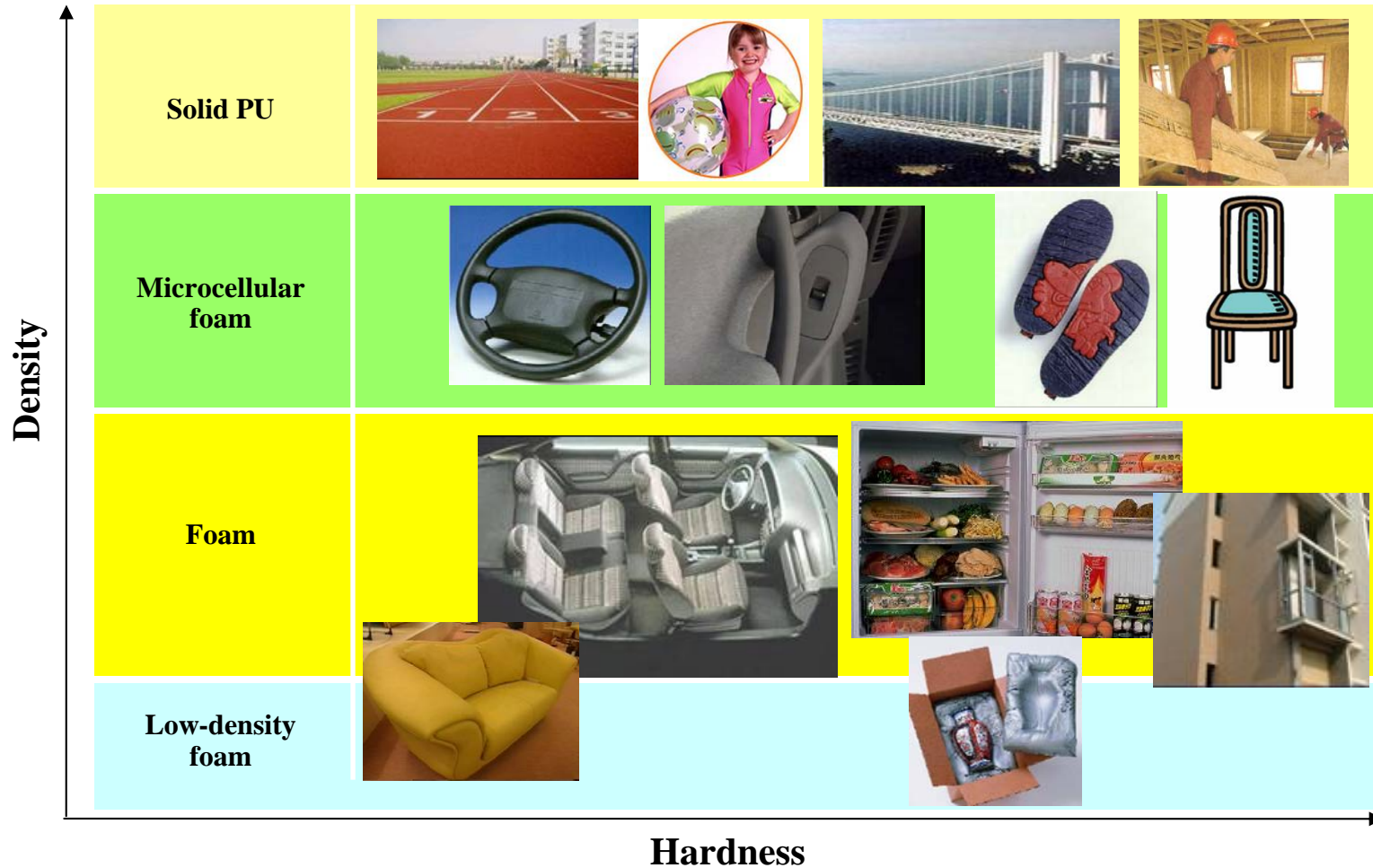
Montreal, Canada
April 6th 2008



