

THE INNOVATION CHALLENGE

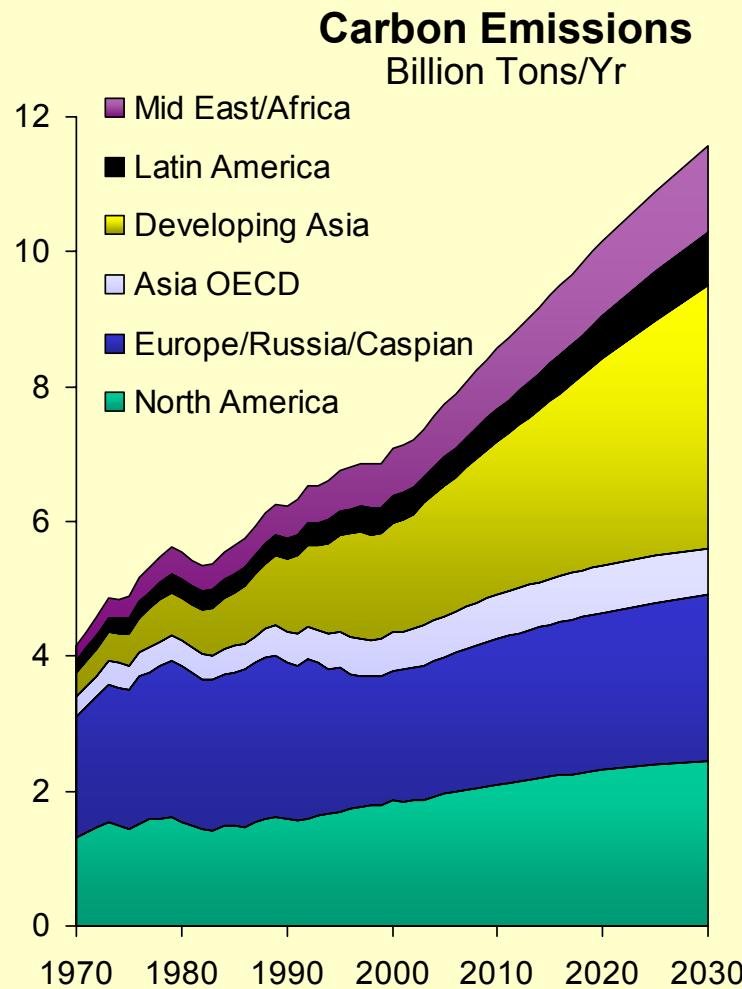
Post-2012 Climate Policy for the EU
Stakeholder Meeting – 22 November 2004
A. Heilbrunn TOTAL/UNICE

MAIN POINTS

- We are going in the wrong direction
Technology key to limit adjustments in lifestyle
- What technology means in terms of policies
- Downstream oil industry
- Transport in EU
 - the way forward for cars
 - the way forward for fuels
- Conclusions

- Climate is a global problem
EU represents only some 14% of ww emissions
- EU leaders need strong leadership to bring us & developing countries back to the drawing board
- China emissions were 2,6 billiont C02 in 1994
In some years they will emit more than EU

