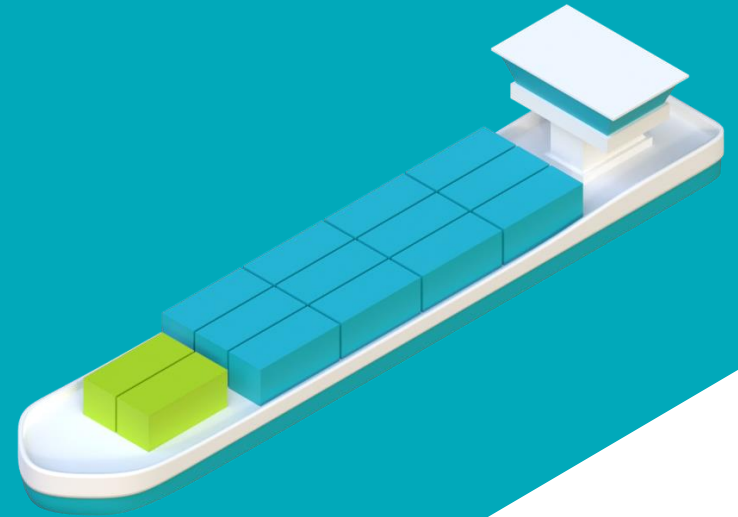


Towards a Zero Emission Shipping sector!

Innovation Fund InfoDay

ECSA, DG CLIMA, CINEA, CLIA, ESPO, Waterborne Platform, Sea Europe and Feport



The EU Targets for transportation/ shipping

- By 2030: zero-emission vessels will become ready for market
- By 2050: 90% reduction in the transport sector's emissions

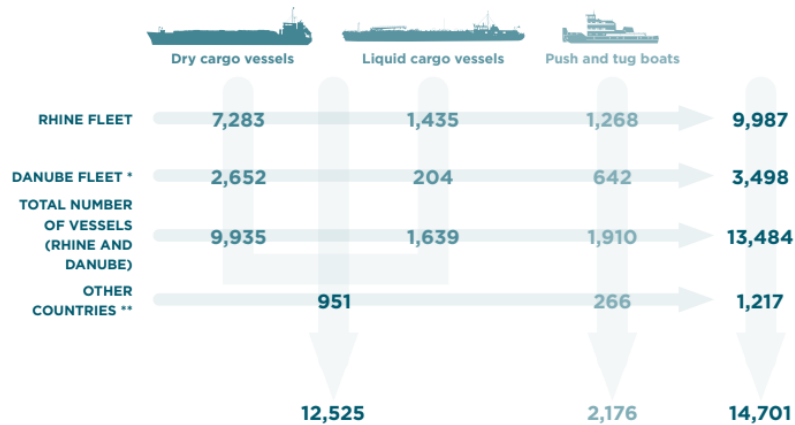
“Air and waterborne transport have **greater decarbonisation challenges** in the next decades, due to current **lack of market ready zero-emission technologies, long development and life cycles** of aircraft and **vessels**, the required significant investments in refuelling equipment and infrastructure, and international competition in these sectors. EU international emissions from navigation and aviation have grown by more than 50% since 1990.....These modes must have priority access to additional renewable and low-carbon liquid and gaseous fuels, since there is a lack of suitable alternative powertrains in the short term.”



The Inland Shipping sector

Numbers of ships and age

TABLE 1: SIZE OF FLEETS (NUMBER OF INLAND VESSELS) PER MACRO-REGION AND VESSEL TYPE IN EUROPE

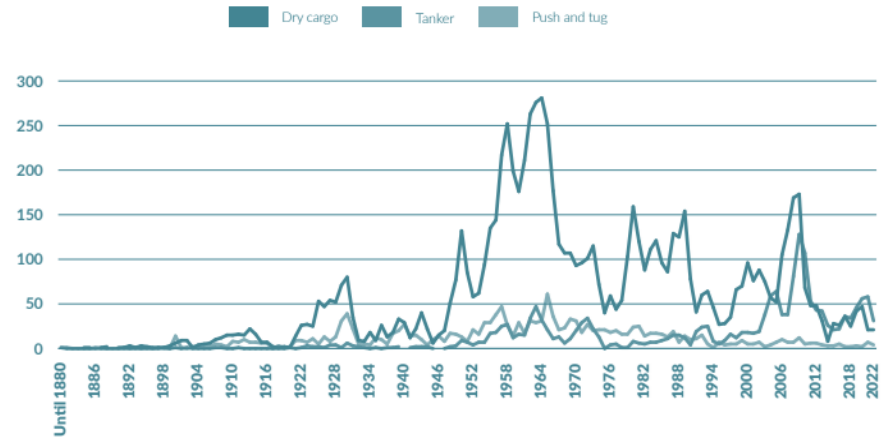


Sources: 1) Rhine countries: VNF (France), CBS/Rijkswaterstaat (Netherlands), ITB (Belgium), German Waterways and Shipping Administration (WSV), national fleet register of Luxembourg, Swiss Waterway Administration. 2) Danube countries: Danube Commission. 3) Other countries: Eurostat [iww_eq_loadcap], [iww_eq_age], Ministry of Transport of the Czech Republic, Statistics Poland, Statistics Lithuania. For push and tugs: Eurostat [iww_eq_age].

* Data for 2017

** Other countries = Poland, Czech Republic, Italy, Finland, Lithuania

FIGURE 12: COMMISSIONING YEARS FOR THE RHINE FLEET OVER TIME (NUMBER OF INLAND VESSELS)



Sources: IVR, CCNR analysis

Note that 121 dry cargo vessels and 15 push and tug vessels have an unknown year of construction. Furthermore, 235 additional tanker vessels, 1,750 dry cargo vessels and 500 push and tug vessels are recorded in the IVR database as being registered in countries other than Rhine countries.