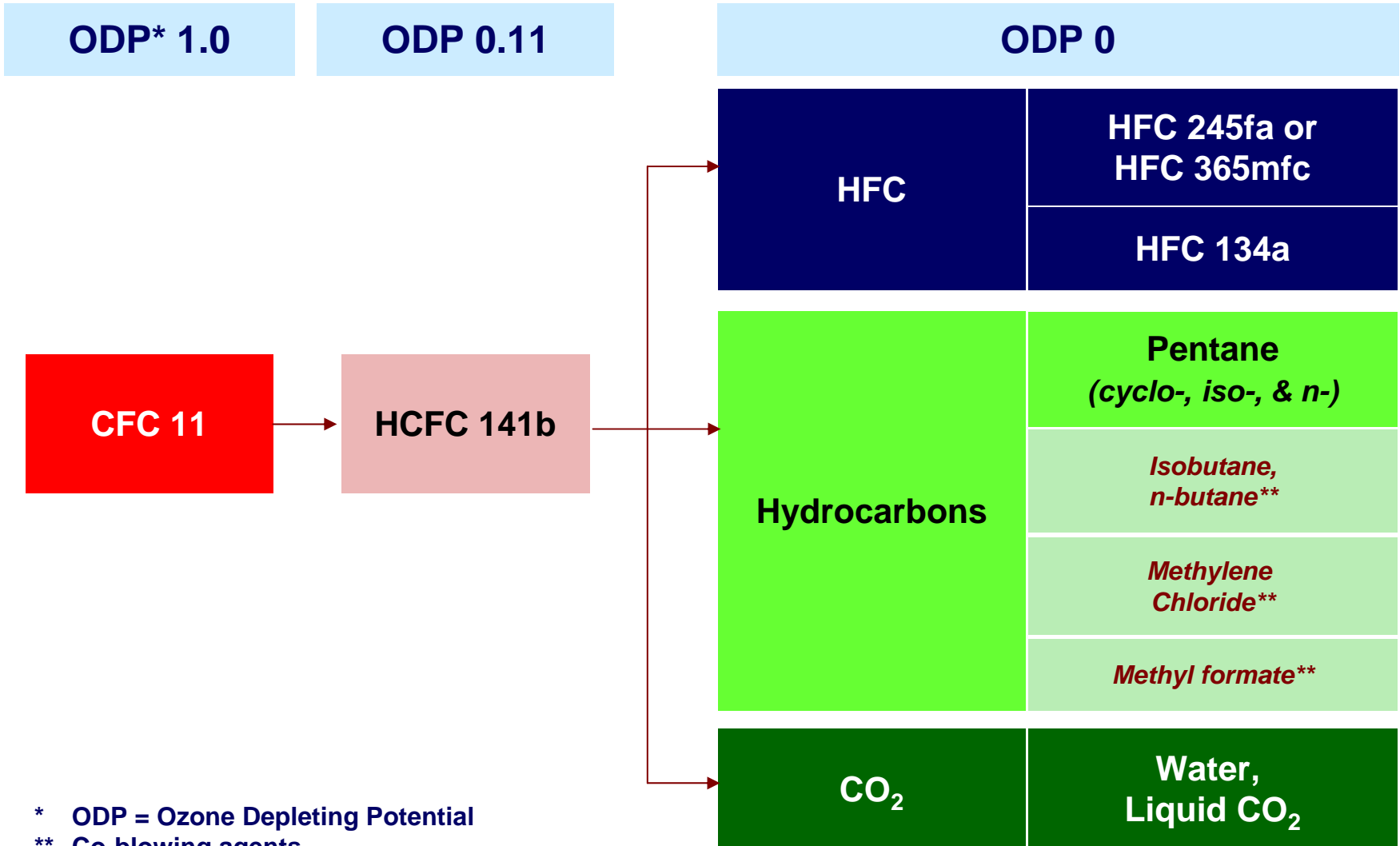
HCFC Phase-out Schedule – Article 5 Parties



