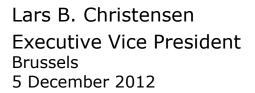
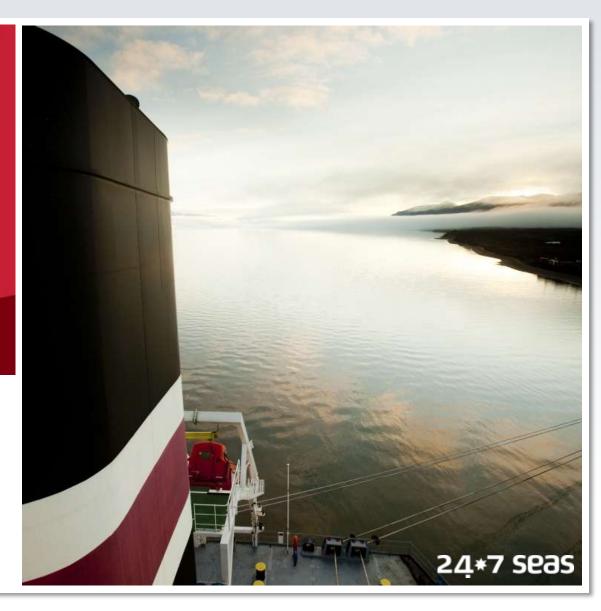


CO₂ EMISSIONS -MRV

Monitoring, Reporting & Verification

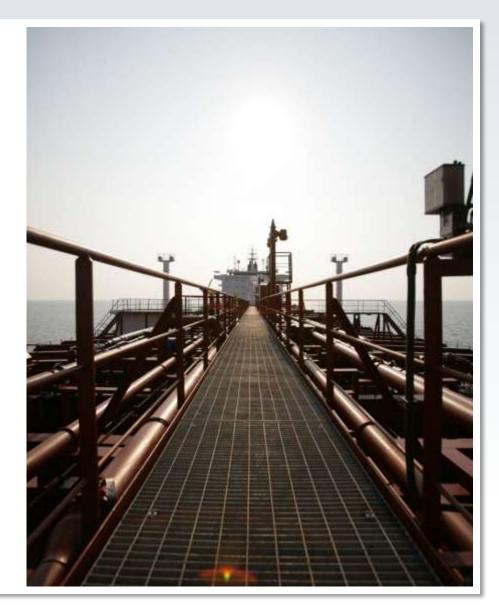




AGENDA



- NORDEN at a glance
- MRV Monitoring
- MRV Reporting
- MRV Verification
- Effect of MRV
- Complexity
- Industry perspective MRV is not New – Real Reduction of CO₂ Emission



NORDEN AT A GLANCE















Capesize

Post-Panamax

Panamax

Handymax

Handysize









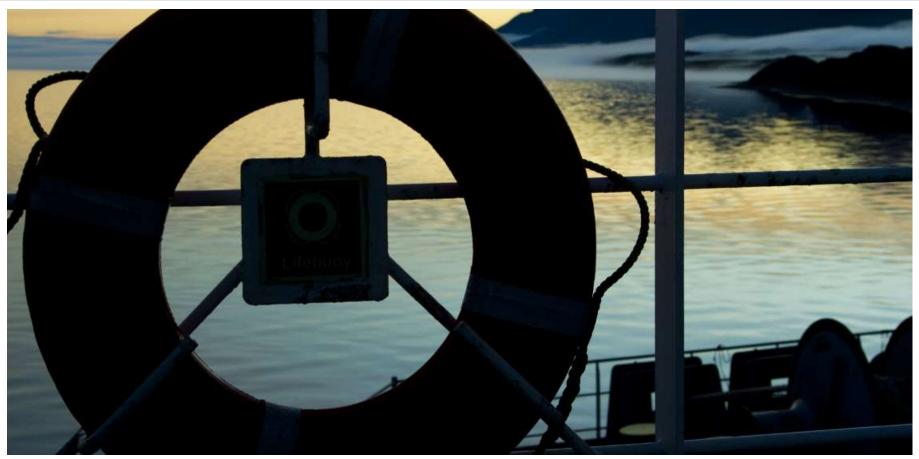




Handysize

- Founded and stocklisted in 1871 in Copenhagen
- 5 overseas offices and 1,084 employees on shore and at sea
- Majority of business in emerging markets
- NORDEN operates in total 238 dry cargo and tanker vessels
- Modern fleet, average age of core fleet 3.2 years
- Revenue USD 2.3 billion in 2011







