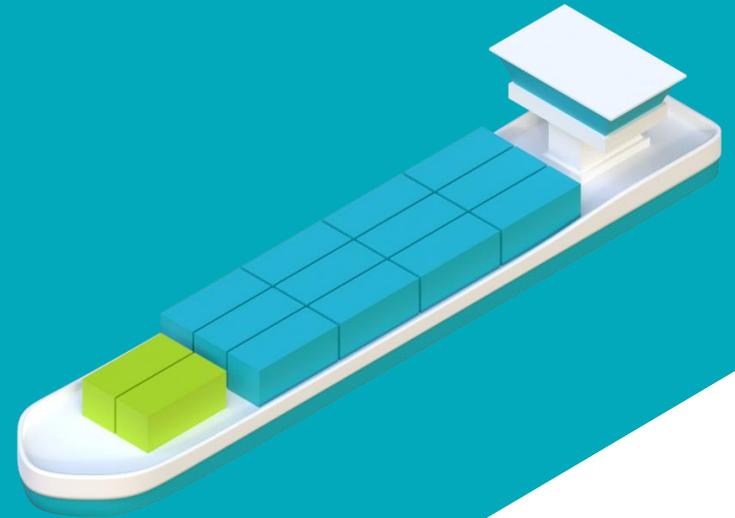


Towards a Zero Emission Shipping sector!

Innovation Fund InfoDay

ECSA, DG CLIMA, CINEA, CLIA, ESPO, Waterborne Platform, Sea Europe and Feport



The EU Targets for transportation/ shipping

- By 2030: zero-emission vessels will become ready for market
- By 2050: 90% reduction in the transport sector's emissions

“Air and waterborne transport have **greater decarbonisation challenges** in the next decades, due to current **lack of market ready zero-emission technologies, long development and life cycles** of aircraft and **vessels**, the required significant investments in refuelling equipment and infrastructure, and international competition in these sectors. EU international emissions from navigation and aviation have grown by more than 50% since 1990.....These modes must have priority access to additional renewable and low-carbon liquid and gaseous fuels, since there is a lack of suitable alternative powertrains in the short term.”



The Inland Shipping sector

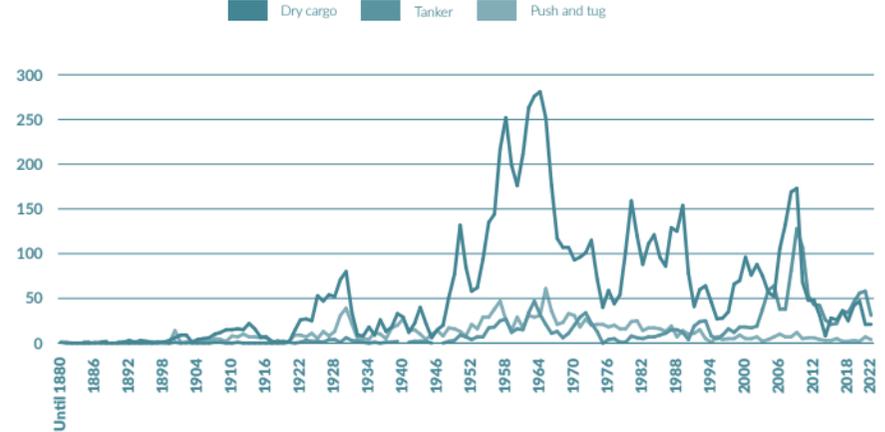
Numbers of ships and age

TABLE 1: SIZE OF FLEETS (NUMBER OF INLAND VESSELS) PER MACRO-REGION AND VESSEL TYPE IN EUROPE



Sources: 1) Rhine countries: VNF (France), CBS/Rijkswaterstaat (Netherlands), ITB (Belgium), German Waterways and Shipping Administration (WSV), national fleet register of Luxembourg, Swiss Waterway Administration. 2) Danube countries: Danube Commission. 3) Other countries: Eurostat [iww_eq_loadcap], [iww_eq_age], Ministry of Transport of the Czech Republic, Statistics Poland, Statistics Lithuania. For push and tugs: Eurostat [iww_eq_age].
 * Data for 2017.
 ** Other countries = Poland, Czech Republic, Italy, Finland, Lithuania

FIGURE 12: COMMISSIONING YEARS FOR THE RHINE FLEET OVER TIME (NUMBER OF INLAND VESSELS)



Sources: IVR, CCNR analysis
 Note that 121 dry cargo vessels and 15 push and tug vessels have an unknown year of construction. Furthermore, 235 additional tanker vessels, 1,750 dry cargo vessels and 500 push and tug vessels are recorded in the IVR database as being registered in countries other than Rhine countries.