Polyurethane – a Versatile Material



Blowing Agents for Polyurethane Rigid Foam



* ODP = Ozone Depleting Potential
** Co-blowing agents

Properties of Major Blowing Agents

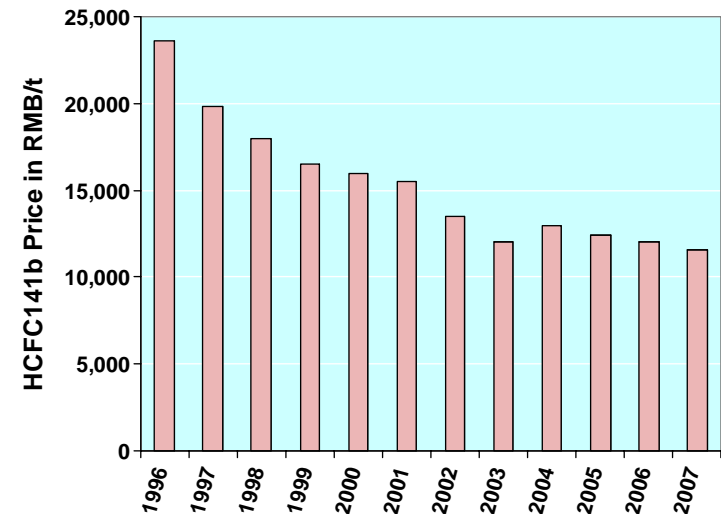
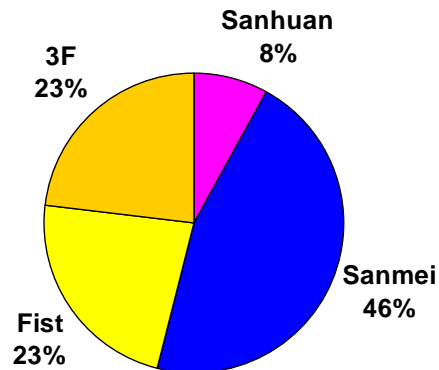
Blowing agent	M.W.	Boiling point (°C)	Density (g/cm ³) @ 20°C	Gas λ (mW/mK) @ 10°C	Price in March 08 (RMB/Kg)
CFC11	137	23.8	1.4940	7.4	Phased-out
HCFC141b	117	32	1.2500 ¹⁰	8.8	11.6
n-pentane	72	36	0.6262	14	10.5
iso-pentane	72	28	0.6201	13	10.5
c-pentane	70	50	0.7457	11	13.5
iso-butane	58	-11.7	0.5512 ²⁵		22.5
HFC245fa	134	15.3	1.3200 ²⁵	12.2@25°C	70.0
HFC365mfc	148	40.2	1.25	10.6@25°C	108.0
HFC134a	102	-27		12.4	38.0
H ₂ O/CO ₂				16.6 @ 25°C	~0

Snapshot of Manufacturing of 141b in China

- Currently 4 manufacturers in China
- Concentrated in Eastern China
- Total production in 2007: 80kt
- Sanmei is the largest producer with nearly half of the market share
- 141b price has been falling over the last 10 years



141b manufacturers in China

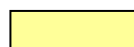


Overview of Alternatives to 141b for Rigid Foam in China

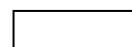
	HFC	Hydrocarbon	Water
Appliances	Commercialized	Commercialized	Not an option in a short term
Water heaters	Being tested	Not an option in a short term	Not an option in a short term
Reefer containers	Commercialized	Commercialized	Not an option in a short term
Sandwich panels	Being tested	Commercialized	Commercialized
Pipes	Not an option in a short term	Commercialized	Commercialized
Spray	Being tested	Not an option in a short term	Being tested
Structural foam	Not an option in a short term	Not an option in a short term	Commercialized



Commercialized



Being tested



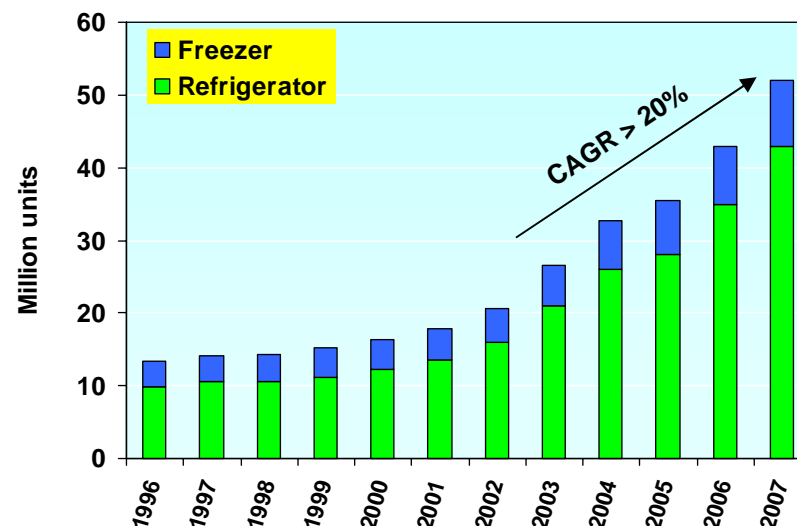
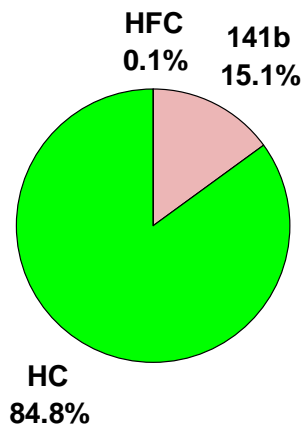
Not an option in a short term