World Carbon Emissions



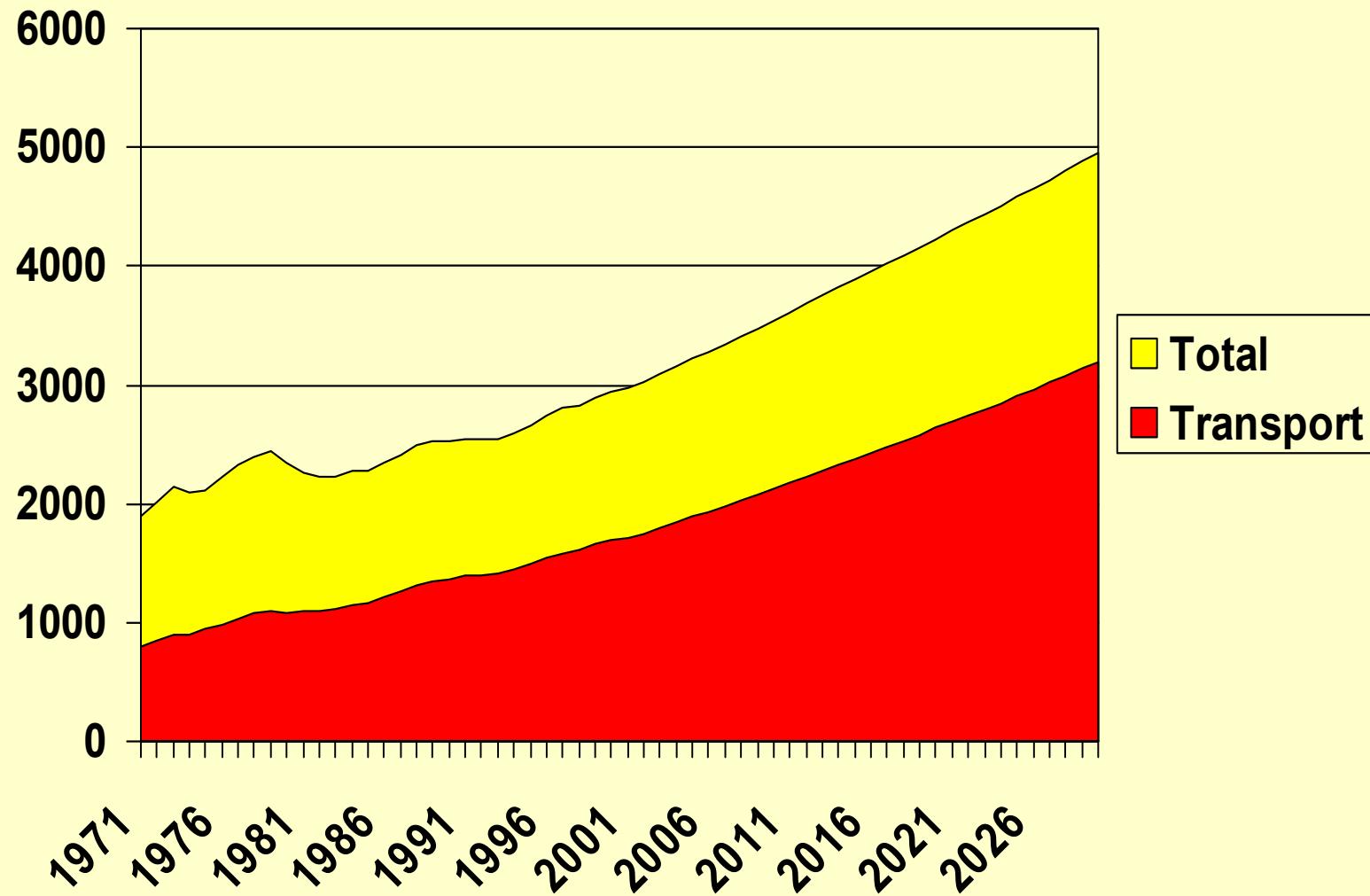
➤ Increasing CO₂ emissions

- Especially in developing countries
- Coal a major contributor

World Oil Consumption

1971-2030

(Final Consumption, Mtoe)



Source: IEA historical data and projection from *World Energy Outlook 2002*

- If we want to stabilise GHG concentration in atmosphere at a reasonable level : Commission suggests 550 ppm
We shall need a drastic reduction in our emissions:
around 50 to 70% of 1990 emissions by 2050
- The more we can do through technologies, the less we need to ask voters to change their lifestyle
- Science on Climate could be insufficient to convince voters to change
- Massive technological improvements will be necessary to reach the goal

TECHNOLOGIES : UNICE RECOMMANDATIONS

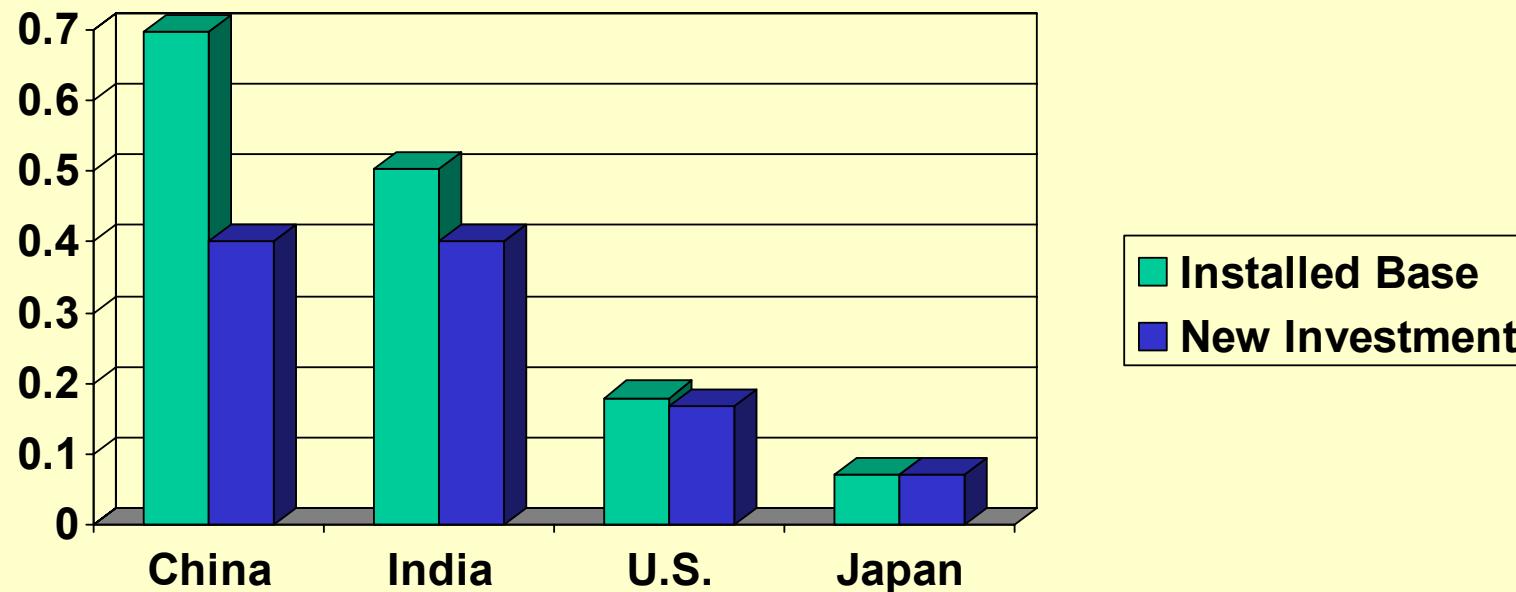
- Q4 of Consultation on past 2012
- Governments should provide the enabling conditions to allow the development of a portfolio of cost effective energy and mitigation technological solutions
- Policies and measures should also be pursued to increase the use of energy and use efficient technologies and no or low emitting technologies
- It is essential to encourage innovation by investing directly in R&D to develop a portfolio of cost effective technological solution
- Communication must be focussed on the consumer to adapt every day behaviour