The Inland Shipping sector

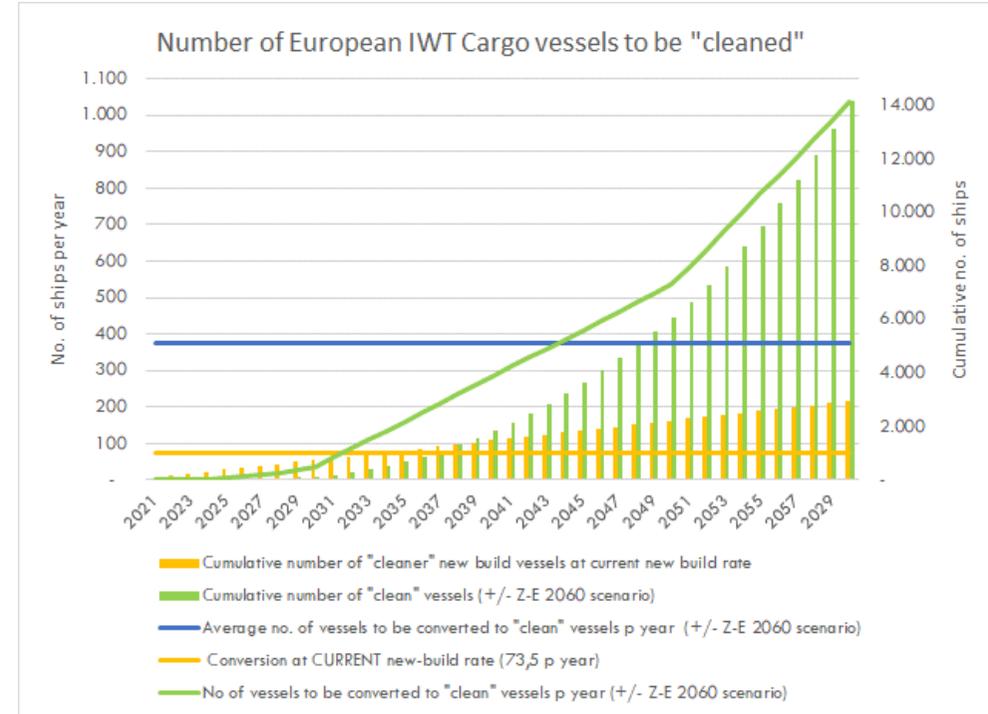
Transition to zero-emission

If:

1. we would keep the current renewal rate and
2. From now on ALL new ships would be built Zero-Emission

.....it would take **over 150 years** to make the inland shipping fleet zero-emission!

A serious breakthrough is required if we really want this sector to become zero-emission!



Zero-emission sailing is already possible, the second 100% H₂ barge will be launched on



Comparison of Inland Shipping, Shortsea & Deepsea, which effect the path to Zero-Emission

Inland Shipping:

- +/- 15,000 EU ships
- Short routes with lowest propulsion capacity required.
- Lower energy requirements, battery solutions can cover part of the fleet.
- Always “near shore” and therefore more options for re-“fuelling”.
- Part of the fleet has fixed routes
- Zero-Emission solutions **technically available** for almost all ships and routes
- More “family businesses” just owning one ship
- Ship is often the “home” of shipowners/ captain, financed with mortgage
- Inland shipping is “a way of living”, especially for older generations

Shortsea Shipping:

- +/- 3000 EU ships
- Medium distance routes, medium propulsion capacity required.
- Medium energy needs makes energy storage more challenging
- Due to the trade the ship should be able to carry out a one-way route with a full “tank” which can be combined other efficiency solutions. Currently still challenging
- Zero-Emission solutions **technically available for selected ships** and routes
- Fewer “family businesses” just owning one ship, more companies own a considerable number of ships
- Typically, companies have more equity capital
- More “business like” approach

Deepsea Shipping:

- About 23,400 “EU28 controlled” ships
- Long routes, very high propulsion capacity required
- High energy needs, makes energy storage very challenging
- Real Zero-Emission solutions **not available yet**, though a lot can be achieved with efficiency measures
- Most companies own a fleet of ships.
- Typically, large 2nd party equity financing, very commercial approach

Comparison of Inland Shipping, Shortsea & Deepsea, which effect the path to Zero-Emission

Inland Shipping:

- +/- 15,000 EU ships
- Short routes with lowest propulsion capacity required.
- Lower energy requirements, battery

Shortsea Shipping:

- +/- 3000 EU ships
- Medium distance routes, medium propulsion capacity required.
- Medium energy needs makes energy

Deepsea Shipping:

- About 23,400 “EU28 controlled” ships
- Long routes, very high propulsion capacity required
- High energy needs, makes energy storage