MRV – The Perfect Loop

MRV AT NORDEN







VERIFICATION

- External third party verification: DNV and PwC
- Assurance statements



Monitoring

- Performance systems
- MOEPS (IMOS)
- Glomaris (IMOS



REPORTING

- CSR report
- Carbon Disclosure Project report



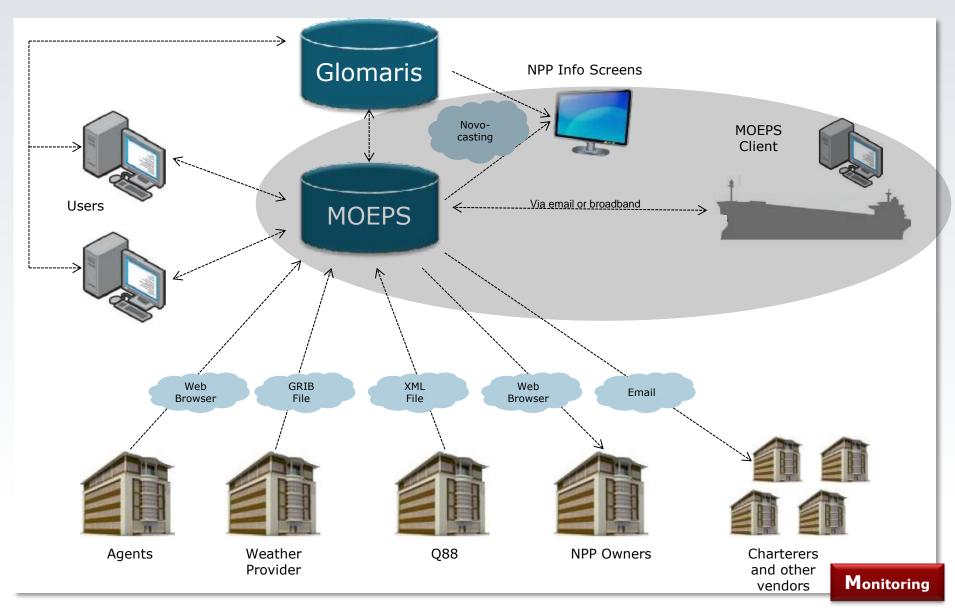




Monitoring

MOEPS MASTERS OPERATIONAL ENVIRONMENTAL PERFORMANCE SYSTEM





MOEPS



Vision defined in 2008 - fully completed in Q4 2009

Masters Operational Environmental Performance System

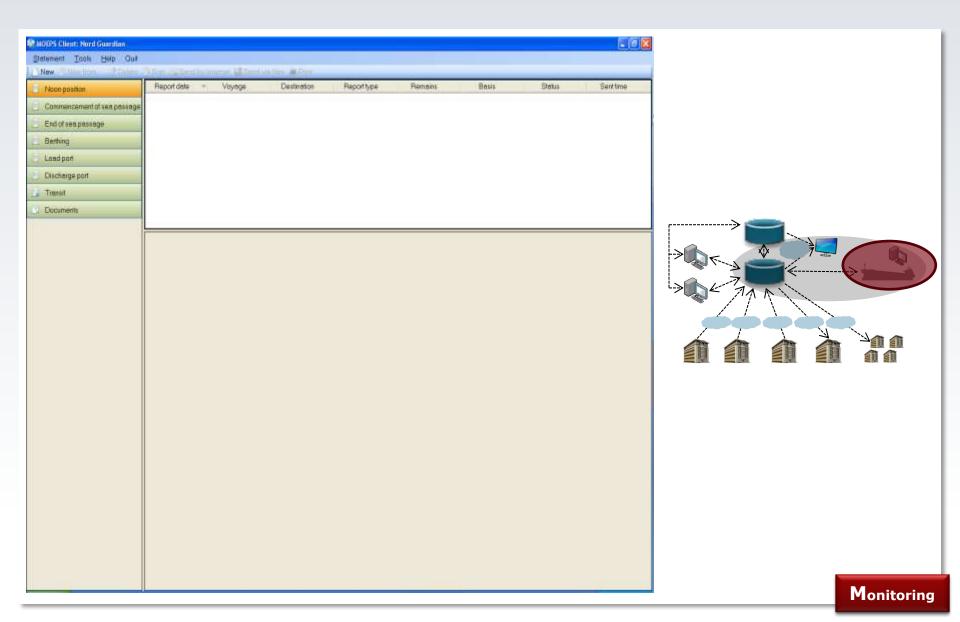
(a software/server based Monitoring and Reporting system)