SITUATION IN THE US

- No support for KYOTO protocol
- But Global Change Research Act of 1990
Climate Change Research Initiative 2001
- US Climate Change Technology Program
- Broad range of Research Subject : transport, buildings, Infrastructure, Industry
- Low emission powertrains and fuels
Hydrogen, nuclear, renewable
- Carbon capture & sequestration
- In addition to additional resources on Climate
- Altogether close to 2 bnUS\$ each year, half of it in Scientific Research

What Technologies Are Key Developing Countries Using Today?

Greenhouse Gas Emissions Per Dollar of Output



Charles River Associates 2003

How can we stimulate R&D to create innovative, affordable, low GHG technologies sooner

- Performance
- Cost
- Consumer acceptance
- Safety
- Enabling infrastructure and capacity
- Regulatory compliance

Especially critical for developing countries

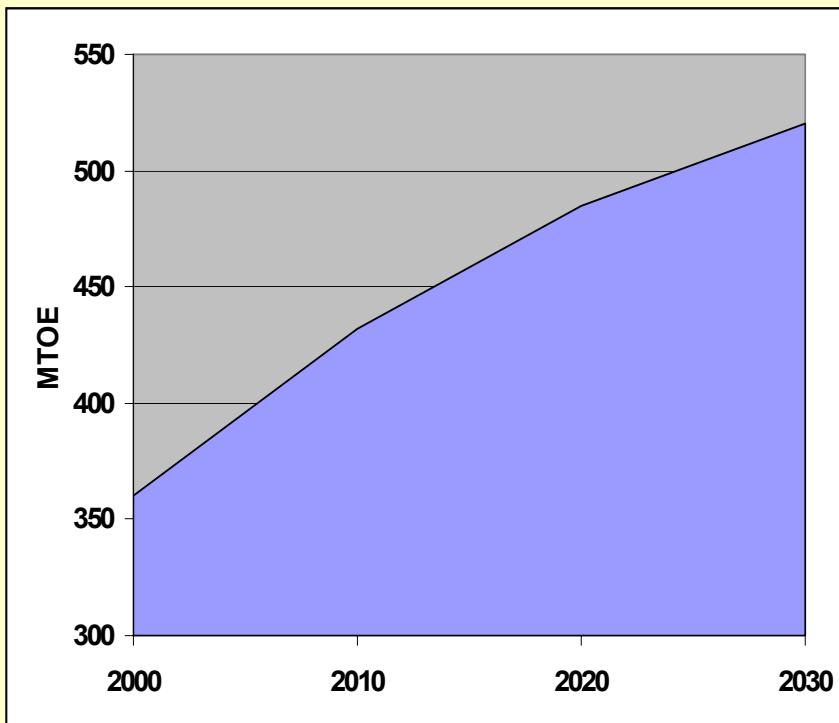
Weakest link paradigm: failure in any dimension will prevent widespread commercialization