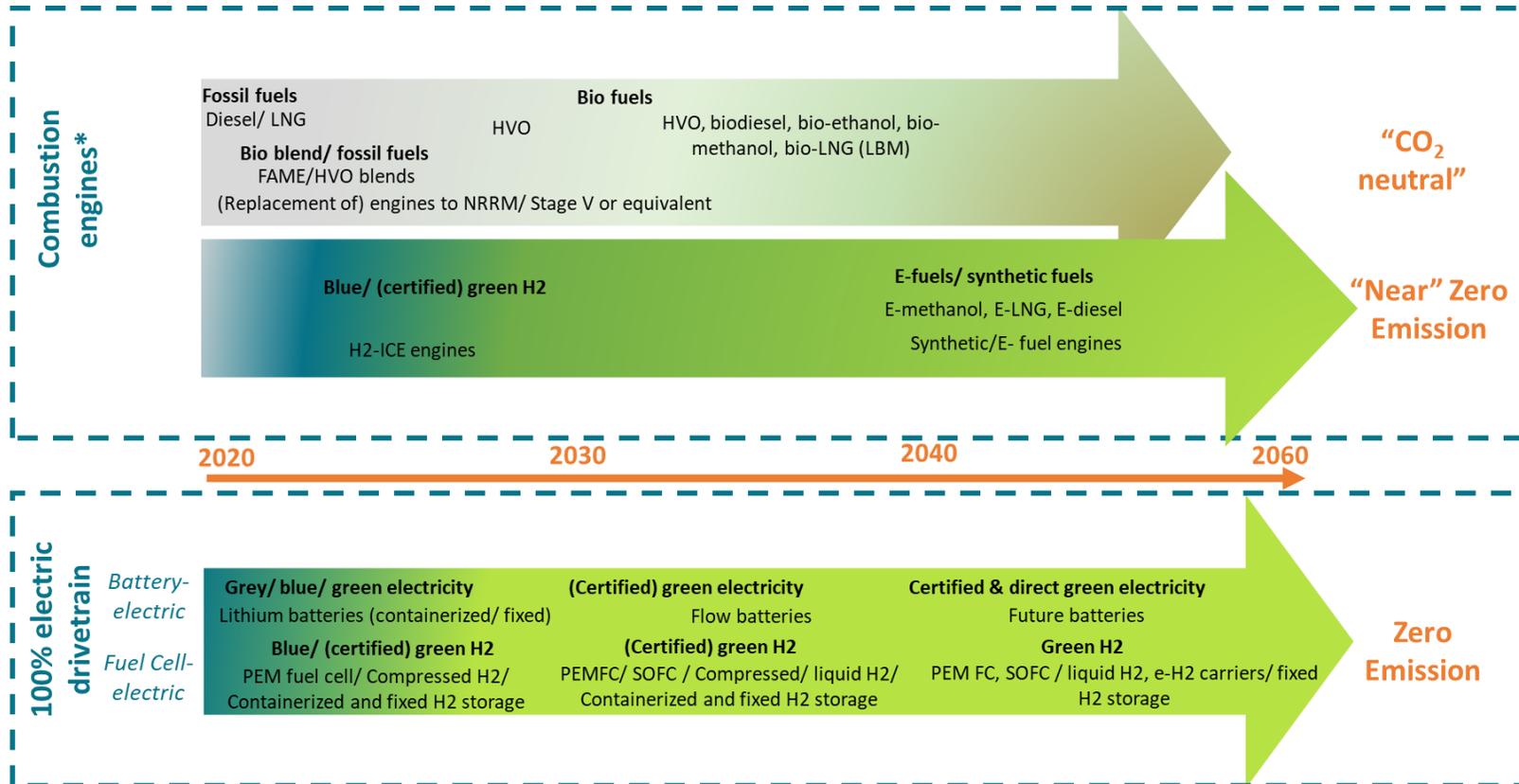
Zero Emission projects in Inland Shipping are required to prepare towards Zero-Emission in Shortsea and those learnings can help to move to zero-emission Deepsea shipping!

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ships.
y financing,

- mortgage
- Inland shipping is “a way of living”, especially for older generations

- considerable number of ships
- Typically, companies have more equity capital
- More “business like” approach

How to move to Shipping to zero-emission?



*combustion drivetrain or combustion engine feeding electric motor – figure based on EICB-format

Zero Emission Services A new energy concept for inland shipping



Swappable energycontainers



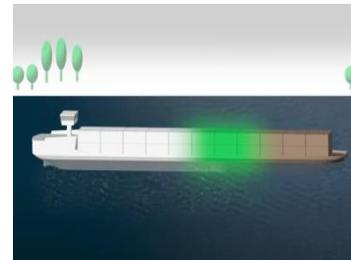
ZESpacks are future-proof, now with Lithium-ion batteries, ready to use other e-carriers to be changed with renewable energy.

Charging infrastructure



ZESpack Charging stations are connected to the grid and can support the grid loading/ balancing.

Pay per use paymentsystem



Shipowners pay for the use, no technology lock-in and lower investments for shipowners.

Powering clean corridors.

Battery container swapping and fixed infrastructure



Why battery container swapping vs fixed batteries on ships?