The Inland Shipping sector

Rate of yearly fleet renewal

TABLE 1: SIZE OF FLEETS (NUMBER OF INLAND VESSELS) PER MACRO-REGION AND VESSEL TYPE IN EUROPE

| | Dry cargo vessels | Liquid cargo vessels | Push and tug boats | |
|--|-------------------|----------------------|--------------------|---------------|
| RHINE FLEET | 7,283 | 1,435 | 1,268 | 9,987 |
| DANUBE FLEET * | 2,652 | 204 | 642 | 3,498 |
| TOTAL NUMBER OF VESSELS (RHINE AND DANUBE) | 9,935 | 1,639 | 1,910 | 13,484 |
| OTHER COUNTRIES ** | 951 | | 266 | 1,217 |
| | 12,525 | | 2,176 | 14,701 |

Sources: 1) Rhine countries: VNF (France), CBS/Rijkswaterstaat (Netherlands), ITB (Belgium), German VöV (Verein der Wasserstraßen- und Schifffahrtsverwaltung (WSV), national fleet register of Luxembourg, Swiss Waterway Administration 2) Danube countries: Danube Commission, 3) Other countries: Eurostat (www.eurostat.ec.europa.eu), Ministry of Transport of the Czech Republic, Statistics Poland, Statistics Lithuania. For push and tugs: Eurostat (www.eurostat.ec.europa.eu).
 * Data for 2021
 ** Other countries = Poland, Czech Republic, Italy, Finland, Lithuania

TABLE 3: NEWLY BUILT DRY CARGO VESSELS ACCORDING TO LOADING CAPACITY

| | 0 < 1,000 t | 1,000 - 2,000 t | 2,000 - 3,000 t | 3,000 - 4,000 t | > 4,000 t | |
|------|-------------|-----------------|-----------------|-----------------|-----------|----|
| 2017 | 5 | 6 | 7 | 16 | 2 | 36 |
| 2018 | 4 | 4 | 8 | 6 | 3 | 25 |
| 2019 | 4 | 7 | 12 | 13 | 6 | 42 |
| 2020 | 17 | 7 | 8 | 14 | 1 | 47 |
| 2021 | 5 | 0 | 3 | 11 | 2 | 21 |
| 2022 | 1 | 5 | 8 | 7 | 0 | 21 |

Source: IVR
 Note that in 2022, for five newly built vessels the deadweight was partly estimated due to initially missing values. Estimations were also made in the previous years.

TABLE 5: NEWLY BUILT TANKER VESSELS ACCORDING TO LOADING CAPACITY

| | 0 < 1,000 t | 1,000 - 2,000 t | 2,000 - 3,000 t | 3,000 - 4,000 t | > 4,000 t | |
|------|-------------|-----------------|-----------------|-----------------|-----------|----|
| 2017 | 1 | 14 | 14 | 2 | 5 | 36 |
| 2018 | 2 | 13 | 12 | 4 | 3 | 34 |
| 2019 | 1 | 16 | 16 | 3 | 10 | 46 |
| 2020 | 0 | 10 | 23 | 9 | 14 | 54 |
| 2021 | 0 | 14 | 19 | 13 | 12 | 58 |
| 2022 | 0 | 4 | 24 | 1 | 2 | 31 |

Sources: IVR, CCNR analysis
 Note that in 2022 for four newly built vessels, the deadweight was partly estimated due to an initially missing value. Estimations were also made in the previous years.

Total:

72

59

88

91

79

52

Average: **73,5**

The Inland Shipping sector

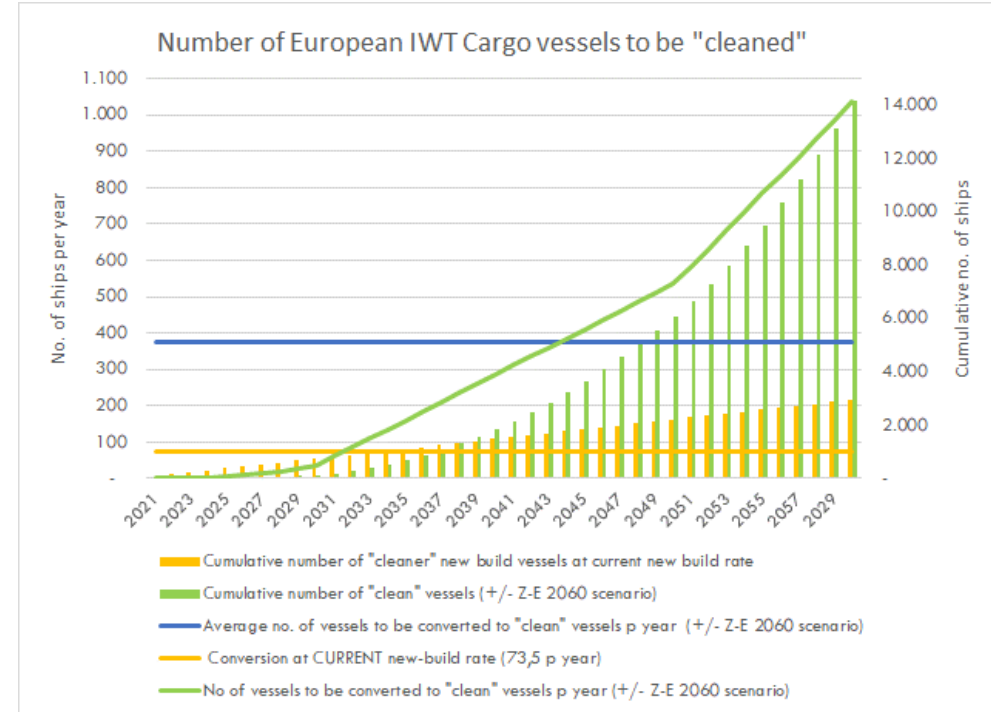
Transition to zero-emission

If:

1. we would keep the current renewal rate
- and
2. From now on ALL new ships would be built Zero-Emission

.....it would take **over 150 years** to make the inland shipping fleet zero-emission!