ON THE INDUSTRY SIDE: OIL DOWNSTREAM INDUSTRY

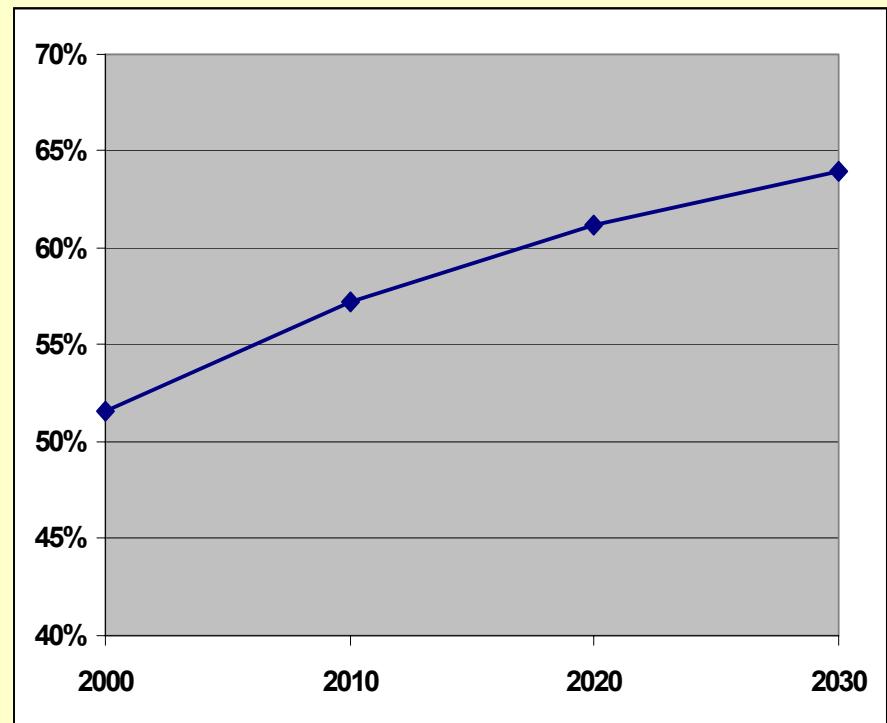
- Industry improve energy efficiency by approx. 1% per year. Is it enough
- If a breakthrough can be obtained by a new technology, how to keep EU industry competitive
- All evolutions do not reduce CO2 emissions
 - In oil refining industry
 - + desulphuration of fuels
 - + phase out of heavy fuel oil
 - + switch of of the auto market from gasoline to diesel
 - need construction of deep conversion units
 - the consequence is an increase of C02 emissions from refineries up to 35%
- Industry without electricity generation which represents some 20% of EU emisions have a limited potential of reductions if we exclude delocalisation and CO2 sequestration