- Important highlights
 - Primary users are the ships Master and the vessel operator
 - "One-Entry" uniform reporting
 - An operational logbook for performance related data
- Ensure primary users focus their time on non-administrative tasks
- Generates input to "Right Steaming" and monitors adherence to speed and consumption instructions
- Focus is to optimize Fuel consumption



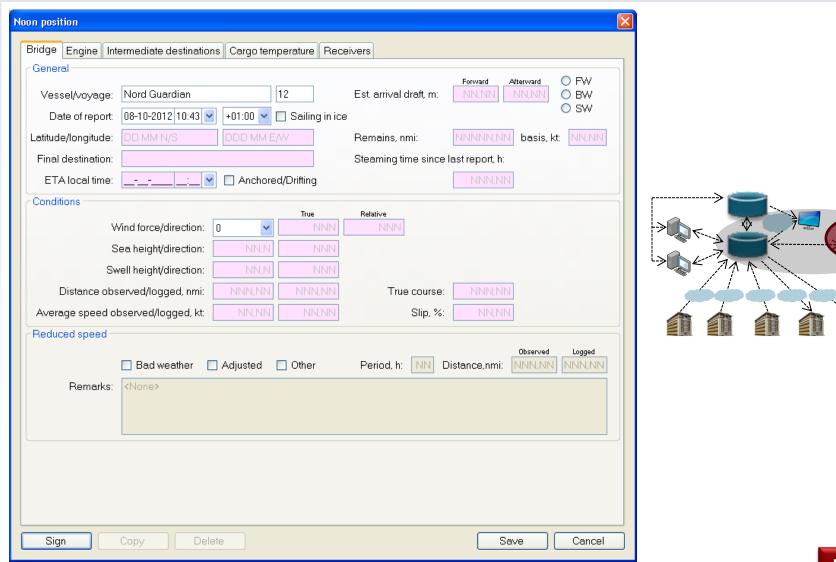
VESSEL REPORTING - ON BOARD

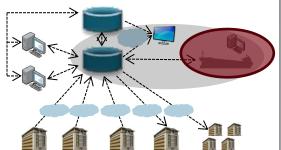




VESSEL REPORTING - BY MASTER



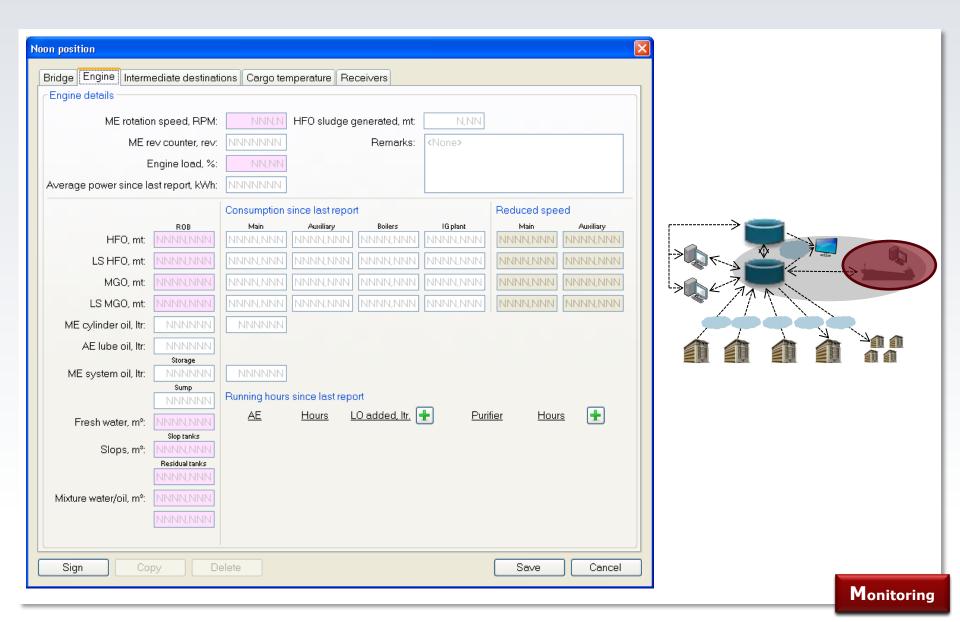