A serious breakthrough is required if we really want this sector to become zero-emission!



Zero-emission sailing is already possible, the second 100% H₂ barge will be launched on



Comparison of Inland Shipping, Shortsea & Deepsea, which effect the path to Zero-Emission

Inland Shipping:

- +/- 15,000 EU ships
- Short routes with lowest propulsion capacity required.
- Lower energy requirements, battery solutions can cover part of the fleet.
- Always “near shore” and therefore more options for re-“fuelling”.
- Part of the fleet has fixed routes
- Zero-Emission solutions **technically available** for almost all ships and routes
- More “family businesses” just owning one ship
- Ship is often the “home” of shipowners/ captain, financed with mortgage
- Inland shipping is “a way of living”, especially for older generations

Shortsea Shipping:

- +/- 3000 EU ships
- Medium distance routes, medium propulsion capacity required.
- Medium energy needs makes energy storage more challenging
- Due to the trade the ship should be able to carry out a one-way route with a full “tank” which can be combined other efficiency solutions. Currently still challenging
- Zero-Emission solutions **technically available for selected ships** and routes
- Fewer “family businesses” just owning one ship, more companies own a considerable number of ships
- Typically, companies have more equity capital
- More “business like” approach

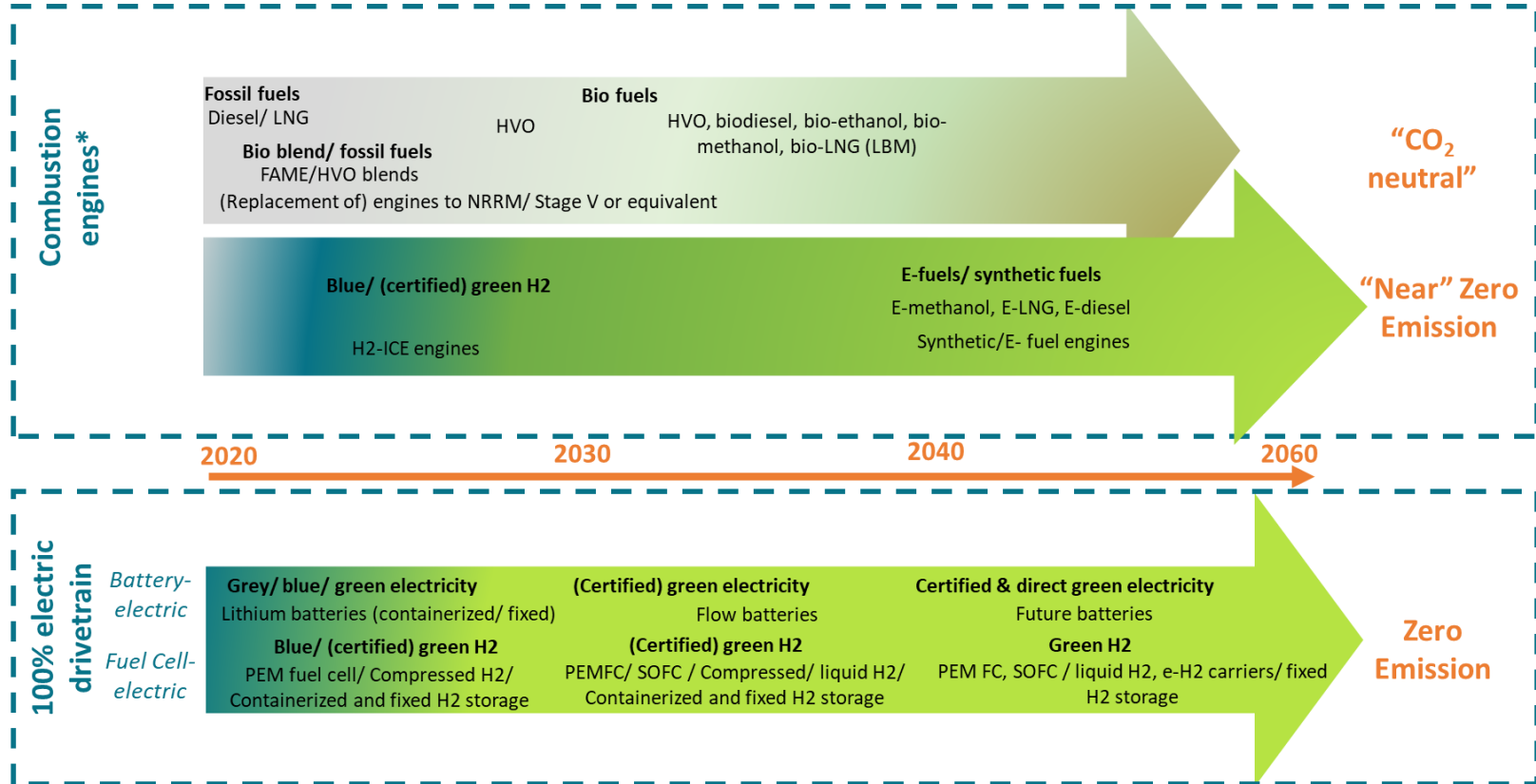
Deepsea Shipping:

- About 23,400 “EU28 controlled” ships
- Long routes, very high propulsion capacity required
- High energy needs, makes energy storage very challenging
- Real Zero-Emission solutions **not available yet**, though a lot can be achieved with efficiency measures
- Most companies own a fleet of ships.
- Typically, large 2nd party equity financing, very commercial approach