Transport energy use and oil share projected to keep rising in OECD Europe

Transport energy use:
44% increase 2000-2030



Transport share of total oil use: 52% in 2000, 63% in 2030

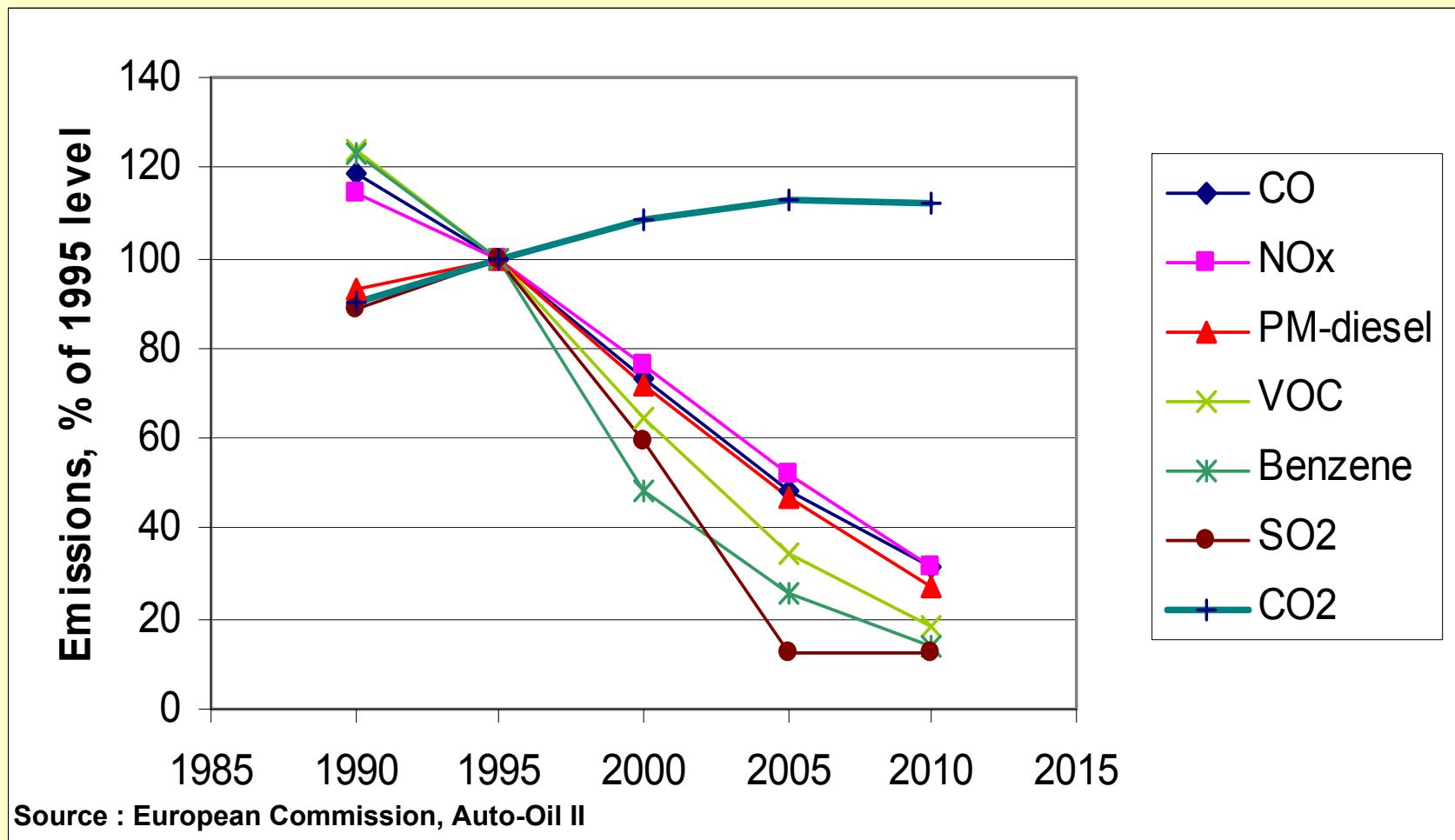


Source: IEA projections from *World Energy Outlook 2002*

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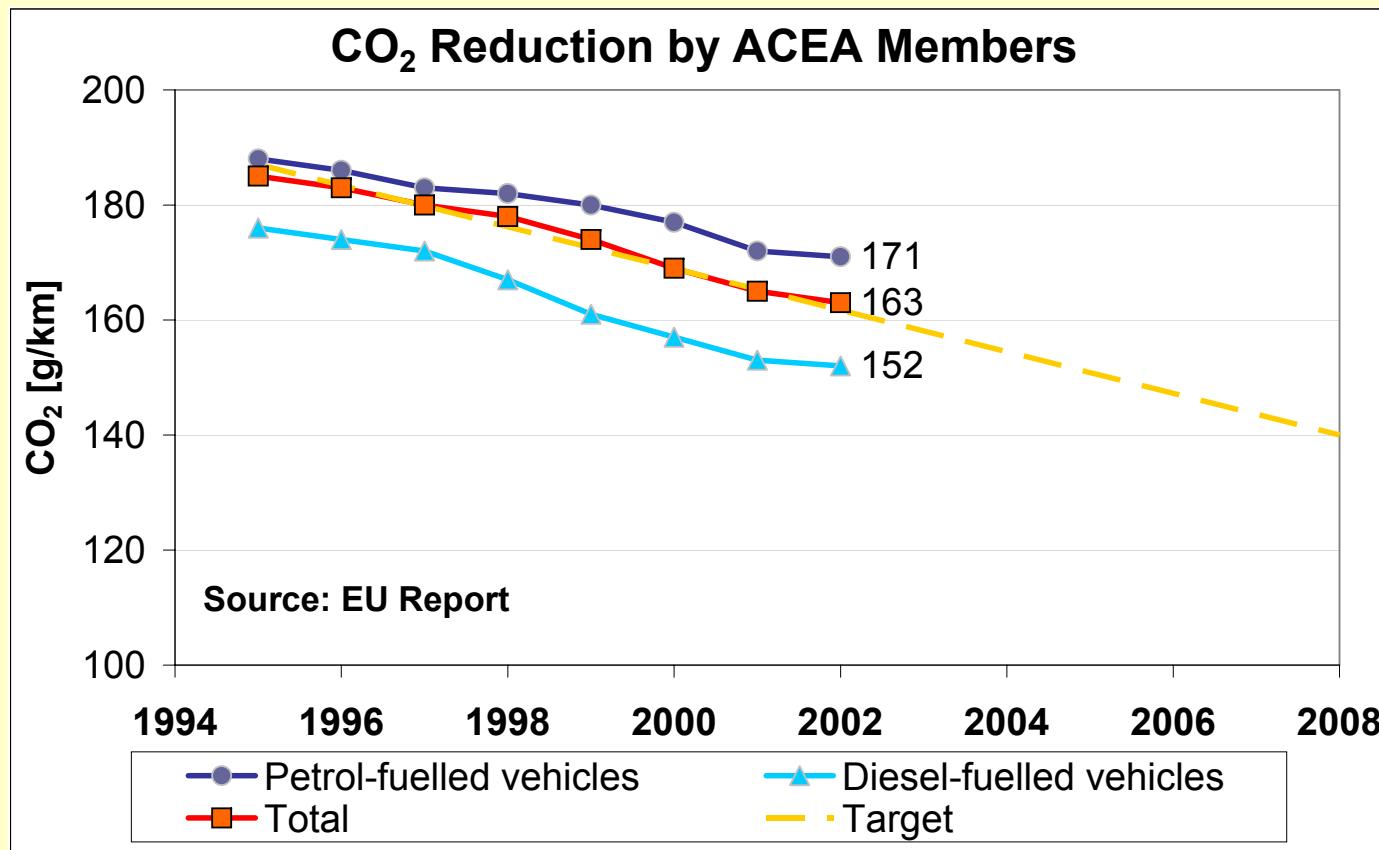
- From now to 2100, can we anticipate fossile energies supply, will fit to the increasing demand ?
- Probably nobody knows exactly today
- But if we are in energy constrained world, the objective will not only be to minimize CO2 emissions but also to minimize energy consumptions.
In such a case, some alternatives technologies and alternatives fuels will be eliminated just because they are too energy intensive.