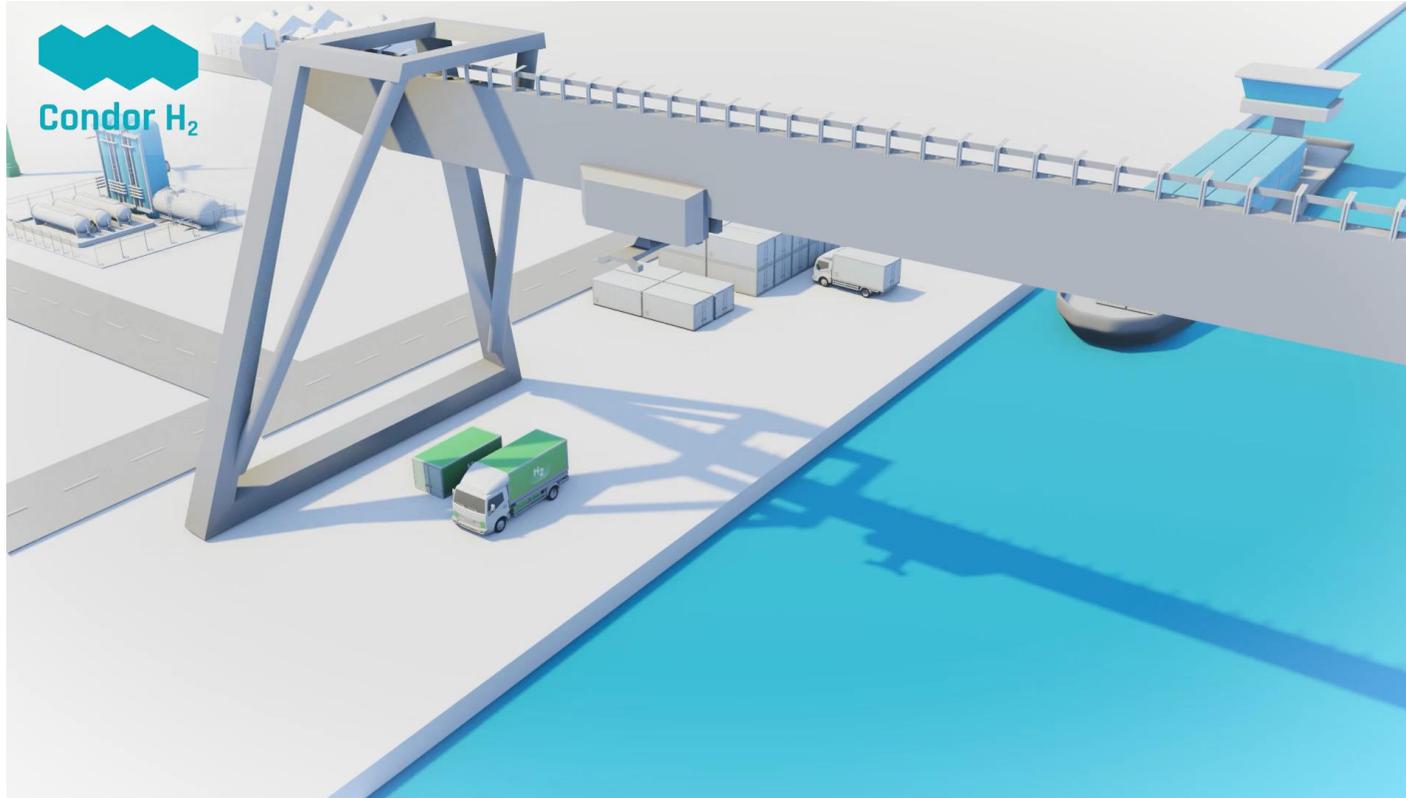
1. Charging a 1MW battery takes about 3 hours, most ships cannot wait for fixed battery to be loaded
2. Current state of the art can supply 3 MWh of energy in a 20ft container (= 90 km on calm water)
3. Short distance inland routes are often fixed and therefore easy to plan
4. Battery swapping allows for a “pay per use” concept, removing the largest investments from the shipowners
5. The battery containers have a triple potential “earning model”: grid balancing, electricity price dips and selling energy to shipowner.

Need for infrastructure:

- Charging locations are required in key sea and inland ports, at terminals with container lifting equipment
- High-capacity grid connection availability is crucial
- Ports can facilitate, but the companies on the shore-side need to co-invest and make space available. An attractive business case is required and still needs to be supported with subsidies until scale is achieved.
- For most ships high-capacity shore connections can help charging the fixed batteries while waiting

Sailing electric on batteries is the most energy-efficient way of sailing!

The current H₂ solution for inland/ near-shore shipping:



H2 tanktainer swapping and infrastructure

Why “tanktainer swapping” versus fixed tanks on ships and direct “filling”?

1. Fixed filling of high quantities of H2 to floating equipment is not approved yet for safety reasons.
2. Filling a 20ft tank with about 400kg of compressed H2 at 300bar still takes about 4-6 hours. Many ships do not have the time to wait.
3. A fixed filling station would need to be linked to a H2 pipeline. The number of H2 pipelines is still limited, and current pipelines have grey H2 (higher emissions than diesel and needs to be filtered for PEM fuel cell).
4. Investment in a fixed filling station at a terminal is costly per location, especially if it involves connection to a pipeline, companies are not willing to invest until scale is achieved.
5. Besides a few key locations (hubs in large ports) the required locations are not known yet.
6. Swapping a tanktainer is allowed at almost all terminals with a “dangerous goods permit”, this provides operational flexibility.
7. Swapping tanks and trucking them to H2 suppliers allows the system to grow flexibly when the number of H2 supplier filling locations is slowly increasing.