Appliances: Pentanes Dominate in China

- Total output was 52 million sets in 2007 - 60% of global output
- Accounted for 50% of total PU rigid foam in China
- Hydrocarbon (HC) widely used
 - c-pentane
 - c/i-pentane
- Small factories still using 141b due to high conversion costs
- Major challenges in 141b phase-out
 - HCs: high capital investment; higher thermal conductivity; safety
 - HFCs: significantly higher cost



Blowing agents used in Appliances



Conversion Cost

- For a typical refrigerator manufacturing plant with 1m/a capacity
- Converting from 141b to c-pentane

Conversion items	Estimated costs (k Euros)
Pentane storage tank (35m ³)	100
Preblending, an intermediate storage tank, and piping (assuming 200m)	150
Cabinets foaming machines (4)	320
Doors foaming machines (2)	150
Venting system	50
Pentane detection system with detectors, and modification of 40 jigs	100
Total conversion cost	870

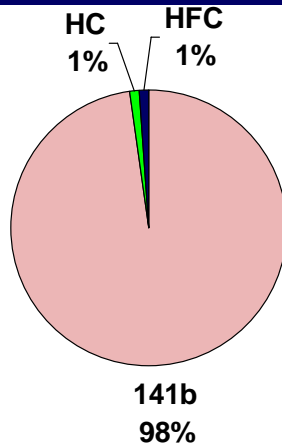


Reefer Containers: 141b Dominates

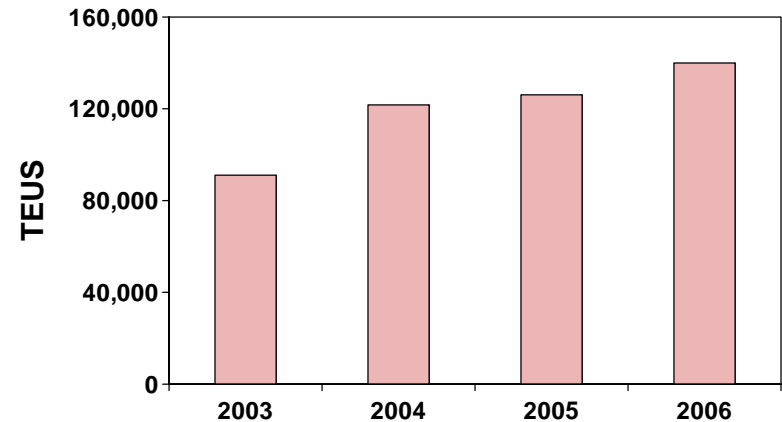
- Almost 100% global reefer containers were produced in China in 2007
- Total PU consumption in 2007: 50kt
- 98% blown with 141b – HFCs and HCs used mainly due to export requirements
- Major challenges in 141b phase-out
 - HFCs: high blowing agent cost, e.g. ca USD720 cost increase per FEU if HFC365mfc / HFC227ea is used
 - HCs: high capital investment; safety



Blowing agents in reefers



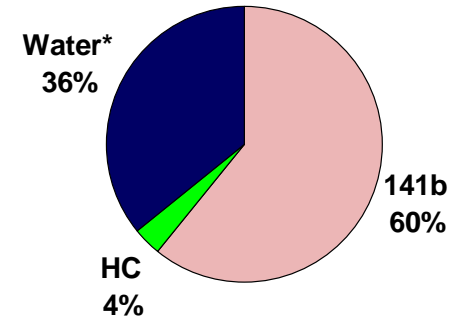
Output of reefer containers



Sandwich Panels: 141b and Water Dominate

- Total market size: 40kt PU system
- Some continuous panel manufacturers switching to HC and water from 141b
- Almost all discontinuous panel manufacturers are using 141b
- Major challenges in 141b phase-out
 - **Water: poor thermal insulation and adhesion**
 - **HC: high capital investment; safety**