INCREASING FOCUS ON GREENHOUSE GAS EMISSIONS



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PROGRESS IN VEHICLE CO₂ REDUCTION

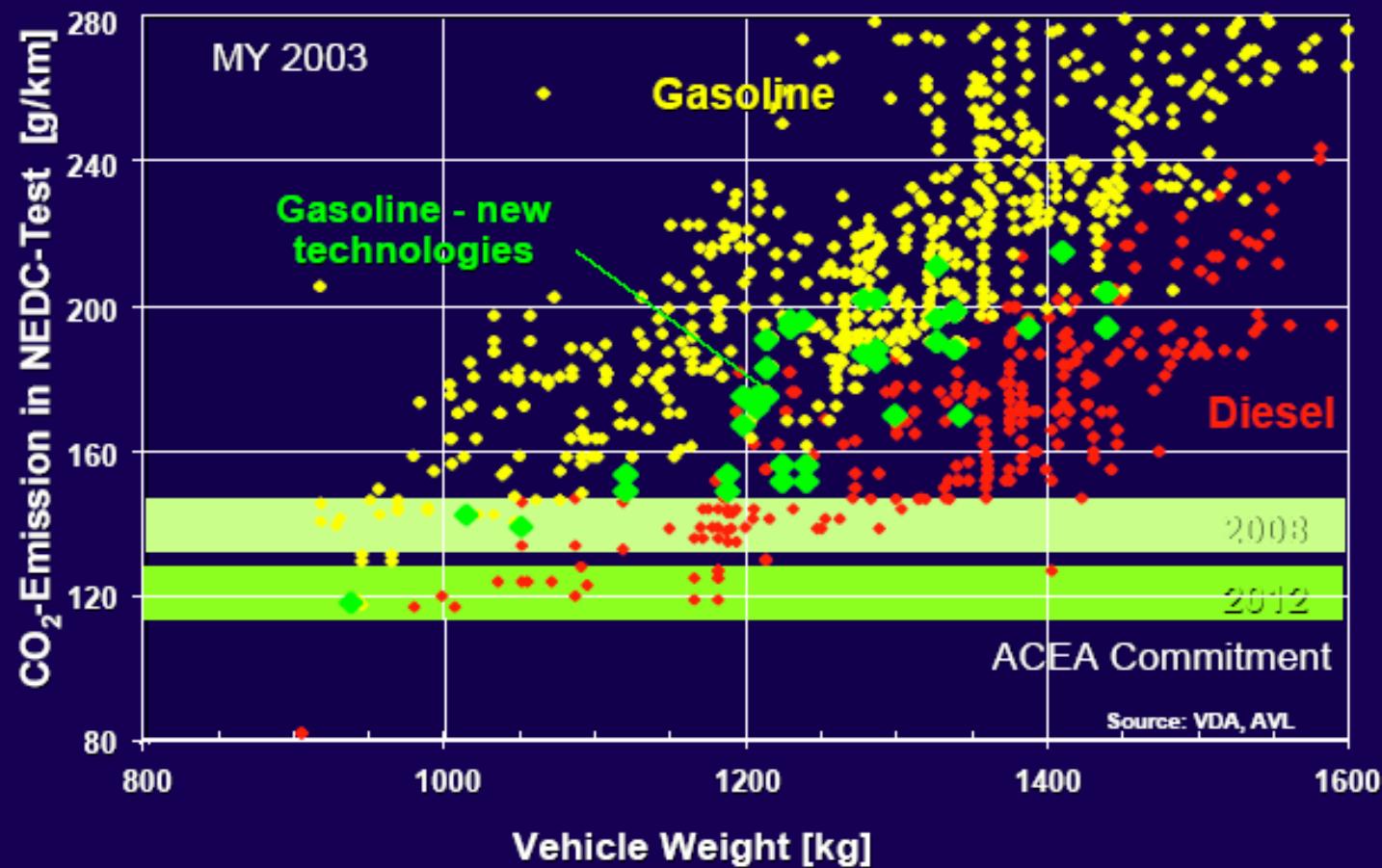


- ACEA “on-track” for 2008, but not positive about Commission’s target of 120 g/km by 2012 (indicated 133 g/km as practical minimum)
- “FURORE” identifies 95 g/km by 2020 and 80 g/km by 2030 as realistic research targets (but does not discuss affordability or implementation)