Need for infrastructure:

- Some terminals may need to add dedicated equipment to be able to handle the H2 tanktainers safely and offer a high services level.
- For many ships high-capacity shore connections can help charging the fixed batteries to reduce H2 usage!
- When higher numbers of ships are sailing and pipelines with green H2 are ready, creating in-port infrastructure will significantly reduce the total cost! (see BuCa slides)



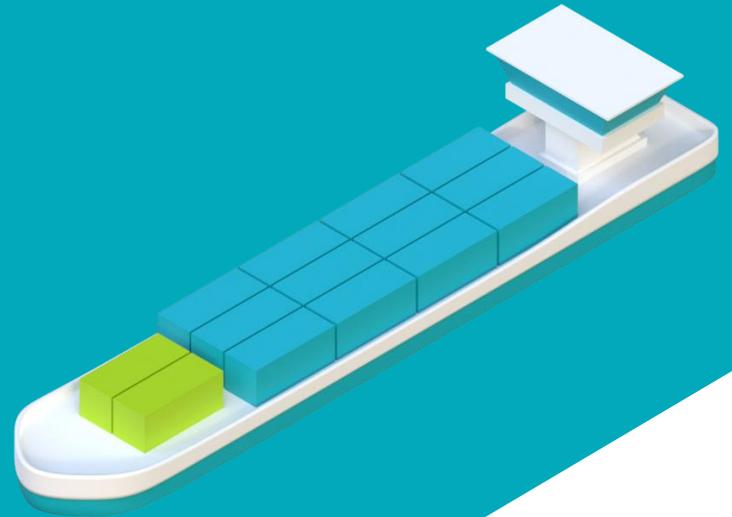
Condor H₂

Hydrogen shipping

A RH₂INE zero-emission shipping project

Innovation Fund InfoDay

ECSA, DG CLIMA, CINEA, CLIA, ESPO, Waterborne Platform, Sea Europe and Feport



Rhine Hydrogen Integration Network of Excellence

RH₂INE -Participating regions and countries



Selection of compressed- H2- FC-electric IWT projects- partly funded

Plenty of demonstrators on its way!
How to make it scalable for the shipping sector?

Project name	Vessel name	Vessel owner	Sailing Location	(Target) sailing date	Powertrain	Notes	
1	SWIM	H2-Watertaxi	Watertaxi	Netherlands		new	
2		Elektra	Imperial logistics	Germany		on boat, new	
3	ZEM ports, and other	H2 Barge 1 (Maas)	Future Proof Shipping	Netherlands		110m dry cargo, retrofit	
4	FCH- JU Flagships	FPS Waal	Future Proof Shipping		Fuel Cell	110m dry cargo, retrofit	
5		Ab Initio	STC		C-H2, small Fuel Cell	Training vessel, small FC	
6	WEVA	MS Antonie	Lenten BV		C-H2, Fuel Cell	135m dry cargo, new	
7	FCH- JU Flagships	Zulu06		Q4/2024	C-H2, Fuel Cell	Tanker, New	
8	German subsidy	new		Q4/2024	Hybrid, C-H2, Fuel Cell, ZES batteries	135m dry cargo, containers	
9	RH2IWER			Netherlands- Germany	Q4/2024	C-H2, Fuel Cell	135m dry cargo, retrofit
10	RH2IWER			Netherlands- Belgium	2025	C-H2, Fuel Cell	135m tanker, retrofit
11	P...			Belgium- Netherlands	2025	C-H2, Fuel Cell	110m dry cargo, new
12		Fluvial de Transport		France	2025	C-H2, Fuel Cell	135m tanker, new
13		xxx					
14	Ri		Future Proof Shipping	Netherlands- Germany	2026	C-H2, Fuel Cell	110m dry cargo, retrofit
15	MA		HTS	Netherlands	2025	Battery- C-H2, FC	110m dry cargo, retrofit
16	Germ	new	RHENU	Germany	2025?	Hybrid, C-H2, Fuel Cell, generators	Dry cargo
17		?	Tercofin	Belgium	?	C-H2	??

Mission, vision & goal statements

Vision

Zero-emission shipping on hydrogen will be **competitive before 2035**. This is required to achieve **near-zero** emission inland shipping sector by 2050.

Mission

Condor H2 accelerates the transition to zero-emission shipping in inland and near-shore shipping with **5 to 10 years**, by advancing **collaboration** between all essential parties across the value chain.

Goal

Remove major hurdles inland shipowners encounter when switching to hydrogen-electric ships before 2030 to achieve operational, technical and financial **feasibility** of zero-emission H2 ships **before 2035**.

How will we do this? by:

1.

Introducing **modular, standardised & scalable** solutions, electrification as “no-regret”

2.

Facilitating necessary **regulations and policies**

3.

Reducing and facilitating the necessary **investments for shipowners**

4.

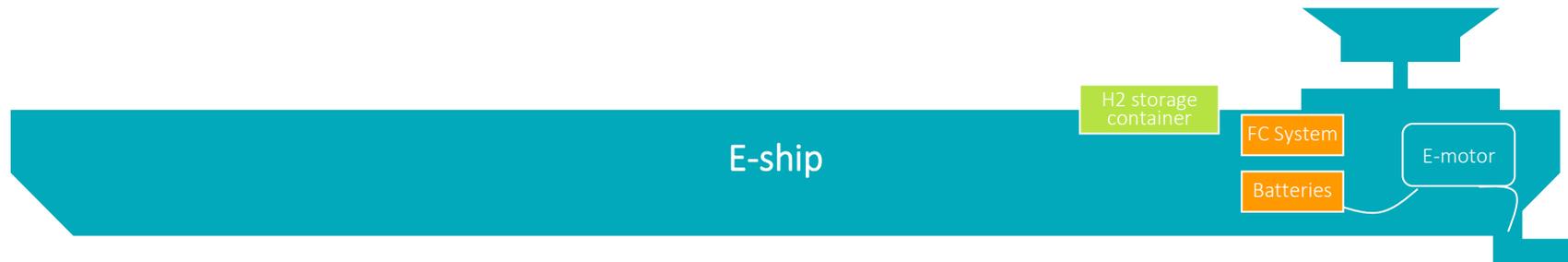
Facilitating an **open & flexible** hydrogen supply market for shipping

5.