Comparison of Inland Shipping, Shortsea & Deepsea, which effect the path to Zero-Emission

| Inland Shipping: | Shortsea Shipping: | Deepsea Shipping: |
|---|---|--|
| <ul style="list-style-type: none"> • +/- 15,000 EU ships • Short routes with lowest propulsion capacity required. • Lower energy requirements, battery | <ul style="list-style-type: none"> • +/- 3000 EU ships • Medium distance routes, medium propulsion capacity required. • Medium energy needs makes energy | <ul style="list-style-type: none"> • About 23,400 “EU28 controlled” ships • Long routes, very high propulsion capacity required • High energy needs, makes energy storage |
| <p>Zero Emission projects in Inland Shipping are required to prepare towards Zero-Emission in Shortsea and those learnings can help to move to zero-emission Deepsea shipping!</p> | | |
| <ul style="list-style-type: none"> • Inland shipping is “a way of living”, especially for older generations | <ul style="list-style-type: none"> • considerable number of ships • Typically, companies have more equity capital • More “business like” approach | <ul style="list-style-type: none"> • not be ires ships. y financing, |

How to move to Shipping to zero-emission?



*combustion drivetrain or combustion engine feeding electric motor – figure based on EICB-format

Zero Emission Services

A new energy concept for inland shipping



Swappable energycontainers



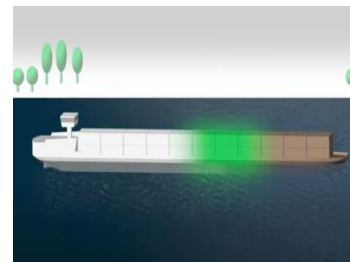
ZESpacks are future-proof, now with Lithium-ion batteries, ready to use other e-carriers to be changed with renewable energy.

Charging infrastructure



ZESpack Charging stations are connected to the grid and can support the grid loading/ balancing.

Pay per use paymentsystem



Shipowners pay for the use, no technology lock-in and lower investments for shipowners.

Powering clean corridors.

Battery container swapping and fixed infrastructure

Why battery container swapping vs fixed batteries on ships?

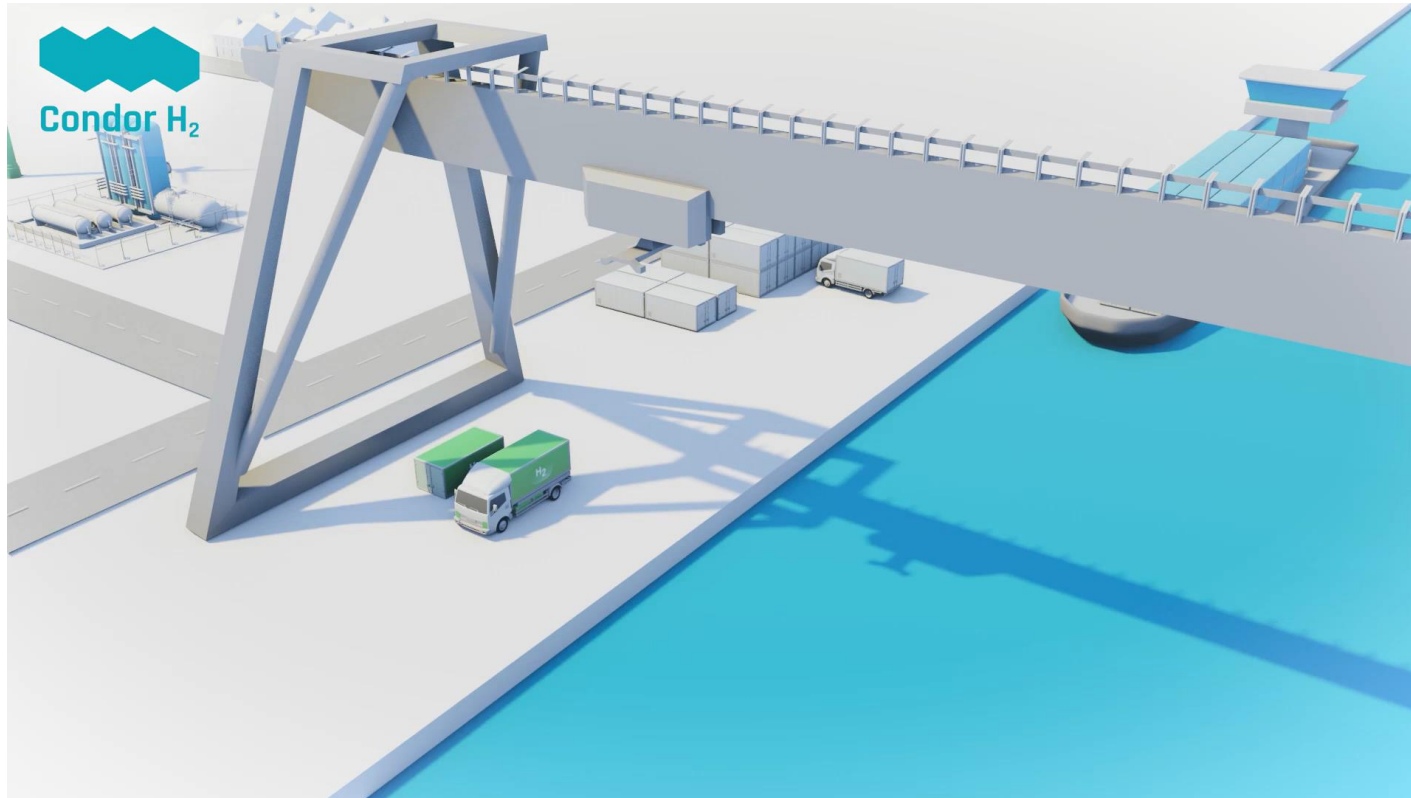
1. Charging a 1MW battery takes about 3 hours, most ships cannot wait for fixed battery to be loaded
2. Current state of the art can supply 3 MWh of energy in a 20ft container (= 90 km on calm water)
3. Short distance inland routes are often fixed and therefore easy to plan
4. Battery swapping allows for a “pay per use” concept, removing the largest investments from the shipowners
5. The battery containers have a triple potential “earning model”: grid balancing, electricity price dips and selling energy to shipowner.