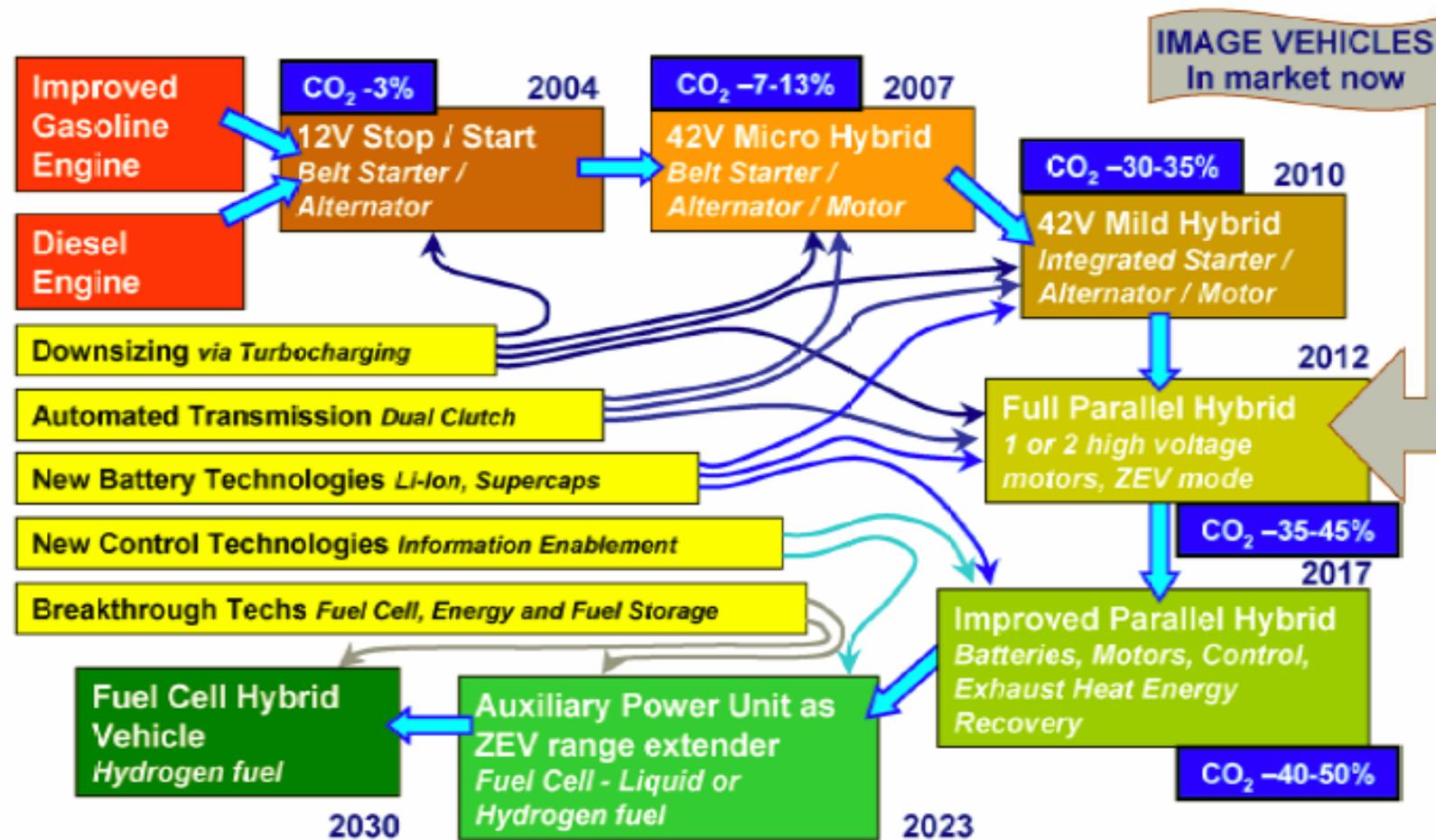
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CO₂- Emission in NEDC-Test