Facilitate the creation of a market neutral **tanktainer pool**

6.

Supporting construction & retrofit of **50 ships** by 2030, inland and short-sea



Condor H2- full Project Scope

Current focus

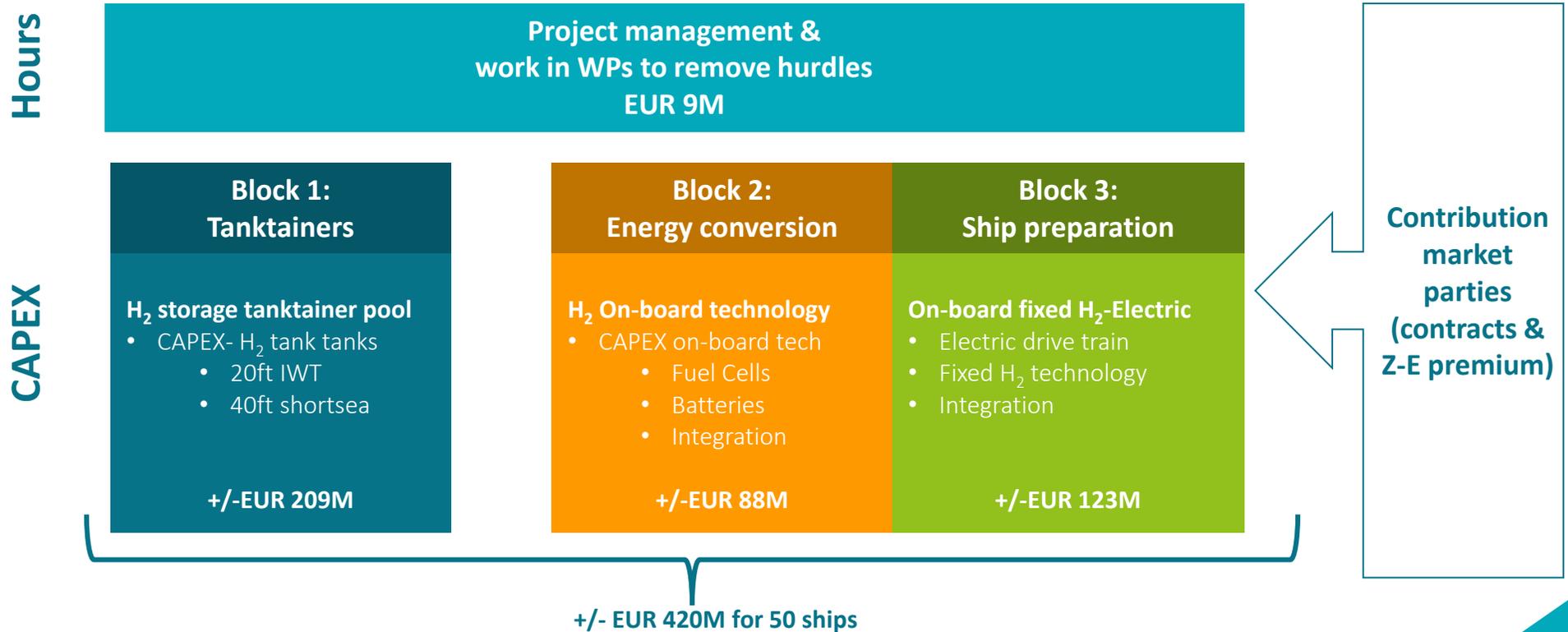
Supportive	Project management			WP7: Market premium <ul style="list-style-type: none"> Emission reduction certification, Z-E Insetting Market development <div style="border: 1px solid black; padding: 5px; margin: 5px 0;">Logistics Service providers</div> <div style="border: 1px solid black; padding: 5px; margin: 5px 0;">Cargo owners</div>
	WP1: Project building, stakeholder management & communication <ul style="list-style-type: none"> Project funding strategy & proposal writing Stakeholder management Communication & Dissemination <ul style="list-style-type: none"> Policy strategy and coordination Legal structures/ entities 			
	WP2: Finance <ul style="list-style-type: none"> Economic impact, ToC & SCBA (MKBA), incl scenario's Funding plan, state aid <ul style="list-style-type: none"> Business cases of companies & ships Investment & financing plans assessment & support 			
WP3: Human capital <ul style="list-style-type: none"> Training & Education 				
WP4: H2 supply & logistics <ul style="list-style-type: none"> H2 supply network Storage regulation & standardisation Facilitate creation of H2 storage pool H₂ logistics, incl. data & digitalisation Contracting/ maintenance/ after sales services 	WP5: On-board H2 technology <ul style="list-style-type: none"> Standardisation in <ul style="list-style-type: none"> Fuel cell systems Battery systems H₂ distribution system System integration & control Data & digitalisation/ maintenance 	WP6: E-ship design <ul style="list-style-type: none"> Electrification Modular design, retrofit blueprints Preparation of vessels for H₂ technology <div style="display: flex; justify-content: space-between;"> <div style="border: 1px solid black; padding: 5px; width: 45%;"> Inland Vessels: Cargo/ push boats (New / Retrofit) </div> <div style="border: 1px solid black; padding: 5px; width: 45%;"> Shortsea Vessels: Cargo/ Ro-Ro (New / Retrofit) </div> </div>		
<ul style="list-style-type: none"> Regulation & Standardisation 	<ul style="list-style-type: none"> Regulation & Standardisation 	<ul style="list-style-type: none"> Regulation & Standardisation 		