Need for infrastructure:

- Charging locations are required in key sea and inland ports, at terminals with container lifting equipment
- High-capacity grid connection availability is crucial
- Ports can facilitate, but the companies on the shore-side need to co-invest and make space available. An attractive business case is required and still needs to be supported with subsidies until scale is achieved.
- For most ships high-capacity shore connections can help charging the fixed batteries while waiting

Sailing electric on batteries is the most energy-efficient way of sailing!

The current H₂ solution for inland/ near-shore shipping:



H2 tanktainer swapping and infrastructure

Why “tanktainer swapping” versus fixed tanks on ships and direct “filling”?

1. Fixed filling of high quantities of H2 to floating equipment is not approved yet for safety reasons.
2. Filling a 20ft tank with about 400kg of compressed H2 at 300bar still takes about 4-6 hours. Many ships do not have the time to wait.
3. A fixed filling station would need to be linked to a H2 pipeline. The number of H2 pipelines is still limited, and current pipelines have grey H2 (higher emissions than diesel and needs to be filtered for PEM fuel cell).
4. Investment in a fixed filling station at a terminal is costly per location, especially if it involves connection to a pipeline, companies are not willing to invest until scale is achieved.
5. Besides a few key locations (hubs in large ports) the required locations are not known yet.
6. Swapping a tanktainer is allowed at almost all terminals with a “dangerous goods permit”, this provides operational flexibility.
7. Swapping tanks and trucking them to H2 suppliers allows the system to grow flexibly when the number of H2 supplier filling locations is slowly increasing.

Need for infrastructure:

- Some terminals may need to add dedicated equipment to be able to handle the H2 tanktainers safely and offer a high services level.
- For many ships high-capacity shore connections can help charging the fixed batteries to reduce H2 usage!
- When higher numbers of ships are sailing and pipelines with green H2 are ready, creating in-port infrastructure will significantly reduce the total cost! (see BuCa slides)



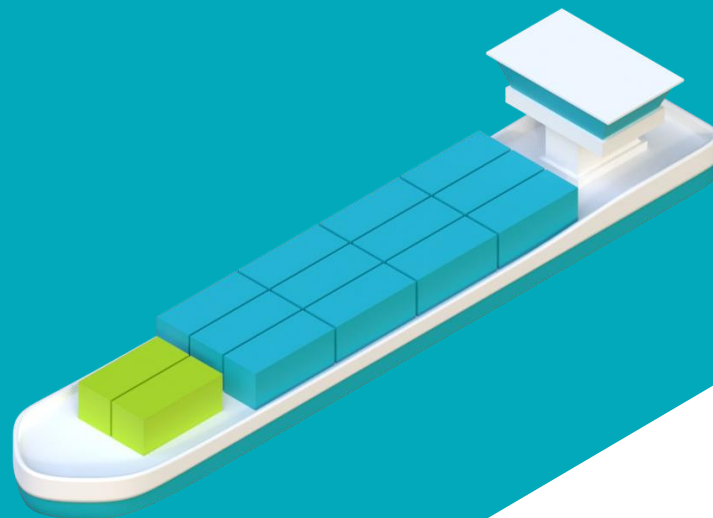
Condor H₂

Hydrogen shipping

A RH₂INE zero-emission shipping project

Innovation Fund InfoDay

ECSA, DG CLIMA, CINEA, CLIA, ESPO, Waterborne Platform, Sea Europe and Feport



Rhine Hydrogen Integration Network of Excellence

RH₂INE -Participating regions and countries



Selection of compressed- H2- FC-electric IWT projects- partly funded

| | Project name | Vessel name | Vessel owner | Sailing Location | (Target) sailing date | Technology | Vessel type |
|----|----------------------|----------------------|-----------------------|----------------------|-----------------------|--|----------------------------|
| 1 | SWIM | H2-Watertaxi | Watertaxi | Netherlands | | | new |
| 2 | | Elektra | Imperial logistics | Germany | | | on boat, new |
| 3 | ZEM ports, and other | H2 Barge 1 (Maas) | Future Proof Shipping | Netherlands | | | 110m dry cargo, retrofit |
| 4 | FCH- JU Flagships | FPS Waal | Future Proof Shipping | | | Fuel Cell | 110m dry cargo, retrofit |
| 5 | | Ab Initio | STC | | | C-H2, small Fuel Cell | Training vessel, small FC |
| 6 | WEVA | MS Antonie | Lenten BV | | | C-H2, Fuel Cell | 135m dry cargo, new |
| 7 | FCH- JU Flagships | Zulu06 | | | 2024 | C-H2, Fuel Cell | Tanker, New |
| 8 | German subsidy | new | | | Q4/2024 | Hybrid, C-H2, Fuel Cell, ZES batteries | 135m dry cargo, containers |
| 9 | RH2IWER | | | Netherlands- Germany | Q4/2024 | C-H2, Fuel Cell | 135m dry cargo, retrofit |
| 10 | RH2IWER | | | Netherlands- Belgium | 2025 | C-H2, Fuel Cell | 135m tanker, retrofit |
| 11 | P | | | Belgium- Netherlands | 2025 | C-H2, Fuel Cell | 110m dry cargo, new |
| 12 | | Fluvial de Transport | | France | 2025 | C-H2, Fuel Cell | 135m tanker, new |
| 13 | | | | | | | |
| 14 | Ri | | Future Proof Shipping | Netherlands- Germany | 2026 | C-H2, Fuel Cell | 110m dry cargo, retrofit |
| 15 | MA | | HTS | Netherlands | 2025 | Battery- C-H2, FC | 110m dry cargo, retrofit |
| 16 | German | new | RHENUS | Germany | 2025? | Hybrid, C-H2, Fuel Cell, generators | Dry cargo |
| 17 | | ? | Tercofin | Belgium | ? | C-H2 | ?? |

Plenty of demonstrators on its way!
How to make it scalable for the shipping sector?