AVL



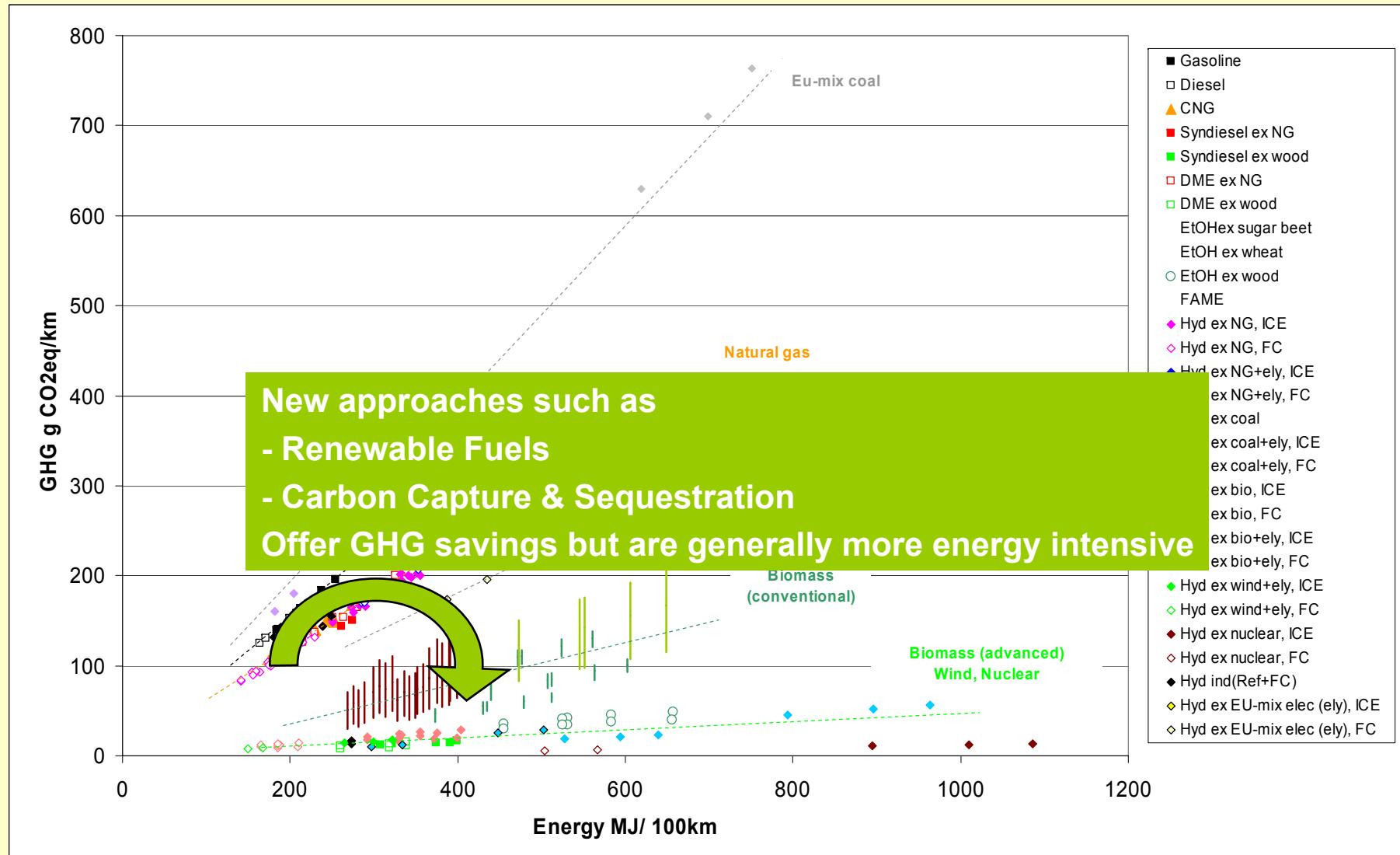
Improved IC engines with hybridisation offers a low carbon route to hydrogen fuel cell vehicles in the medium term



Ricardo p10 2004

Source: Ricardo Consulting Engineers

EUCAR/JRC/CONCAWE WELL-TO-WHEELS ANALYSIS OVERALL RESULTS – GHG EMISSIONS VS. ENERGY USE



CONCLUSIONS

- Reducing GHG emissions is a global issue with no easy solutions
 - Contributions from a wide range of options will be needed
- Sulphur-free road fuels contribute by enabling the next generation of low emission vehicles to operate with best fuel efficiency
 - Advanced ICE vehicles, including hybrids, can make a significant contribution in the medium term
- Alternative fuels/powertrains have to be considered on a WTW basis
 - Research is needed on a wide range of technology options
 - Availability, practicality, cost reduction, customer acceptance are all key
- Renewable/low fossil carbon fuels may offer a significant GHG reduction potential but generally require more energy
 - The choice of fuel pathway is critical and no single pathway offers a short term route to high volumes of “low carbon” fuels
 - Maximizing the GHG reduction potential of renewable energies requires consideration of the overall energy needs including stationary applications
- Don't try to pick winners too early : research & development is needed!

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CONCLUSION

- We need now more research on new, more energy efficient technologies
- Us, with strong push on research & no constraints for industry is an additional challenge
- These researches must deliver more
- The price signal of CO2 abatement, thanks to the Emission Trading System, will not be sufficient to pay the price of new technologies and must not be for competitiveness reasons
- Actions in developing countries must be encouraged
- Early retirement of less efficient but still productive technologies must be encouraged