Current Condor H2 consortium partners

Group	Party
Bank/ investor	Rabobank
	KBC
Shipping	BCTN
	DFDS
	Future Proof Shipping
	HTS Maritiem
	NPRC
	Theo Pouw B.V. Verenigde Tankrederij Samskip
H2 suppliers	Air Liquide
	Air Products
	BP
	Engie
	EOLY/Virya/ VoltH2
	Inovyn
	Linde Roger Energy Shell
E-ship design/ build	Concordia Damen Holland Shipyards
	ERIKS
Fuel Cells	Ballard Nedstack Zepp Solutions

Group	Party		
H2 tanktainers/ logistics	Argo Anleg		
	Blue H Engineering		
	Hexagon		
	Cryovat		
	H2storage BV		
	Umoe VITRITE Middelburg		
H2 logistics/ trade	Rotterdam Shortsea Terminal (RST) Schenk Tanktransport FinCo		
	Ports	Port of Antwerpen Brugge (Port) Nijmegen Port of Rotterdam Port of Amsterdam Port of Duisburg Northseaports	
		Other stakeholders	De Vlaamse Waterweg Provincie Zuid Holland Provincie Noord Holland Waterstofnet EICB STC Marin Maritime Academy Harlingen TNO
Total no. of parties			51

Budgeting full scope- 50 ships



Business case high level assumptions

1. Route Rotterdam – Duisburg
2. 110 meter, 200 TEU
3. Additional investments of the ship (H2-FC- electric) EUR 5 mln.
4. Tanktainers operated in a centralized pool
5. Additional OPEX costs for shipowner/ agent:
 1. Swapping, filling and rental costs tanktainers
 2. Hydrogen
 3. Maintenance
 4. Price of hydrogen reduces from €12 /kg to €5 /kg in 20 years, MGO/ Diesel price slowly increases

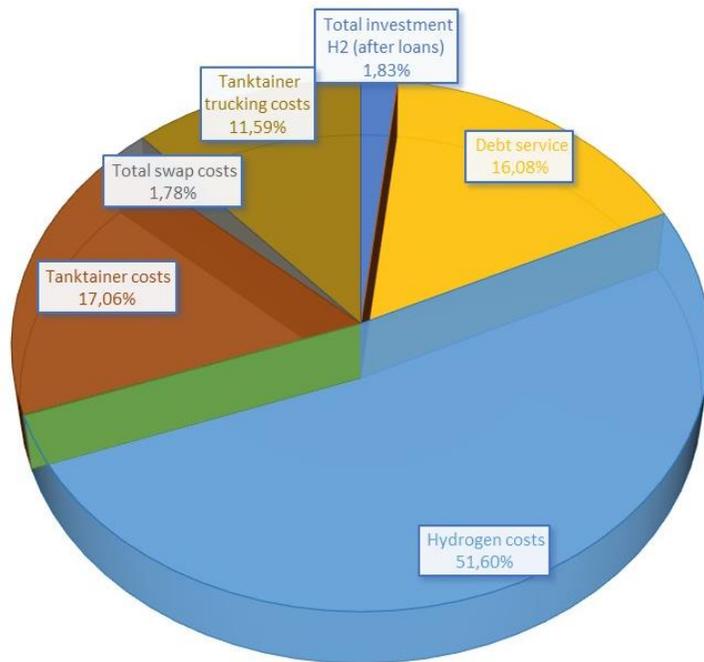
2 scenarios:

- zero subsidy
- 50% CAPEX subsidy on additional investments ships and on full tanktainer cost