Mission, vision & goal statements

Vision

Zero-emission shipping on hydrogen will be **competitive before 2035**. This is required to achieve **near-zero** emission inland shipping sector by 2050.

Mission

Condor H2 accelerates the transition to zero-emission shipping in inland and near-shore shipping with **5 to 10 years**, by advancing **collaboration** between all essential parties across the value chain.

Goal

Remove major hurdles inland shipowners encounter when switching to hydrogen-electric ships before 2030 to achieve operational, technical and financial **feasibility** of zero-emission H2 ships **before 2035**.

How will we do this? by:

1.

Introducing **modular, standardised & scalable** solutions, electrification as “no-regret”

2.

Facilitating necessary **regulations** and **policies**

3.

Reducing and facilitating the necessary **investments** for shipowners

4.

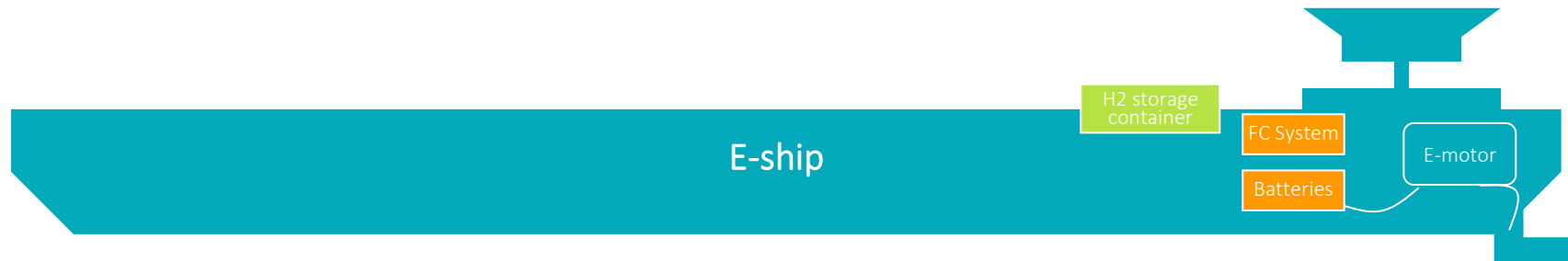
Facilitating an **open & flexible** hydrogen supply market for shipping

5.

Facilitate the creation of a market neutral **tanktainer pool**

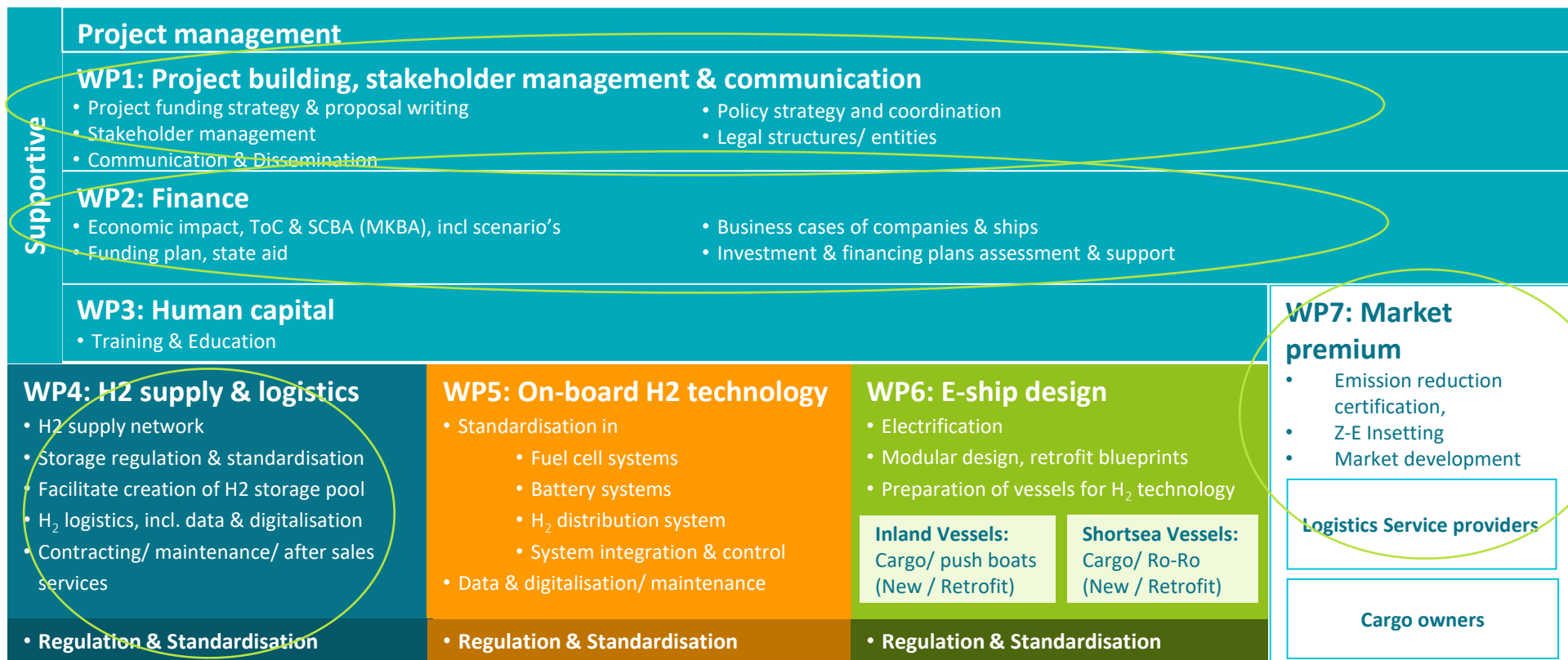
6.