Monitoring

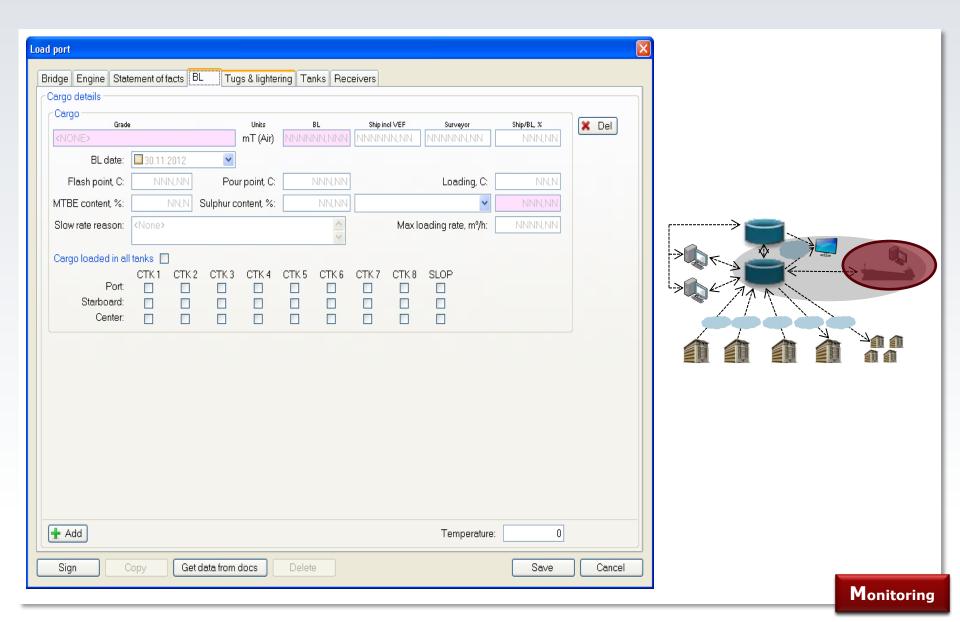
VESSEL REPORTING - BY CHIEF ENGINEER





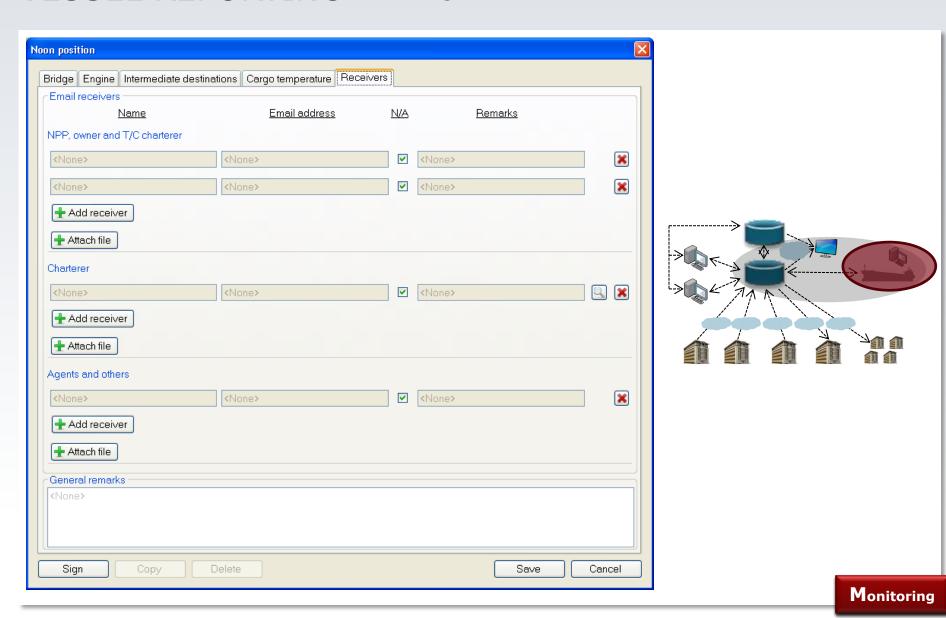
VESSEL REPORTING - BY MASTER





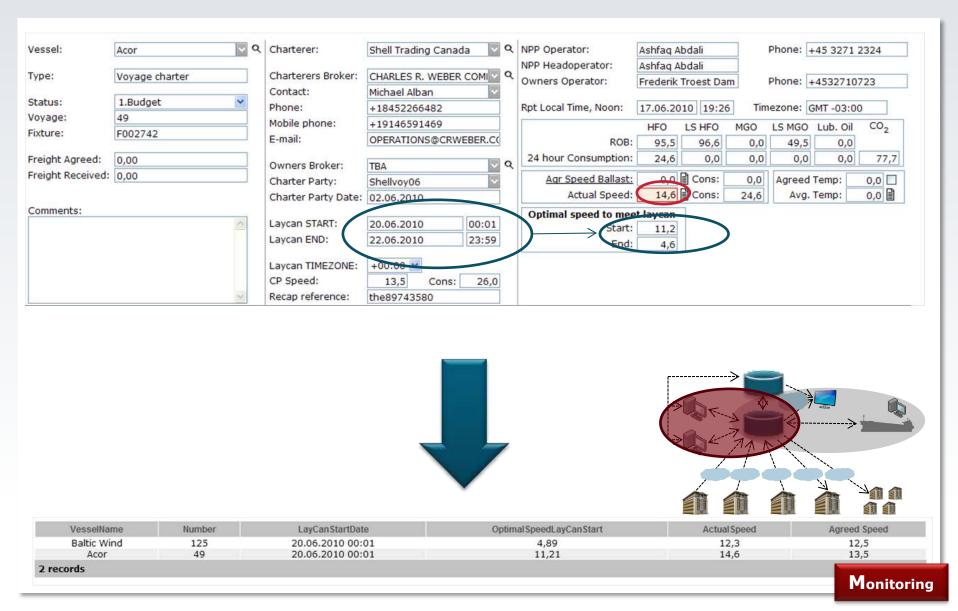
VESSEL REPORTING - BY MASTER





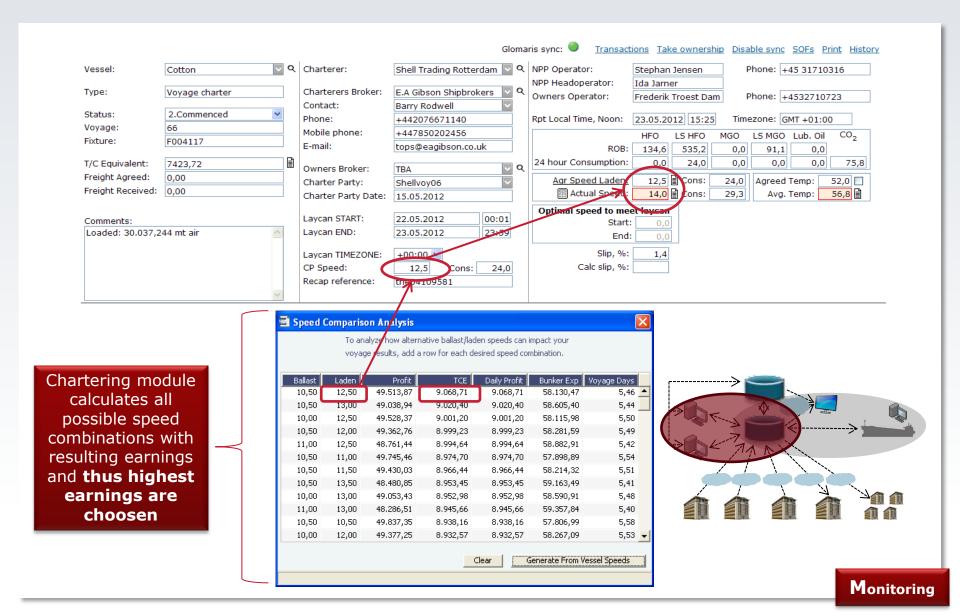
MONITORING - BY OFFICE OF SPEED AND CONSUMPTION





MONITORING - BY OFFICE OF SPEED AND CONSUMPTION











Reporting

REPORTING



- CSR report
 - ▶ 3 consecutive annual CSR reports







- CDP Carbon Disclosure Report
 - ▶ 5 consecutive annual CDP reports