Business case- high level indication of BuCa

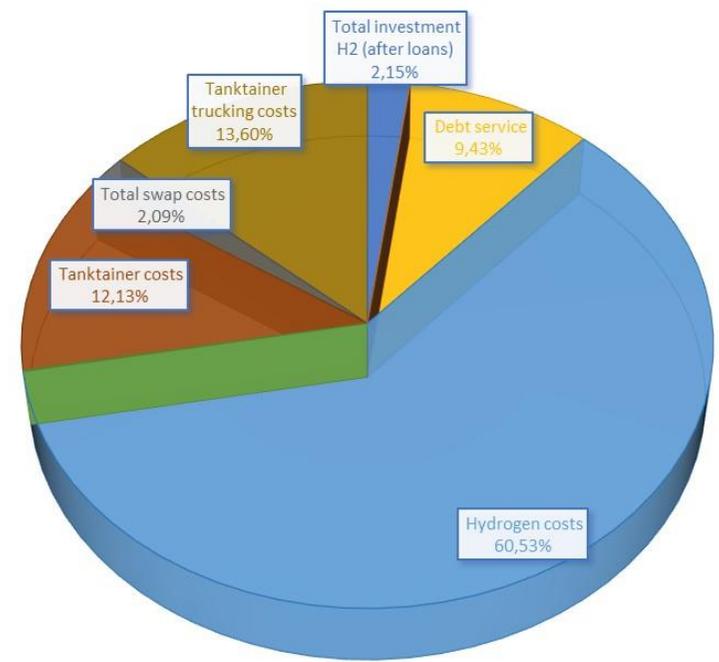
No subsidy scenario

Total additional cost over 20 years: €23,2 mln



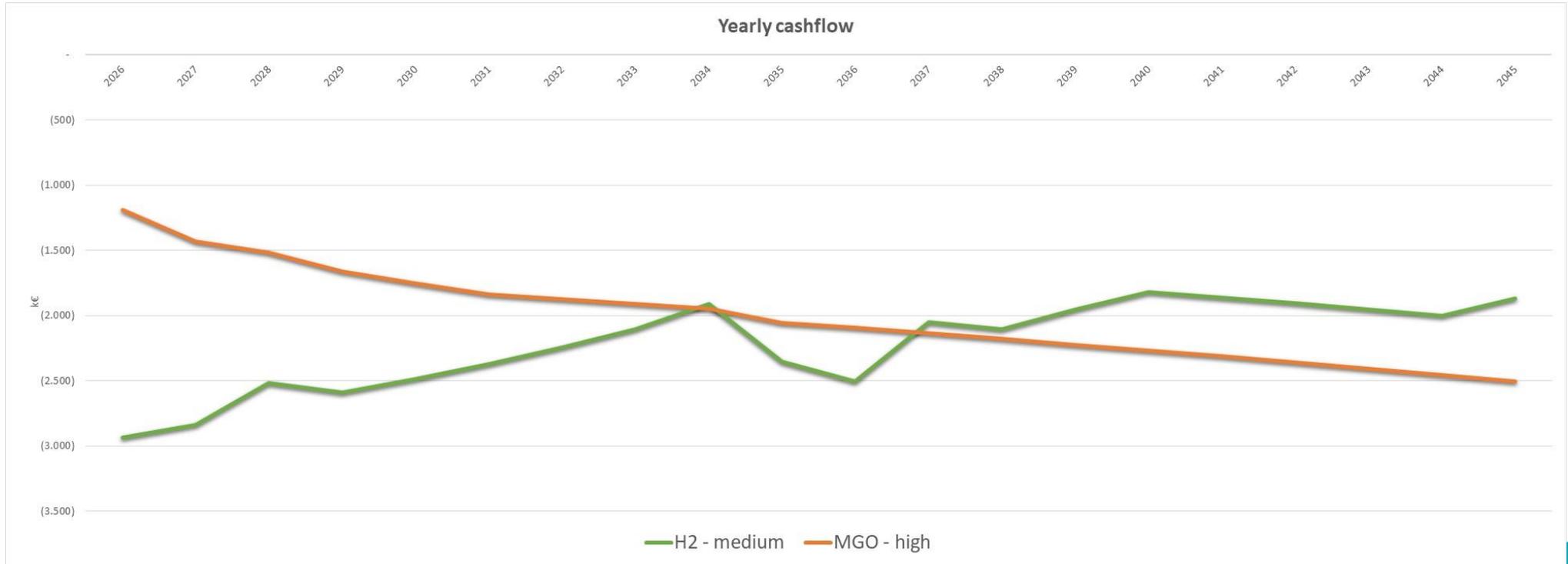
50% CAPEX subsidy scenario

Total additional cost over 20 years: €16 mln
(Total subsidy amount p ship incl. tanktainers +/- €4,5mln)



Business case- high level indication of BuCa

50% CAPEX subsidy scenario



High level BuCa conclusions

1. Sailing zero-emission on Hydrogen is still 150- 250% more costly than fossil fuels (or biofuel)
2. A large part of the additional cost is related to the high price of hydrogen compared to the low costs of fossil/ biofuels (50-60%)
3. The cost of H₂ storage and the related logistics also represents a large component (15-30%). This cost is specifically higher, because of avoided infrastructure costs, due to the swapping concept.
4. If a pool of tanks is not created, the related costs will increase by 10-15%
5. The cost gap will stay in place for **about 10-12 years**, after such a period and if regulation on emissions becomes stricter, sailing zero-emission on hydrogen can become competitive

What do Zero-Emission shipping initiatives need?

Subsidies:

1. **CAPEX subsidies** should be high enough to allow initial investments (min. 50%), and based actual investment costs, not on depreciation during a project period
2. For the scale-up period, the **compensation for additional OPEX** is required, unless cargo owners will be forced to pay a premium
3. Technologies with higher TRL levels that still need scaling should be eligible, because innovation lies also in the specific application, it is hard to reach high numbers in the maritime sector and it takes long for costs to decrease.
4. To execute the upscaling efficiently, **project development and management funding** is required for a centralized project approach to jointly remove hurdles and avoid “re-inventing the wheel”.

Policy:

- Policies stimulating Zero-Emission shipping are crucial to support all value chain players
- Without fitting guiding policy zero-emission initiatives keep fighting an unfair battle against polluting solutions.



Condor H₂

Will you join us to accelerate zero-emission shipping?

Contact

Marjon Castelijns

Condor H₂ project leader

marjon.castelijns@darel.nl