Supporting construction & retrofit of **50 ships** by 2030, inland & short-sea



Condor H2- full Project Scope

Current
focus

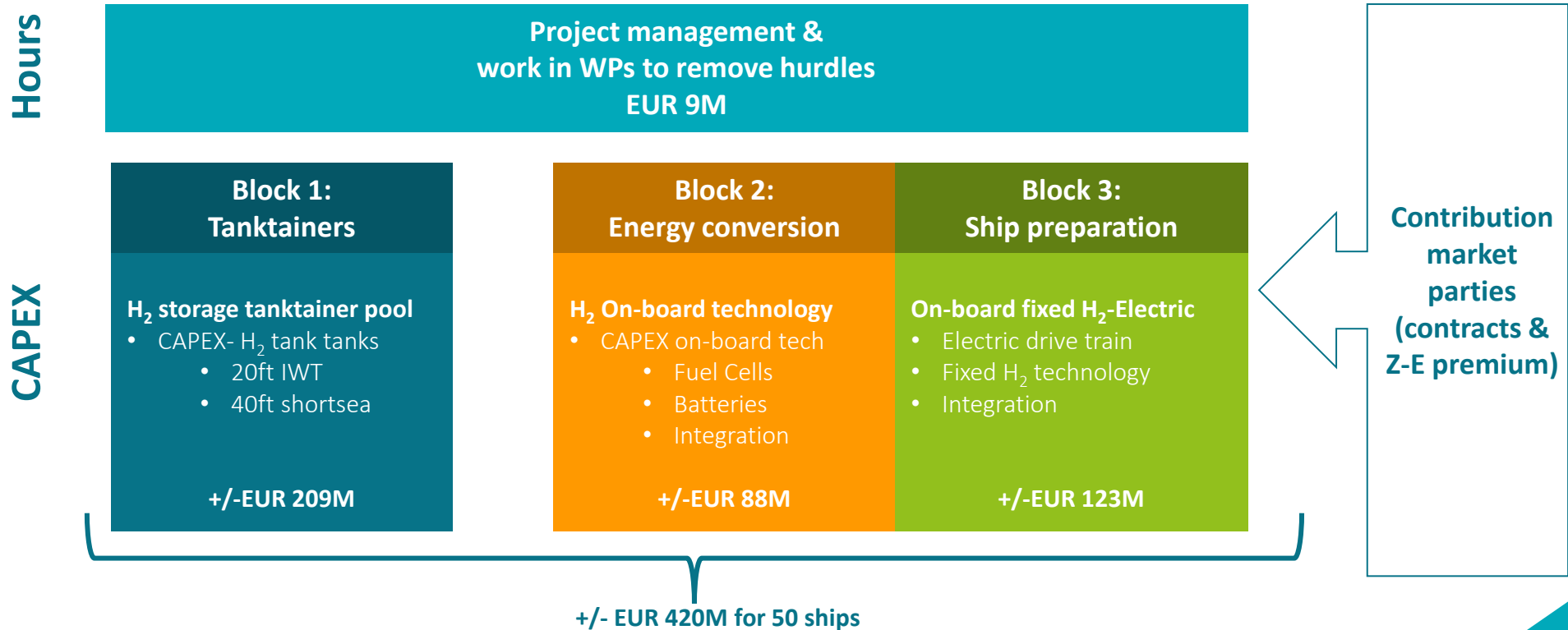


Current Condor H2 consortium partners

| Group | Party |
|----------------------|-----------------------|
| Bank/ investor | Rabobank |
| | KBC |
| Shipping | BCTN |
| | DFDS |
| | Future Proof Shipping |
| | HTS Maritiem |
| | NPRC |
| | Theo Pouw B.V. |
| | Verenigde Tankrederij |
| | Samskip |
| H2 suppliers | Air Liquide |
| | Air Products |
| | BP |
| | Engie |
| | EOLY/Virya/ VoltH2 |
| | Inovyn |
| | Linde |
| | Roger Energy |
| E-ship design/ build | Shell |
| | Concordia Damen |
| | Holland Shipyards |
| Fuel Cells | ERIKS |
| | Ballard |
| | Nedstack |
| | Zepp Solutions |

| Group | Party |
|---------------------------|-----------------------------------|
| H2 tanktainers/ logistics | Argo Anleg |
| | Blue H Engineering |
| | Hexagon |
| | Cryovat |
| | H2storage BV |
| | Umoe |
| H2 logistics/ trade | VITRITE Middelburg |
| | Rotterdam Shortsea Terminal (RST) |
| | Schenk Tanktransport |
| | FinCo |
| Ports | Port of Antwerpen Brugge |
| | (Port) Nijmegen |
| | Port of Rotterdam |
| | Port of Amsterdam |
| | Port of Duisburg |
| | Northseaports |
| Other stakeholders | De Vlaamse Waterweg |
| | Provincie Zuid Holland |
| | Provincie Noord Holland |
| | Waterstofnet |
| | EICB |
| | STC |
| | Marin |
| | Maritime Academy Harlingen |
| Total no. of parties | TNO |
| | 51 |