Danish Shipowners' Association



SOME RESULTS



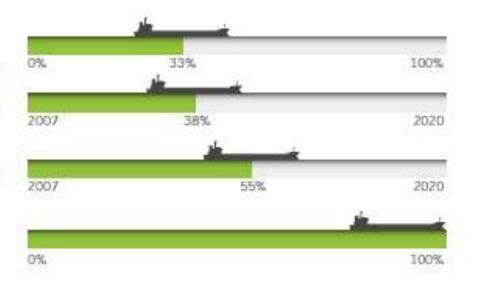
ENERGY AND CLIMATE

Goal 1: Reduction of the simple average sulphur content from 2.09 % to max. 2% in total bunkers purchased in 2011

Goal 2: Reduce CO₂ emissions by 25% from 2007 to 2020 for owned tanker vessels

Goal 3: Reduce CO₂ emissions by 25% from 2007 to 2020 for owned dry cargo vessels

Goal 4: Part of the Leadership Index in the CDP reporting in 2011



Reporting







Verification

VERIFICATION



DNV

- Scope 1 emissions include emissions from owned vessels and also emissions from owned company cars.
- Scope 2 emissions include emissions from land-based activities at NORDEN's offices worldwide, except the Annapolis office since electricity is integrated in rental costs.
- Scope 3 emissions include emissions from chartered vessels, business travel by air transport and leased company cars.
- SOx and NOx emissions.

PwC

- ► The remaining data in the CSR report such as employees, waste, active core fleet, vetting, port state control, lost-time injury, near-misses, piracy and whistleblowing.
- Reviews DNV's verification process.