Blowing agents in continuous panels



* Mainly for low density open-cell panels

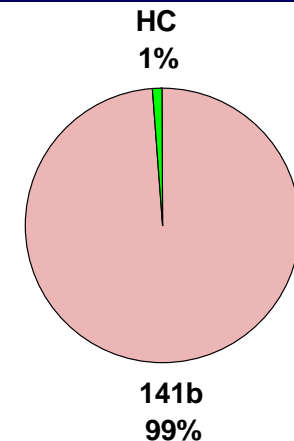
Continuous panel



Discontinuous panel



Blowing agents in discontinuous panels

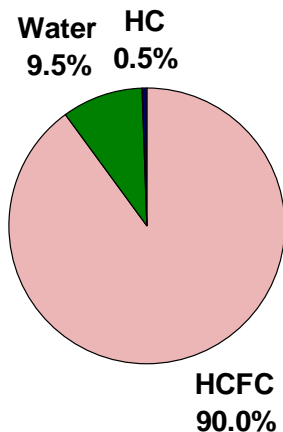


Pipe: 141b and Water Dominate

- Pipe consumed 50kt rigid PU foam in 2007
- Water blowing technology accounted for 9.5% - mainly for the district central heating segment
- HC has 0.5% share
- Major challenges in 141b phase-out
 - Water: poor thermal insulation and adhesion
 - HCs: high capital investment; safety



Blowing agents in pipes



Spray Foam: Close to 100% 141b

- Market demand in 2007: 60kt PU system
- Main applications: cold storage rooms and residential buildings
- Residential building insulation market: explosive growth - as the Chinese government implements stricter energy saving regulations
- 141b is used – water technology only used in open cell foam for some niche applications
- Major challenges in 141b phase-out
 - HC will not be an option due to safety concerns (safety measures difficult to implement in China!)
 - Water: poor thermal insulation and adhesion
 - HFC is 5-8 as times more expensive *cf* 141b

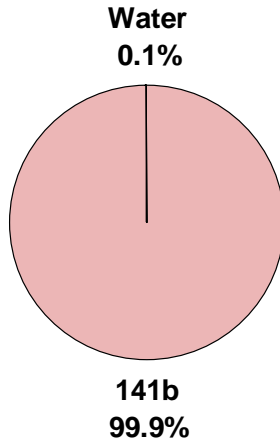


Beijing Olympic Stadium
insulated with Huntsman's PU system

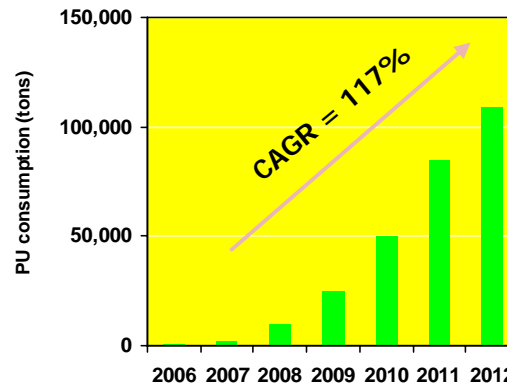


Standard Chartered Bank, Pudong
insulated with Huntsman's PU system

Blowing agents in spray foam



Spray foam for residential building insulation



Huntsman's Strong Commitment to China

HUNTSMAN

Enriching lives through innovation



**1st foreign TS center
1992**



**1st MDI plant proposed
1995**



**1st foreign system house
1996**



**1st bulk delivery supplier
1997**



**MDI Plant's
Commercial operation 2006
2006**



**ATC Shanghai 2008
2008**

- Huntsman have many 1st mover advantages
- Huntsman pioneered the HCFC141 phase-out
 - 1st to introduce c-pentane blowing technology and the patented c/i-pentane blowing technology to China in 1995

- **HC is the preferred blowing technology in the Appliances industry and is entering other applications**
- **141b is still the dominant blowing agent for other rigid foam applications**
- **Adoption of HFCs is limited due to its high cost**
- **CO₂ blowing technology is limited by its poor adhesion and thermal insulation property**
- **Huntsman is leading in the development of blowing agent technologies in China**

Thank You !

HUNTSMAN

Enriching lives through innovation