Budgeting full scope- 50 ships



Business case high level assumptions

1. Route Rotterdam – Duisburg
2. 110 meter, 200 TEU
3. Additional investments of the ship (H₂-FC- electric) EUR 5 mln.
4. Tanktainers operated in a centralized pool
5. Additional OPEX costs for shipowner/ agent:
 1. Swapping, filling and rental costs tanktainers
 2. Hydrogen
 3. Maintenance
 4. Price of hydrogen reduces from €12 /kg to €5 /kg in 20 years, MGO/ Diesel price slowly increases

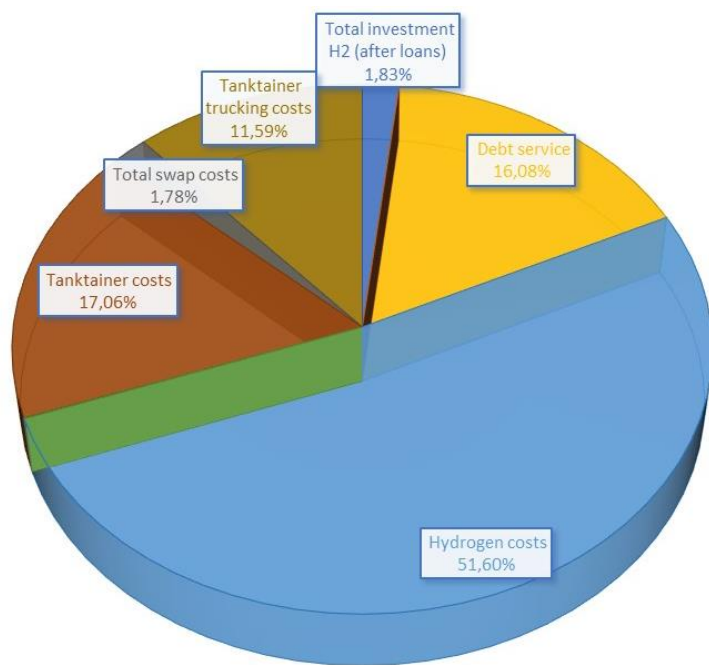
2 scenarios:

- zero subsidy
- 50% CAPEX subsidy on additional investments ships and on full tanktainer cost

Business case- high level indication of BuCa

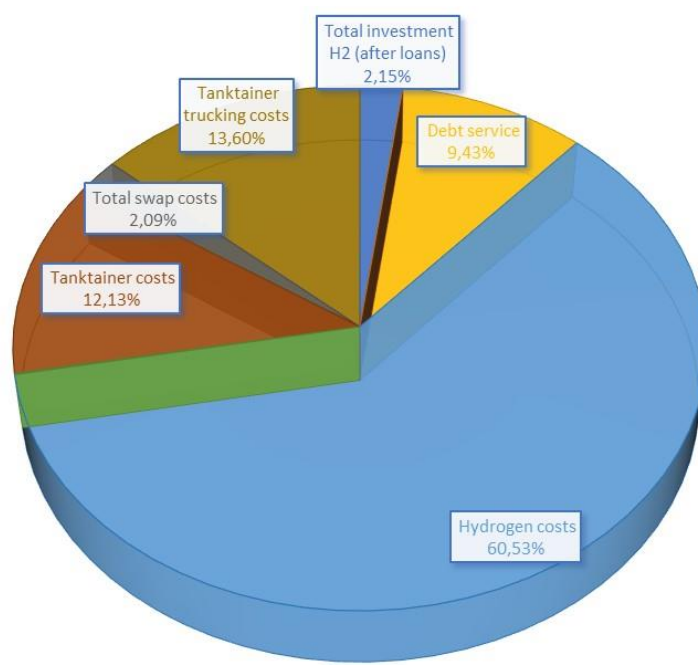
No subsidy scenario

Total additional cost over 20 years: €23,2 mln



50% CAPEX subsidy scenario

Total additional cost over 20 years: €16 mln
(Total subsidy amount p ship incl. tanktainers +/- €4,5mln)



Business case- high level indication of BuCa

50% CAPEX subsidy scenario



High level BuCa conclusions

1. Sailing zero-emission on Hydrogen is still 150- 250% more costly than fossil fuels (or biofuel)
2. A large part of the additional cost is related to the high price of hydrogen compared to the low costs of fossil/ biofuels (50-60%)
3. The cost of H₂ storage and the related logistics also represents a large component (15-30%). This cost is specifically higher, because of avoided infrastructure costs, due to the swapping concept.
4. If a pool of tanks is not created, the related costs will increase by 10-15%
5. The cost gap will stay in place for **about 10-12 years**, after such a period and if regulation on emissions becomes stricter, sailing zero-emission on hydrogen can become competitive

What do Zero-Emission shipping initiatives need?

Subsidies:

1. **CAPEX subsidies** should be high enough to allow initial investments (min. 50%), and based actual investment costs, not on depreciation during a project period
2. For the scale-up period, the **compensation for additional OPEX** is required, unless cargo owners will be forced to pay a premium
3. Technologies with higher TRL levels that still need scaling should be eligible, because innovation lies also in the specific application, it is hard to reach high numbers in the maritime sector and it takes long for costs to decrease.
4. To execute the upscaling efficiently, **project development and management funding** is required for a centralized project approach to jointly remove hurdles and avoid “re-inventing the wheel”.

Policy:

- Policies stimulating Zero-Emission shipping are crucial to support all value chain players
- Without fitting guiding policy zero-emission initiatives keep fighting an unfair battle against polluting solutions.



Condor H₂

Will you join us to accelerate zero-emission shipping?

Contact

Marjon Castelijns

Condor H₂ project leader

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