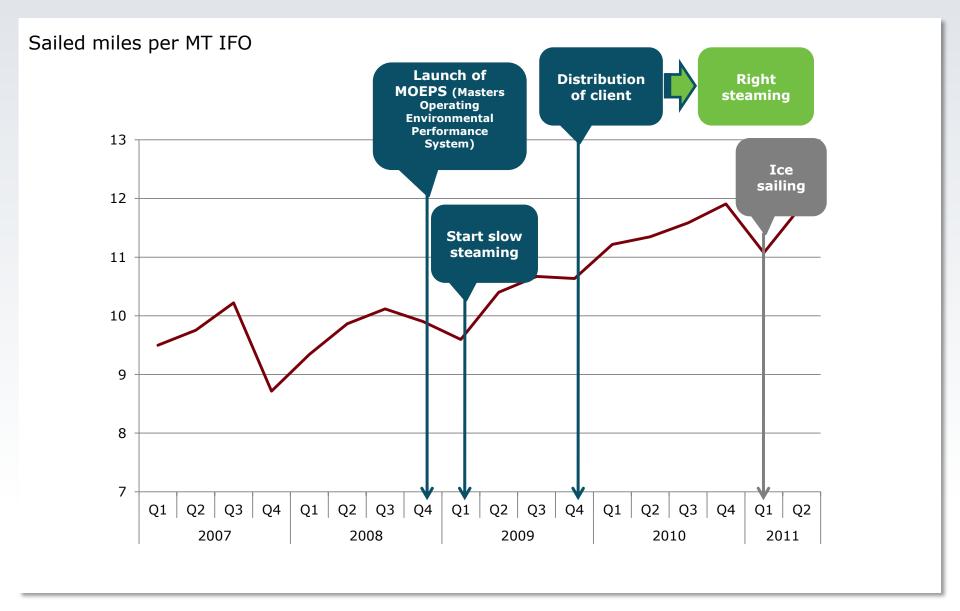




Effect of MRV

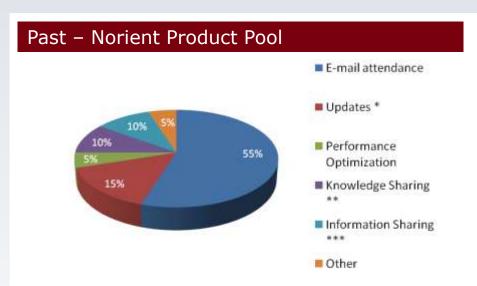
WE CAN SAVE MONEY ON FUEL

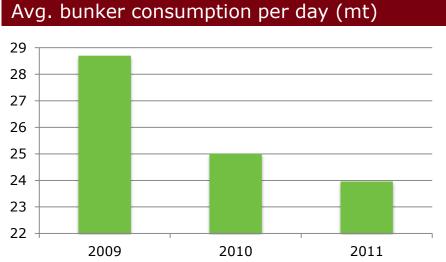


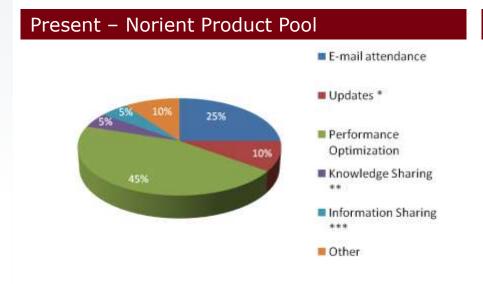


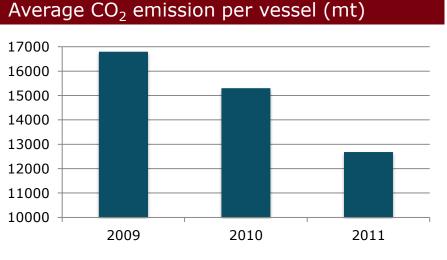
MOEPS - ACHIEVEMENTS











GOOD FOR ENVIRONMENT - GOOD FOR THE BOTTOM LINE



	2009	2010	2011
Avg. Bunker Price (USD)	352	451	621
Spot vessels in the period (No.)	32	38	47
Avg. Speed (knots)	13,40	12,85	12,55
Avg. Bunker consumption per vessel at sea per day (MT)	28,70	25,01	23,96
Avg. Days at sea per vessel	168	192,96	167,5
Avg. bunker consumption per vessel per year at sea (MT)	5.316	4.842	4.013
Total bunker consumption at sea (MT)	170.119	183.315	188.443
Total bunker cost (USD)	59.881.888	82.675.065	116.956.892
CO ₂ emission for spot Fleet(MT)	537.576	579.275	595.480
INDEX 2009			
Bunker Saving (MT)	-	27.057	37.315
CO2 Saving (MT)		85.500	117.915
Loss of T/C E days due to slower speed	-	323	535
Saving including lost T/C E days (USD)	-	8.217.210	15.947.711





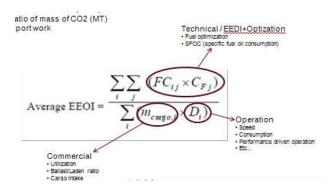


Complexity

COMPLEXITY

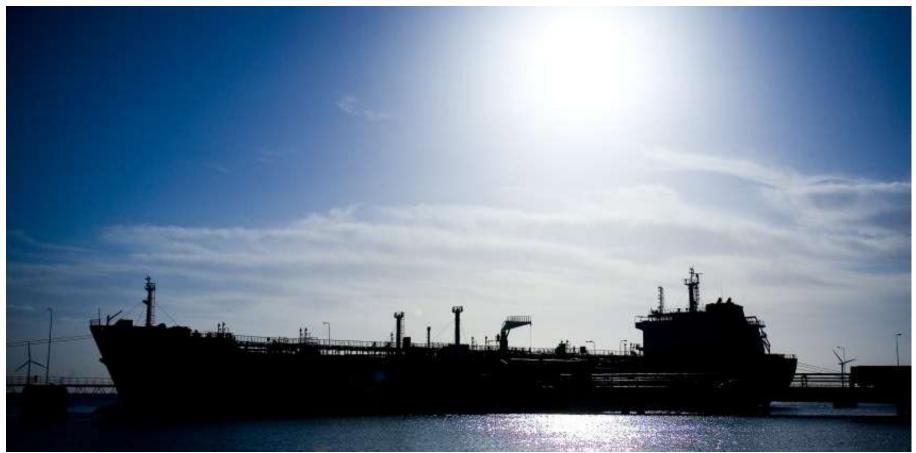


- Sphere of control
 - Energy Efficiency Operational Indicator (EEOI) is defined by IMO as the ratio of mass of CO₂ (mt) emitted per unit of transport work
- ▶ Responsibility → Complexity
 - ▶ Owners → T/C out
 - ▶ Commercial Managers/Operators → T/C in
- Slow Steaming = less earning days
- Baseline for Consumption
 - ▶ 2007 ? uniform level for all
 - ▶ 2013 ? penalize early movers/improvers









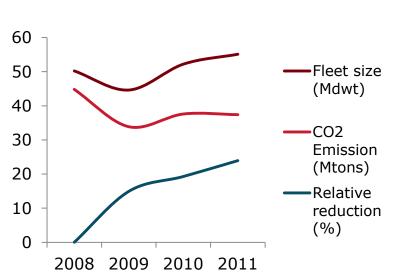


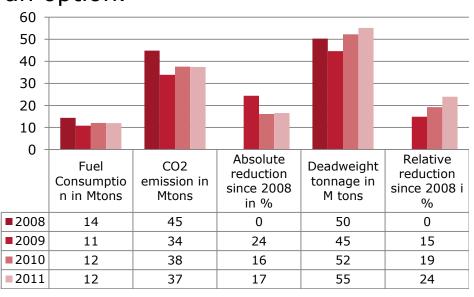
Industry Perspective

DANISH SHIPOWNERS' ASSOCIATION



- MRV is not a new scheme, but good common sense in a difficult market environment.
- Since 2008 the Danish Shipowners' Association have reported and publicized its members annual bunker consumption / CO2 emissions vs. fleet size.
- Relative to fleet growth Danish shipping has achieved 24% reduction.
- ▶ It is in the interest of the industry to be transparent about their consumption status quo is not an option.





INDUSTRY PERSPECTIVE



- Operational efficiency verified by MRV is an investment by shipping companies in Slow/Right Steaming and/or Energy Saving Devices.
- Beneficiaries of operational efficiency are the shipping companies due to lower cost/improved bottom line AND the environment as a result of CO2 reductions.
- ► The Industry and Environment do <u>NOT</u> need MBM, securing (only) new revenue streams from ETS or Fund Payments, and only limited, if any, Consumption and Emission Reduction.
- Operational efficiency will ensure real reductions in consumption and emissions.
- We support MRV as a transparent and robust way to implement operational efficiency – the industry should support MRV.





THANK YOU FOR YOUR ATTENTION QUESTIONS ?

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